# **ADVISORY COMMITTEE**

401(a)

#### ADMINISTRATION BUILDING LARGE TRAINING ROOM

#### WEDNESDAY NOVEMBER 20, 2013

(Immediately following the scheduled 9:00am – 12:00pm 401(k)/457 Advisory Committee Meeting) DATE: November 20, 2013

MEMO TO: EBMUD 401(a) Advisory Committee

FROM: Lisa Sorani, Employee Services Manager L.S.

SUBJECT: Agenda for the November 20, 2013 EBMUD 401(a) Advisory Committee Meeting

The next EBMUD 401(a) Advisory Committee Meeting is on Wednesday, November 20, 2013 in the Small Training Room of the Administration Building. This meeting will occur immediately following the EBMUD 401(k)/457 Advisory Committee meeting.

Attached is the Agenda for the meeting. As required by the Brown Act, the Agenda has been posted at least 72 hours prior to the meeting. Interested members of the public may attend the meeting.

If you have any questions, please contact me at (510) 287-0713.

LS/dd

Attachment

#### AGENDA

#### EBMUD 401(a) ADVISORY COMMITTEE ADMINISTRATION BUILDING SMALL TRAINING ROOM WEDNESDAY, NOVEMBER 20, 2013 (Immediately following the 401(k)/457 Advisory Committee Meeting)

#### ROLL CALL:

**<u>PUBLIC COMMENT</u>**: The 401(a) Advisory Committee is limited by State Law to providing a brief response, asking questions for clarification, or referring a matter to staff when responding to items that are not listed on the agenda.

#### **CONSENT CALENDAR:**

1. Approval of Minutes - Regular Meeting of August 28, 2013

#### **DISCUSSION**:

- 2. Staff Report Lisa Sorani (Staff)
- 3. Service and Fund Changes Update Suzanne Rogers (Fidelity Investments)
- 4. Market Overview Greg Settle (Hyas Group)
- 5. Investment Performance Summary Greg Settle (Hyas Group)

#### ACTION:

- 6. Review and Adopt Investment Policy Statement Greg Settle (Hyas Group)
- 7. Review and Adopt Revenue Sharing and Expense Payment Policy Lisa Sorani (Staff)
- 8. Review and Adopt Deferred Compensation Plan Administration Budget- Lisa Sorani (Staff)
- 9. Consider and Select Addition of Money Market Fund Greg Settle (Hyas Group)

#### ITEMS TO BE CALENDARED:

<u>MEETING ADJOURNMENT</u>: The next regular meeting of the 401(a) Advisory Committee will be held immediately after the 9:00 a.m. 401(k)/457 Advisory Committee Meeting on Wednesday, March 5, 2014.

#### **MINUTES**

#### 401(A) ADVISORY COMMITTEE MEETING East Bay Municipal Utility District AUGUST 28, 2013

The quarterly meeting of the EBMUD 401(a) Advisory Committee convened at 12:08pm, Wednesday, August 28, 2013 in the Large Training Room of the Administration Building. Delores Turner called the meeting to order.

PRESENT: Wanda Hendrix, Eric Sandler, and Delores Turner

#### **ABSENT:** NONE

STAFF PRESENT: Dhanyale Dunbar, Elizabeth Grassetti, and Lisa Sorani

#### HYAS GROUP CONSULTANT PRESENT: Greg Settle

**PUBLIC COMMENT:** Public attendee, Dean DiGiovanni, informed the Committee that Local 21 members were surveyed about their desire to possibly opt out of the EBMUD 401(a) Plan. Staff will research regulations pertaining to that and provide information to Local 21.

**APPROVAL OF JUNE 5, 2013 MINUTES:** Wanda Hendrix requested the moved the Committee accept the June 5, 2013 minutes to include any pertinent amendments made by the 401(k)/457 Advisory Committee. The motion was seconded by Eric Sandler and passed with two ayes and one abstention.

**STAFF REPORT:** Lisa Sorani updated the Committee on the 2<sup>nd</sup> quarter assets, fund value, and distributions. She also provided industry peer comparisons on loans, average account balances across all three plans, and participant distributions after separation from the District. Of concern was that 60% of rollovers from EBMUD Plans were to Fidelity IRAs, which is unusually high.

**INVESTMENT PERFORMANCE REPORT:** Greg Settle from Hyas Group discussed the importance of the Investment Policy Statement (IPS), and how it can provide guidance and protect fiduciaries. Greg then presented a draft of an updated IPS for the EBMUD Plans. The drafted IPS was sent to Committee Members for feedback and review, and will be discussed at a future meeting.

**PLAN ADMINISTRATION COSTS & PLAN REVENUE SHARE CREDITS:** Greg Settle, from Hyas Group provided an overview of Revenue Sharing, Plan Expenses, and Expense Policy Guidelines for the Committee. He discussed how the industry had changed their fee structures as assets grew. In the past fees were typically \$15-30 per participant per year, but over time the Plan Administration Fees went to a percentage of assets and were "unitized" into the share price

of all Plan Assets. In addition to the fees that were charged by the Third Party Administrators (TPAs), firms received funds from Investment Providers for providing marketing and other administrative services. TPA firms gradually reduced and eliminated the Fees, with the result being that TPA firm's recordkeeping fees were less than the revenue sharing they were receiving from investment providers. This excess revenue is considered plan assets and can be returned to the plan. Greg further explained that public sector defined contribution plans can use Revenue Share Assets to pay for Plan expenses such as, investment consulting fees, Committee education/training, RFP costs, and other Plan services from the TPA.

Greg recommended that the Committee consider a Revenue Sharing and Expense Payment Policy. The policy would provide guidance as to how plan expenses are to be paid and how to treat any excess revenue that is generated.

Elizabeth Grassetti (staff) provided information on EBMUD Plans' actual fees. She said that when EBMUD first contracted with Fidelity Investments in January 2000, the District paid a recordkeeping fee of \$10 per participant per year. In May 2005, EBMUD negotiated a new bundled contract with Fidelity that reduced the fees to \$0 and Fidelity received payment through revenue sharing funds in the Plans. The Revenue Share agreements are determined between Fidelity and the Fund companies. Effective January 2012, Fidelity reduced the recordkeeping costs to 9 basis points of total plan assets (as of 12/31/11), which was earned through revenue sharing funds in the District Plans. Any excess Revenue Share above 9 basis points was credited to the EBMUD Plans. Effective January 2013, EBMUD negotiated a new contract with Fidelity that reduced the recordkeeping costs to 4.5 basis points of total Plan assets (as of 12/31/12), which was earned through revenue sharing funds in the District to the EBMUD Plans. Any excess Revenue Share above 4.5 basis points was credited to the EBMUD Plans. Store to 4.5 basis points is credited to the EBMUD Plans.

Lisa Sorani (staff) presented a Revenue Sharing and Expense Payment Policy draft for the Committee that would provide for Revenue Share Credits to be deposited in an account at Fidelity. Those funds may be used to pay for Plan expenses or distributed to participants on a pro-rata or per capita basis. The Committee will continue discussion on the drafted policy at the next meeting.

**MARKET OVERVIEW:** Greg Settle of Hyas Group provided an overview of the market for the second quarter of 2013. The economy continued to grow at a slow moderate pace. Treasury yields rose dramatically during the second quarter following the Fed's announcement that it would begin reducing bond purchases if the economy continued to strengthen. U.S. equity markets were up 2.9% for large caps and 3.01% for small caps. Foreign stock markets lost 3.11% in the second quarter, which virtually erased the first quarter's return of 3.17%. A globally balanced portfolio returned -0.59% for the quarter and 3.30% year-to-date.

**INVESTMENT PERFORMANCE REPORT & ANALYST:** Greg Settle of Hyas Group highlighted the poor performance of three funds in the second quarter; Fidelity MIP II Class 1's poor performance was due to a consistently low peer group ranking, Heartland Value Institutional lagged it's benchmark and peer group for the trailing five years, and Neuberger Berman Genesis Institutional due to its blended strategy that includes small and mid-cap stocks.

**REPLACEMENT OF NEUBERGER BERMAN GENESIS:** Greg Settle reported that Hyas Group performed a small cap blend manager search at the Committee's request to replace the Neuberger Berman Genesis Fund. The Committee reviewed the outcome of the search and selected Artisan Small Cap. Eric Sandler moved that the Committee add Artisan Small Cap, close Neuberger Berman Genesis and Heartland Value and map the funds 50/50 to Artisan Small Cap / Huber Small Cap Value. The motion was seconded by Wanda Hendrix and passed unanimously.

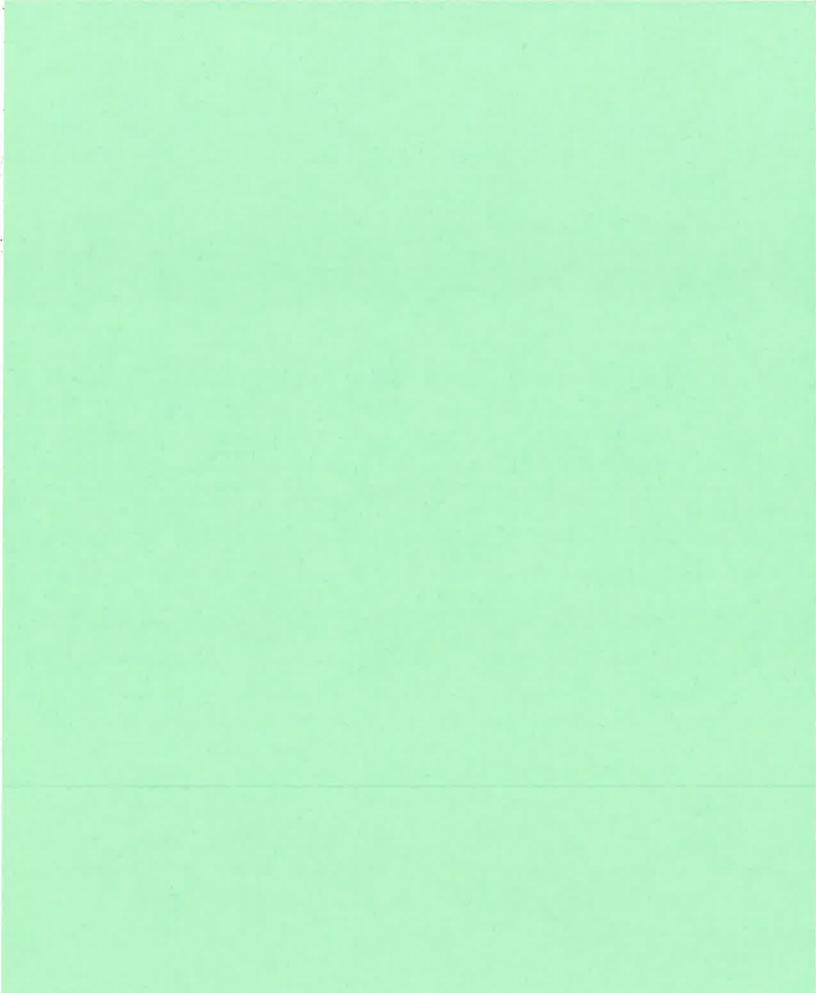
**REPLACEMENT OF FIDELITY FREEDOM K FUNDS:** Greg Settle reminded the Committee that he presented target date funds to replace the current Fidelity Freedom K funds at the June meeting. Further discussion and action were tabled to this meeting. The proposed investment managers were JP Morgan SMARTRetirement, Pyramis Index, Pyramis Core, T. Rowe Price Retirement, and Vanguard Target Date. Hyas Group recommended the Vanguard Target Date Fund suite due to its low cost and successful short and long-term performance. Eric Sandler moved the Committee close the current Fidelity Freedom K funds and replace them with the Vanguard Target Date Fund suite. Wanda Hendrix seconded the motion. The motion passed unanimously.

**ADDITION OF MONEY MARKET FUND:** Greg Settle informed the Committee that the stable value fund was yielding less than 1.2% and would take a while to catch up with money market. He recommended the addition of the money market category back to the investment line-up. The Committee requested Hyas Group perform a money market search and present at the next meeting.

**ITEMS CALENDARED FOR FUTURE MEETINGS:** The following items were set for follow-up:

- The Investment Policy Statement
- Revenue Sharing and Expense Payment Policy
- The addition of a Money Market Fund

**ADJOURNMENT:** Eric Sandler moved the meeting be adjourned. Wanda Hendrix seconded the motion and the meeting adjourned at 12:18 p.m.



| DATE:    | November 20, 2013                                 |    |
|----------|---|----|
| MEMO TO: | EBMUD 401(a) Advisory Committee                   |    |
| FROM:    | Lisa Sorani, Employee Services Manager            | LS |
| SUBJECT: | Investment History – 3 <sup>rd</sup> Quarter 2013 |    |

#### 401(a) Plan

Twenty-four of the 31 investment options showed higher values than the previous quarter. Brokerage account assets increased by \$343,167 or approximately .19%. Total assets in the Plan were \$32,815,085, or an increase of 5.08%. The number of active loans decreased by (1) to a total of 59. The principal loan balance owed increased by \$34,664 to a total of \$508,925.

#### **WORKSHOPS & APPOINTMENTS**

We currently have two Fidelity representatives available for presentations and one-on-one meetings with employees. During the 3<sup>rd</sup> quarter of 2013, the Fidelity representative conducted three Retirement Savings presentations and approximately 50 one-on-one meetings across 7 days with participants at the South Area, Pardee, Mokelumne, Adeline Maintenance Center, and Administration Building locations.

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|---|--------------------|-------------|--------------------------|------------------------|-------------|--------------|
| 401(K)  | Farticipants       | 71.07/00/12 | 7107/1071                | CIN7/IC/C              | 012012013   |              |
| American Century Select Fund Institutional                  | 96                 | 1,565,718   | 1,304,974                | 1,299,872              | 1,197,206   | 1,258,823    |
| American Funds EuroPacific Growth Fund Class R-6            | 457                | 8,097,713   | 8,519,945                | 8,709,407              | 8,574,657   | 9,319,915    |
| Dodge & Cox Stock Fund                                      | 358                | 8,184,666   | 8,454,658                | 9,787,819              | 10,363,692  | 11,174,766   |
| Fidelity Freedom K® 2000 Fund                               | 13                 | 167,793     | 168,966                  | 123, 134               | 122,452     | 118,117      |
| Fidelity Freedom K® 2005 Fund                               | 80                 | 81,602      | 85,021                   | 76,155                 | 77,613      | 83,041       |
| Fidelity Freedom K® 2010 Fund                               | 68                 | 3,463,779   | 3,478,253                | 3,462,697              | 3,249,341   | 3,127,940    |
| Fidelity Freedom K® 2015 Fund                               | 88                 | 4,794,282   | 4,683,480                | 5,397,807              | 5,535,540   | 5,631,755    |
| Fidelity Freedom K® 2020 Fund                               | 198                | 11,053,328  | 11,455,141               | 12,212,868             | 12,198,382  | 13,468,139   |
| Fidelity Freedom K® 2025 Fund                               | 86                 | 2,566,371   | 2,616,404                | 2,710,760              | 2,798,020   | 3,213,605    |
| Fidelity Freedom K® 2030 Fund                               | 132                | 3,133,716   | 3,272,292                | 3,496,020              | 3,596,715   | 4,049,805    |
| Fidelity Freedom K® 2035 Fund                               | 54                 | 770,158     | 818,428                  | 916,865                | 943,368     | 1,057,681    |
| Fidelity Freedom K® 2040 Fund                               | 66                 | 2,358,600   | 2,224,596                | 2,386,655              | 2,426,698   | 2,681,066    |
| Fidelity Freedom K® 2045 Fund                               | 28                 | 482,075     | 504,394                  | 558,434                | 614,163     | 663,706      |
| Fidelity Freedom K® 2050 Fund                               | 27                 | 514,542     | 498,161                  | 529,203                | 560,510     | 564,587      |
| Fidelity Freedom K® 2055 Fund                               | 80                 | 13,125      | 21,000                   | 30,708                 | 41,447      | 55,449       |
| Fidelity Freedom K® Income Fund                             | 33                 | 981,726     | 1,069,854                | 1,103,307              | 1,065,848   | 870,898      |
| ALL FREEDOM K® FUNDS *                                      | 842                | 30,381,096  | 30,895,988               | 33,004,612             | 33,230,096  | 35,585,788   |
| Fidelity Balanced Fund - Class K                            | 296                | 9,466,938   | 9,227,988                | 9,903,088              | 9,777,654   | 10,331,746   |
| Fidelity Blue Chip Growth Fund - Class K                    | 543                | 15,155,360  | 14,658,271               | 15,926,629             | 16,337,825  | 17,964,569   |
| Fidelity Retirement Money Market                            | 13                 |             |                          | 12, 193                | 77,704      | 288,599      |
| Heartland Value Fund Class Institutional                    | 343                | 8,524,923   | 8,583,698                | 9,126,978              | 8,975,051   | 9,696,210    |
| Hotchkis & Wiley Mid-Cap Value Fund Class I                 | 235                | 4,202,433   | 4,463,086                | 5,888,676              | 6,573,929   | 6,685,998    |
| Managed Income Portfolio II - Class 1                       | 431                | 17,341,225  | 18,022,103               | 17,961,003             | 18,641,615  | 19, 128, 844 |
| Morgan Stanley Institutional Mid-Cap Growth - Class I       | 230                | 4,354,399   | 4,043,625                | 4,301,773              | 4,578,636   | 5,123,600    |
| Mutual Beacon Fund Class Z                                  | 0                  | 4,142,666   | Ŀ                        | •                      | E.          |              |
| Neuberger Berman Genesis Fund Institutional Class           | 217                | 2,715,650   | 2,812,703                | 3,134,485              | 3,056,002   | 3,413,625    |
| PIMCO Total Return Fund Institutional Class                 | 394                | 15,545,518  | 16,142,198               | 15,449,409             | 14,402,083  | 13,591,212   |
| T Rowe Price Equity Income Fund                             | 206                |             | 4,136,169                | 4,384,009              | 4,595,060   | 4,725,990    |
| Vanguard Institutional Index Fund Institutional Shares      | 610                | 20,593,583  | 20,649,402               | 22,820,420             | 24,457,663  | 25,576,382   |
| Vanguard Total Bond Market Index Signal Shares              | 65                 | 1,163,497   | 1,323,014                | 1,165,988              | 988,486     | 963,850      |
| Vanguard Total International Stock Index Fund Signal Shares | 22                 | 45,188      | 81,205                   | 101,842                | 165,177     | 243,007      |
| Vanguard Wellesley Income Fund Admiral Shares               | 167                | 3,726,463   | 4,238,851                | 4,458,992              | 4,542,475   | 4,972,659    |
| BrokerageLink® Accounts                                     | 191                | 17,436,306  | 17,465,067               | 18,700,466             | 18,640,430  | 20,025,001   |
| Total   | 5620               | 172,643,342 | 175,022,943              | 186,137,662            | 189,175,441 | 200,070,587  |
| Dollar Change   |                    | 9,263,942   | 2,379,601                | 11,114,720             | 3,037,779   | 10,895,145   |
| Percentage Change   |                    | 5.67%       | 1.38%                    | 6.35%                  | 1.63%       | 5.76%        |
| Total Particinants  |                    | 1633        | 1633                     | 1 626                  | 1 634       | 1.633        |
| נמון מונטיף שוונש<br>איד ארא זוא                            | 115                | 2 011 075   | 2 157 070                | 2 465 107              | 170 550     | 3 006 513    |
|   | 211                | 0,011,070   | 0, 101, U/3<br>A AEG 176 | 3,403,137<br>A 205 517 | 1 200 222   | J 385 530    |
| 4UT(K) LOANS  | 40/                | 4, 143, 341 | 4,400,11.0               | 4,030,01/              | 4,322,333   | 4,303,330    |

| 457 Plan  | Participants | 9/30/2012  | 12/31/2012 | 3/31/2013    | 6/30/2013    | 9/30/2013  |
|---|--------------|------------|------------|--------------|--------------|------------|
| American Century Select Fund Institutional                  | 28           | 1,579,850  | 1,296,957  | 1,390,085    | 1,410,066    | 1,573,826  |
| American Funds EuroPacific Growth Fund Class R-6            | 181          | 2.769.174  | 2,733,116  | 2,823,509    | 2,765,623    | 2,859,637  |
| Dodge & Cox Stock Fund                                      | 187          | 3,689,948  | 3,880,517  | 4,418,661    | 4,679,166    | 4,986,350  |
| Fidelity Freedom K® 2000 Fund                               | 2            | 130,012    | 135,469    | 142,781      | 143,112      | 153,036    |
| Fidelity Freedom K® 2005 Fund                               | -            | 14,417     | 14,490     | 14,428       | 14,280       | 14,731     |
| Fidelity Freedom K® 2010 Fund                               | 50           | 2,637,572  | 2,672,715  | 2,757,257    | 2,730,620    | 2,674,981  |
| Fidelity Freedom K® 2015 Fund                               | 41           | 2,099,886  | 1,961,841  | 2,286,308    | 2,223,484    | 2,360,187  |
| Fidelity Freedom K® 2020 Fund                               | 103          | 3,728,246  | 3,821,797  | 4,066,301    | 4,105,911    | 4,454,506  |
| Fidelity Freedom K® 2025 Fund                               | 44           | 1,114,374  | 1,099,809  | 1,168,255    | 1,200,896    | 1,390,428  |
| Fidelity Freedom K® 2030 Fund                               | 49           | 839,169    | 881,322    | 953,269      | 921,174      | 1,019,985  |
| Fidelity Freedom K® 2035 Fund                               | 28           | 193,020    | 208,467    | 237,915      | 257,072      | 292,840    |
| Fidelity Freedom K® 2040 Fund                               | 43           | 743,739    | 770,151    | 738,193      | 762,285      | 823,122    |
| Fidelity Freedom K® 2045 Fund                               | 18           | 113,436    | 123,206    | 145,331      | 156,661      | 169,062    |
| Fidelity Freedom K® 2050 Fund                               | 15           | 243,608    | 256,477    | 199,877      | 203,071      | 217,644    |
| Fidelity Freedom K® 2055 Fund                               | ~            |            | ž          | 1            |              | 6,321      |
| Fidelity Freedom K® Income Fund                             | 25           | 259,062    | 406,714    | 438,184      | 437,715      | 451,781    |
| ALL FREEDOM K® FUNDS *                                      | 425          | 12,116,542 | 12,352,456 | 13, 148, 099 | 13, 156, 281 | 14,028,623 |
| Fidelity Balanced Fund - Class K                            | 138          | 3,236,979  | 3,210,049  | 3,427,862    | 3,313,438    | 3,420,135  |
| Fidelity Blue Chip Growth Fund - Class K                    | 161          | 2,494,779  | 2,400,745  | 2,681,144    | 2,727,110    | 3,111,229  |
| Fidelity Retirement Money Market                            | 5            |            |            | 53,812       | 36,827       | 39,187     |
| Heartland Value Fund Class Institutional                    | 141          | 2,340,048  | 2,391,167  | 2,587,807    | 2,557,933    | 2,755,216  |
| Hotchkis & Wiley Mid-Cap Growth - Class I                   | 112          | 1,754,300  | 2,010,139  | 2,446,830    | 2,285,025    | 2,351,098  |
| Managed Income Portfolio II - Class 1                       | 273          | 9,023,142  | 9,184,176  | 8,924,762    | 9,296,641    | 9,666,296  |
| Morgan Stanley Institutional Mid-Cap Growth - Class I       | 116          | 1,644,893  | 1,578,216  | 1,677,882    | 1,761,974    | 1,911,915  |
| Mutual Beacon Fund Class Z                                  | 0            | 1,194,584  |            |              |              | x          |
| Neuberger Berman Genesis Fund Institutional Class           | 101          | 1,054,541  | 1,086,802  | 1,217,803    | 1,330,686    | 1,492,565  |
| PIMCO Total Return Fund Institutional Class                 | 182          | 5,944,286  | 6,045,788  | 5,798,846    | 5,428,180    | 4,928,526  |
| T Rowe Price Equity Income Fund                             | 85           |            | 1,173,851  | 1,328,962    | 1,535,743    | 1,576,972  |
| Vanguard Institutional Index Fund Institutional Shares      | 199          | 5,026,307  | 5,063,269  | 5,772,517    | 6,122,901    | 6,320,545  |
| Vanguard Total Bond Market Index Signal Shares              | 34           | 390,477    | 367,849    | 374,021      | 367,851      | 311,515    |
| Vanguard Total International Stock Index Fund Signal Shares | 15           | 1          | 221        | 38,141       | 37,953       | 129,302    |
| Vanguard Welleslev Income Fund Admiral Shares               | 62           | 1,749,693  | 1,894,149  | 2,191,370    | 2,183,435    | 2,310,700  |
| BrokerageLink® Accounts                                     | 96           | 7,259,055  | 7,292,085  | 7,624,754    | 7,476,289    | 8,151,192  |
| Total   | 2530         | 63,268,601 | 63,961,551 | 67,926,865   | 68,473,122   | 71,924,829 |
| Dollar Change   |              | 2,822,750  | 692,950    | 3,965,314    | 546,257      | 3,451,707  |
| Percentage Change   |              | 4.67%      | 1.10%      | 6.20%        | 0.80%        | 5.04%      |
|   |              | 0          | 075        | 074          | 870          | 863        |
| I otal Participants   |              | 0/0        | C/0        | 67.4         | 210 000 01   |            |

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| 401(a) Plan   | Participants | 9/30/2012  | 12/31/2012 | 3/31/2013  | 6/30/2013  | 9/30/2013  |
|---|--------------|------------|------------|------------|------------|------------|
| American Century Select Fund Institutional                  | 34           | 373,813    | 369,369    | 361.147    | 374.498    | 417.147    |
| American Funds EuroPacific Growth Fund Class R-6            | 119          | 1,614,051  | 1,722,441  | 1,868,147  | 1.854.278  | 1.965.248  |
| Dodge & Cox Stock Fund                                      | 93           | 1,251,460  | 1,255,570  | 1,430,722  | 1,545,300  | 1,617,984  |
| Fidelity Freedom K® 2000 Fund                               | 5            | 10,458     | 11,394     | 12,489     | 13,563     | 7,827      |
| Fidelity Freedom K® 2005 Fund                               | -            | E          | 32         | 33         | 32         | 33         |
| Fidelity Freedom K® 2010 Fund                               | 12           | 554,913    | 504,683    | 549,995    | 543,298    | 440,287    |
| Fidelity Freedom K® 2015 Fund                               | 23           | 870,248    | 692,996    | 740,416    | 734,078    | 778,629    |
| Fidelity Freedom K® 2020 Fund                               | 39           | 1,623,401  | 1,671,051  | 1,767,638  | 1,750,541  | 1,866,193  |
| Fidelity Freedom K® 2025 Fund                               | 21           | 971,105    | 1,003,692  | 915,496    | 933,939    | 1,013,362  |
| Fidelity Freedom K® 2030 Fund                               | 29           | 376,672    | 409,076    | 430,285    | 433,737    | 479,831    |
| Fidelity Freedom K® 2035 Fund                               | 23           | 241,754    | 255,526    | 268,730    | 435,764    | 477,870    |
| Fidelity Freedom K@ 2040 Fund                               | 28           | 463,612    | 484,422    | 533, 148   | 554,002    | 612,400    |
| Fidelity Freedom K® 2045 Fund                               | 14           | 71,467     | 76,553     | 89,225     | 98,550     | 115,406    |
| Fidelity Freedom K® 2050 Fund                               | 6            | 85,273     | 87,973     | 92,986     | 93,141     | 97,682     |
| Fidelity Freedom K@ 2055 Fund                               | 0            | *          |            | 1          | 1          |            |
| Fidelity Freedom K® Income Fund                             | 16           | 189,860    | 199,954    | 187,239    | 184,702    | 198,235    |
| ALL FREEDOM K® FUNDS *                                      | 82           | 5,458,762  | 5,397,353  | 5,587,680  | 5,775,348  | 6,087,756  |
| Fidelity Balanced Fund - Class K                            | 81           | 1,399,635  | 1,388,563  | 1,482,061  | 1,460,854  | 1 457 694  |
| Fidelity Blue Chip Growth Fund - Class K                    | 115          | 1,487,440  | 1,515,239  | 1,592,264  | 1,672,380  | 1,832,614  |
| Fidelity Retirement Money Market                            | 2            |            |            |            | 6,846      | 10,258     |
| Heartland Value Fund Class Institutional                    | 73           | 1,176,491  | 1,211,531  | 1,288,103  | 1,156,187  | 1,285,317  |
| Hotchkis & Wiley Mid-Cap Value Fund Class I                 | 65           | 686,013    | 771,180    | 1,169,390  | 1,332,128  | 1,393,427  |
| Managed Income Portfolio II - Class 1                       | 85           | 2,092,926  | 2,217,166  | 2,204,095  | 2,189,283  | 2,534,981  |
| Morgan Stanley Institutional Mid-Cap Growth - Class I       | 60           | 954,551    | 937,593    | 981,989    | 1,137,508  | 1,268,560  |
| Mutual Beacon Fund Class Z                                  | 0            | 477,287    | 1.0        | 1.00       |            |            |
| Neuberger Berman Genesis Fund Institutional Class           | 49           | 590,506    | 613,415    | 624,521    | 686,995    | 749,191    |
| PIMCO Total Return Fund Institutional Class                 | 113          | 2,754,229  | 2,837,055  | 2,918,529  | 2,727,953  | 2,512,178  |
| T Rowe Price Equity Income Fund                             | 49           |            | 467,557    | 561,961    | 631,167    | 551,673    |
| Vanguard Institutional Index Fund Institutional Shares      | 136          | 4,088,118  | 4,103,673  | 4,478,355  | 4,645,268  | 4,836,121  |
| Vanguard Total Bond Market Index Signal Shares              | 20           | 262,232    | 265,984    | 268,903    | 252,377    | 151,060    |
| Vanguard Total International Stock Index Fund Signal Shares | Q            | 23,786     | 25,868     | 32,382     | 32,047     | 37,653     |
| Vanguard Wellesley Income Fund Admiral Shares               | 53           | 780,747    | 877,293    | 876,599    | 841,983    | 855,473    |
| BrokerageLink® Accounts                                     | 38           | 2,922,456  | 2,901,287  | 2,877,755  | 2,907,582  | 3,250,749  |
| Total   | 1,376        | 28,394,502 | 28,878,138 | 30,604,603 | 31,229,979 | 32,815,085 |
| Dollar Change   |              | 1,792,788  | 483,636    | 1,726,465  | 625,376    | 1,585,106  |
| Percentage Change   |              | 6.74%      | 1.70%      | 5.98%      | 2.04%      | 5.08%      |
| Total Participants  |              | 418        | 415        | 416        | 415        | 412        |
| 401(a) Loans  | 909          | 484.528    | 462 650    | 432 360    | 474 261    | EUR 075    |

East Bay Municipal Utility District CORE Investment Options Performance Activity 3rd Quarter of 2013

| celect Fund Institutional         188         3,519,380         29           ic Growth Fund Class R-6         757         12,480,939         12,9           ic Growth Fund Class R-6         757         12,480,939         13,55           2000 Fund         25         308,263         3           2000 Fund         130         6,656,264         6,61           2010 Fund         152         7,73         6,656,264         6,61           2000 Fund         150         16,404,975         16,93         3,45           2000 Fund         151         4,61,875         4,51         4,51           2000 Fund         151         4,61,875         4,56         4,56           2000 Fund         151         4,61,875         4,56         4,56           2000 Fund         170         3,565,974         12,97         4,56           2000 Fund         170         3,565,974         12,97         4,56           2000 Fund         170         3,565,964         4,56         4,56           2000 Fund         514         17         4,57         4,56         4,56           2000 Fund         514         17         4,57         4,55         4,57   |   |                | 20200       | 9/30/2013   |            |
|--|---|----------------|-------------|-------------|------------|
| Ic Growth Fund Class R-6         757         12,480,339         12,135           Fund         25         13,126,074         13,55           Fund         25         308,263         33,266,333           9 2000 Fund         130         6,666,264         6,6           9 2010 Fund         152         7,764,415         7,33           9 2020 Fund         152         7,764,415         7,33           9 2020 Fund         130         6,666,979         14,73           9 2030 Fund         16,9         13,126,074         13,5           9 2030 Fund         130         6,666,979         14,17           9 2030 Fund         170         3,665,979         7,12           9 2030 Fund         177         3,436,55         4,55           9 2030 Fund         170         3,565,961         3,43           9 2030 Fund         7,4         1,430,648         16           9 2030 Fund         7,4         1,430,648         16           9 2030 Fund         13,125         18,14         17           9 2030 Fund         13,125         13,125         18           9 2030 Fund         13,355         13,125         18           9 2050 Fund  |   | 3.051 103      | 2 981 770   | 3 249 796   |            |
| Fund         638         13,126,074         135           9 2000 Fund         25         308,263         3           9 2010 Fund         150         6,656,2018         6,65           9 2010 Fund         150         6,656,2018         7,3           9 2010 Fund         150         6,656,2018         7,3           9 2020 Fund         157         7,764,415         7,3           9 2020 Fund         157         7,764,415         7,3           9 2020 Fund         157         16,90         7,3           9 2020 Fund         170         3,465,951         4,17           9 2020 Fund         170         3,565,951         3,47           9 2020 Fund         170         3,455         4,16           9 2035 Fund         170         3,455         4,16           9 2035 Fund         170         3,456         1,69           9 2035 Fund         170         3,456         1,69           9 2035 Fund         172         4,342,59         4,86           9 2045 Fund         6,64         1,31,25         1,34           9 2045 Fund         6,64         1,31,35         1,34           9 2045 Fund         1,37         1,31   |   |                | 13,194,558  | 14.144.800  |            |
| © 2000 Fund         25         308,263         3           © 2015 Fund         10         96,018         9           © 2015 Fund         152         7,654,155         7,654,155         7,564,155         7,56           © 2020 Fund         152         7,764,155         7,56         7,56         7,56         7,56           © 2020 Fund         157         7,764,155         7,56         4,57         7,56         4,57           © 2020 Fund         157         7,764,155         16,39         7,12         4,57         4,55         4,55         4,55         4,55         7,23         4,55         4,55         7,23         2,235         12,23         2,235         12,23         2,235         2,235         12,21            |   |                | 16.588.159  | 17.779.100  |            |
| 2 2005 Fund         10         96,018         96,018         96,018         96,018         96,018         96,018         96,018         96,018         96,018         96,018         96,018         96,018         96,018         97,03         96,018         97,03         96,018         7,33         96,018         7,33         92,025         7,03         92,025         7,33         92,010         9,010         96,018         7,33         92,035         7,33         92,035         7,33         92,035         7,33         92,035         7,33         92,035         7,33         92,035         7,33         92,035         7,33         92,035         7,33         92,035         7,33         92,035         7,33         92,035         7,33         32,045         7,33         32,045         7,33         32,04         16,67         34,67         34,65         36,65         34,65         36,6   |   |                | 279,127     | 278,980     |            |
| 22010 Fund         130         6,66,264         6,6           0 2015 Fund         152         7,764,415         7.3           0 2020 Fund         152         7,764,415         7.3           0 2020 Fund         151         4,618,157         4,57           0 2030 Fund         151         4,618,157         4,57           0 2035 Fund         105         1,204,932         1,213           0 2025 Fund         170         3,856,951         3,412           0 2025 Fund         7.3         856,973         7,12           0 2025 Fund         7.3         843,422         8,343           0 2025 Fund         7.4         1,430,648         1,6           0 2055 Fund         7.3         843,422         8,5           0 2055 Fund         7.3         843,422         8,6           0 2055 Fund         7.4         1,430,648         1,6           0 2055 Fund         7.4         1,430,648         1,6           1 400 Kast         105         13,125         13,125           0 2055 Fund         7.2         13,125         13,125           0 2055 Fund         7.2         14,163         1,72           0 4484         7.2   |   | 543 90,616     | 91,926      | 97.806      |            |
| 2015 Fund         152         7,764,415         7,3           9 2026 Fund         151         4,651,681         4,7           9 2025 Fund         16,9         16,9         16,9           9 2025 Fund         170         4,651,681         4,7           9 2025 Fund         105         1,204,975         16,9           9 2035 Fund         105         1,204,932         1,3           9 2035 Fund         60         866,979         71           9 2035 Fund         710         3,565,951         3,4           9 2035 Fund         71         1,436,7         4,65           9 2056 Fund         73         46,6         3,86           9 2055 Fund         71,43         13,125         3,4           9 2055 Fund         7,4         1,430,443         16,6           9 2055 Fund         7,4         1,430,443         12,1           9 10 come Fund         7,2         13,12,5         13,8           1 1 1 1 - 1385 f         13,13,5,7         13,13,5         12,16           1 1 2 1085 f         13,13,5,7         13,13,5,57         13,13,12           1 1 2 1085 f         10,03,55         13,13,12         12,16           1 1 2 1085 f <td></td> <td>6,769,949</td> <td>6,523,259</td> <td>6,243,209</td>   |   | 6,769,949      | 6,523,259   | 6,243,209   |            |
| 2020 Fund         340         16,404,975         16,9           2023 Fund         151         4,651,851         4,7           2030 Fund         105         1,204,935         4,7           2035 Fund         105         1,204,935         4,7           2035 Fund         170         3,565,951         3,4,7           2035 Fund         71         3,565,951         3,4,7           2035 Fund         60         666,979         7,7           2050 Fund         60         666,979         7,7           2055 Fund         7,4         1,430,552         4,6           2056 Fund         7,4         1,430,552         8,9           2056 Fund         7,4         1,430,552         8,3           2056 Fund         7,4         1,430,552         8,3           2056 Fund         7,4         1,430,552         1,6           2056 Fund         7,4         1,430,556         1,6           2056 Fund         6,16         6,10         4,5           2056 Fund         6,13,44         1,2         1,2           2014 Curst         819         1,137,579         1,2           2015 Fund         1,2         1,2         1,2 </td <td></td> <td>316 8,424,531</td> <td>8,493,102</td> <td>8,770,571</td>  |   | 316 8,424,531  | 8,493,102   | 8,770,571   |            |
| 2025 Fund         151         4,651,851         4,7           9 2030 Fund         210         4,349,557         4,50           9 2035 Fund         1,204,932         1,204,932         1,204,932           9 2045 Fund         51         843,422         8,34,425         8,6           9 2050 Fund         60         666,979         7,1           9 2055 Fund         51         843,422         8,34,425         8,3           9 2055 Fund         74         1,430,648         1,6           9 2055 Fund         748         19,137,579         13,57           9 10 come Fund         616         19,137,579         13,51           10 class Institutional         557         12,041,463         12,11           11 class I         720         19,617,746         7,2           11 class I         16         7,2         13,137,579<   |   | -              | 18,054,834  | 19,788,838  |            |
| 22030 Fund         210         4,349,557         4,56           9 2036 Fund         105         1,204,932         1,23           9 2036 Fund         66,979         71           9 2036 Fund         61         843,422         8,34           9 2056 Fund         74         1,430,648         1,65           9 2056 Fund         72         843,422         8,86           9 2056 Fund         73         13,125         13,85           9 2056 Fund         73         14,103,552         13,85           10 11 - Class K         819         19,137,579         18,57           10 11 - Class K         819         19,137,579         18,57           10 11 - Class I         720         14,103,552         13,87           10 11 - Class I         789         26,423,43         6,57           11 01 11 - Class I         10,137,579         28,445         26,57           11 01 11 - Class I         10,137,579         28,445         26,53           11 01 11 -  |   |                | 4,932,856   | 5,617,395   |            |
| 2035 Fund         105         1,204,932         1,21           9 2040 Fund         170         3,555,951         3,41           9 2045 Fund         60         666,979         71           9 2055 Fund         60         666,979         71           9 2055 Fund         74         1,430,652         843,422         843,422           9 2055 Fund         74         1,430,652         13,8           9 2055 Fund         74         1,430,552         13,8           9 2055 Fund         74         1,430,552         13,8           9 2056 Fund         74         1,430,552         13,8           9 2056 Fund         74         1,430,552         13,8           9 2055 Fund         74         1,430,552         13,8           9 2055 Fund         74         1,430,552         13,8           6 16         666,700         48,6         72,1           6 16         66,67         14,103,552         14,55           Money Market         557         12,041,463         12,11           6 16         6167         146         72,146           6 16         72,24         72,244,033         26,43           6 16         10,101 </td <td></td> <td>389 4,879,573</td> <td>4,951,626</td> <td>5,549,621</td>   |   | 389 4,879,573  | 4,951,626   | 5,549,621   |            |
| 2 2040 Fund         170         3,565,951         3,47           0 2045 Fund         60         666,979         71           0 2055 Fund         51         8,3,422         8           0 2055 Fund         74         1,430,648         1,65           0 2055 Fund         74         1,430,552         13,85           0 2055 Fund         74         7,430,640         4,65           0 2055 Fund         74         7,430,552         13,85           0 150 Funds         74         7,430,552         13,85           0 now Wh Fund - Class K         819         19,137,579         18,57           Money Market         557         12,041,463         12,14           0 class Institutional         557         12,041,463         72,24           0 class Institutional         557         12,041,463         72,24           0 class Institutional         56,60         56,60         72,24           0 class Institutional Class I         0         56,61         72,24           0 class Institutional Class I         0         5,44,033         25,60           1 close Fund Institutional Class         340         2,4,24,033         26,60           1 close Fund Institutional Shares   |   | 1,423,510      | 1,636,204   | 1.828,390   |            |
| 0 2045 Fund       60       666,979       71         0 2055 Fund       51       843,422       8         0 2055 Fund       74       1,430,648       1,6         0 10come Fund       74       1,430,652       1,6         0 10come Fund       1487       47,956,400       48,6         10 - Class K       515       13,137,579       13,137,579         Money Market       557       12,041,463       12,14         Money Market       557       29,44       29,44         Money Market       550       56,02       14,536         Money Market       56,02       14,63       12,14         Money Market       56,02       14,63       14,536         Money Market       56,02       14,63       14,536         Morey Market <td></td> <td>69 3,657,996</td> <td>3,742,985</td> <td>4,116,587</td>  |   | 69 3,657,996   | 3,742,985   | 4,116,587   |            |
| 2 2050 Fund         51         843,422         8           0 2055 Fund         9         13,125         16           0 10 come Fund         74         1,430,648         1,6           FUNDS*         74         1,430,652         13,8           FUNDS*         1487         47,956,400         48,6           FUNDS*         1487         47,956,400         48,6           nd - Class K         819         19,137,579         18,57           noney Market         557         12,041,463         12,14           d-Cap Value Fund - Class I         412         6,642,746         7,2           d-Cap Value Fund Class I         4736,6597         4,55         29,44           of Class So value Fund Class I         26,67         26,42         4,55           of Class So value Fund Institutional Class         367         4,360,697         4,5           of Class So value Fund Institutional Class         367         4,360,697         4,5           of Class So value Fund Institutional Class         367         4,360,697         4,5           of Class Zo value Fund Institutional Class         367         4,360,697         4,5           fender Rund Shares         119         1,816,206         1,9  |   | 53 792,991     | 869,374     | 948,173     |            |
| 9         13,125         1           0 Income Fund         74         1,430,648         1,6           FUNDS *         74         1,430,648         1,6           FUNDS *         74         1,430,648         1,6           FUNDS *         515         14,103,552         13,8           Ind - Class K         515         14,103,552         13,8           rowth Fund - Class K         819         19,137,579         18,5           Money Market         557         12,041,463         12,16           d-Cap Value Fund Class I         7,29         28,457,293         29,45           of Class Fund Institutional Class         367         4,57         4,57           Of Class Z         367         4,57         56,44         56,64           Al Class Z         310,168         310,168         29,450         7,50           Al Class Z         310,168         24,244,033         26,50         7,67           Al Class Z         310,168         340 <td></td> <td></td> <td>856.721</td> <td>879.914</td>   |   |                | 856.721     | 879.914     |            |
| 74       1,430,648       1,6         FUNDS *       1487       47,956,400       48,6         FUNDS *       515       14,103,552       13,85         rowth Fund - Class K       819       19,137,579       18,55         rowth Fund - Class K       819       19,137,579       18,55         Money Market       557       12,041,463       7,2,146         Money Market       557       12,041,463       7,2,146         Money Market       58,457,293       29,427,293       29,427,293         Money Market       7,2       7,2       29,427,293       29,445,536         of Class Institutional Mid-Cap Growth - Class I       412       6,642,746       7,2         of Class Indu Institutional Class       367       4,56       4,57         of Class Z       367       4,360,697       4,57         of Class Z       367       4,360,697       4,57         of Class Z       367       4,56       4,57         of Class Z       367       4,56       4,57         of Class Z       367       4,56       57,61         of Class Z       340       29,708,008       29,87         of Index Fund Institutional Class       340       28   |   |                | 41.447      | 61.770      |            |
| FUNDS *       1487       47,956,400       48,6         Ind - Class K       515       14,103,552       13,85         rowth Fund - Class K       819       19,137,579       18,57         Money Market       557       12,041,463       12,14         Money Market       58,457,293       29,42       12,14         Money Market       7,2       7,2       12,041,463       12,14         Money Market       7,2       7,2       29,42       7,2         Money Market       7,2       7,8       29,457,293       29,44         Molcoal Class I       412       6,642,746       7,2         Itutional Mid-Cap Growth - Class I       410       6,642,746       7,2         Attoinal Mid-Cap Growth - Class I       7,0       6,642,746       7,2         Attoinal Mid-Cap Growth - Class I       7,0       6,642,746       7,5         Attoinal Mid-Cap Growth - Class I       7,0       6,642,746       7,5         Attoinal Mid-Cap Growth - Class I       4,55       24,44,033   | 1.6   | 1.7            | 1.688.266   | 1.520.914   |            |
| Ind - Class K         515         14, 103, 552         138, 559         138, 559         138, 559         138, 559         138, 559         138, 559         138, 559         138, 559         138, 559         138, 559         138, 559         138, 557         12, 041, 463         12, 14         12, 14         12, 14         137, 579         138, 557         12, 041, 463         12, 14          12, 14 <th 12,="" 1<="" td=""><td>4</td><td>ى<br/>ا</td><td>52,161,726</td><td>55.702.168</td></th> | <td>4</td> <td>ى<br/>ا</td> <td>52,161,726</td> <td>55.702.168</td> | 4              | ى<br>ا      | 52,161,726  | 55.702.168 |
| rowth Fund - Class K         819         19,137,579         18,57           Money Market         557         12,041,463         12,11           d Class Institutional         557         12,041,463         12,11           d Cap Value Fund Class I         722         722         12,041,463         12,11           d Cap Value Fund Class I         789         28,457,293         29,44           offolio II - Class 1         406         6,953,843         6,56           offolio II - Class 1         789         28,457,293         29,44           itutional Mid-Cap Growth - Class I         70         5,814,536         5,50           of Class Z         367         4,360,697         4,55           Cenesis Fund Institutional Class         367         4,360,697         4,57           fundex Fund Institutional Class         340         24,244,033         25,05           funcome Fund         719         1,816,206         1,96           income Fund         340         24,244,033         25,05           income Fund         110e         1,816,206         1,96           income Fund         210         1,91         1,91           income Fund Shares         325         27,617,817         27,61 <td></td> <td></td> <td>14.551.945</td> <td>15.209.575</td>  |   |                | 14.551.945  | 15.209.575  |            |
| Money Market         557         12,041,463         12,11           d Class Institutional         557         12,041,463         12,11           d-Cap Value Fund Class I         789         28,457,293         29,42           ortfolio II - Class 1         789         28,457,293         29,42           of Class Value Fund Class 1         789         28,457,293         29,42           of Class 2         7606         6,953,843         6,56           of tutional Mid-Cap Growth - Class 1         70         5,814,536         4,5           d Class Z         367         4,360,697         4,5         6,56           d Class Z         367         4,360,697         4,5         6,57           d Class Z         367         4,360,697         4,5         6,57           f Iuttional Mid-Cap Growth - Class         367         4,560,697         4,5           Genesis Fund Institutional Class         340         24,24,033         25,03           I Income Fund         10         1,816,206         1,98           I Income Fund         340         26,26,903         7,07           al Index Fund Shares         42         6,26,903         7,07           inational Stock Index Fund Shares         325  |   | 20,200,037     | 20,737,315  | 22,908,412  |            |
| rd Class Institutional       557       12,041,463       12,14         rd-Cap Value Fund Class I       412       6,642,746       7,2         ortfolio II - Class 1       789       28,457,293       29,42         itutional Mid-Cap Growth - Class I       70       5,814,536       7,2         of Class Z       367       4,360,697       4,5         Genesis Fund Institutional Class       367       4,360,697       4,5         Genesis Fund Institutional Class       340       24,244,033       25,03         I ncome Fund       106       1,96       1,96         I ncome Fund       340       24,244,033       25,03         I ncome Fund Shares       340       26,26,903       7,07         I ncome Fund Shar   |   | 66,005         | 121,377     | 338,045     |            |
| d-Cap Value Fund Class I         412         6,642,746         7,2           ortfolio II - Class 1         789         28,457,293         29,43           itutional Mid-Cap Growth - Class 1         760         6,953,843         6,55           itutional Mid-Cap Growth - Class 1         0         5,814,536         29,45           3 Class Z         367         4,360,697         4,5           6 Genesis Fund Institutional Class         367         4,360,697         4,5           6 Fund Institutional Class         340         2,814,536         5,7           1 Fund Institutional Class         340         2,814,633         25,00           1 Fund Institutional Class         340         2,814,633         25,00           1 Fund Institutional Class         340         2,814,633         25,00           1 Fund Institutional Class         340         2,57         3,57           1 fucome Fund         340         2,67,000         29,87           1 fucome Fund Stock Index Fund Signal Shares         4,25         29,708,008         29,67           1 fucome Fund Admiral Shares         235         27,617,817         27,67           1 fucome Fund Admiral Shares         325         27,617,817         27,67           1 fucome Fund Adm   |   | 13,002,888     | 12,689,170  | 13,736,744  |            |
| ortfolio II - Class 1       789       28,457,293       29,42         itutional Mid-Cap Growth - Class I       406       6,953,843       6,54         3 Class Z       367       4,360,697       4,5         3 Class Z       367       4,530,697       4,5         3 Class Z       340       24,4,033       25,05         1 Fund Institutional Class       340       -       5,77         al Index Fund Institutional Shares       119       1,816,206       1,96         1 Income Fund Admiral Shares       23       25,62       1,07         1 Income Fund Admiral Shares       235       27,617,817       27,67         1 Income Fund Admiral Shares       325       27,617,817       27,67         1 Income Fund Admiral Shares       325       27,617,817       27,67         1 Income Fund Admiral Shares       325       27,617,817       27,67         1 Income Fund A   |   |                | 10,191,082  | 10,430,523  |            |
| itutional Mid-Cap Growth - Class I       406       6,953,843       6,56         3 Class Z       0       5,814,536       4,5         Genesis Fund Institutional Class       367       4,360,697       4,5         Genesis Fund Institutional Class       367       4,360,697       4,5         Genesis Fund Institutional Class       340       5,71       25,00         I Fund Institutional Class       340       -       5,70         I ncome Fund       340       -       5,70       1,96         I ncome Fund       340       -       5,70       1,96         I ncome Fund       340       -       29,708,008       29,87         I ncome Fund Signal Shares       42       68,976       1,06         I ncome Fund Admiral Shares       235       27,617,817       27,67         Income Fund Admiral Shares       325       27,617,817       27,66         Income Fund A   | 2   | 45 29,089,860  | 30,127,538  | 31,330,121  |            |
| J Class Z       0       5,814,536       4,55         Genesis Fund Institutional Class       367       4,360,697       4,55         Genesis Fund Institutional Class       369       24,244,033       25,03         I Fund Institutional Class       340       -       5,77         I ncome Fund       340       -       5,70         al Index Fund Institutional Shares       945       29,708,008       29,8         Income Fund Signal Shares       119       1,816,206       1,95         Income Fund Admiral Shares       239       6,256,903       7,01         Income Fund Admiral Shares       232       27,617,817       27,61         Income Fund Admiral Shares       325       27,617,817       27,61         Incounts       9,   |   | 34 6,961,644   | 7,478,117   | 8,304,075   |            |
| Genesis Fund Institutional Class       367       4,50,697       4,5         I Fund Institutional Class       689       24,244,033       25,02         I hocome Fund       340       -       5,77         al Index Fund Institutional Shares       945       29,708,008       29,87         al Index Fund Institutional Shares       945       29,708,008       29,87         al Index Fund Institutional Shares       42       68,976       1,09         Income Fund Admiral Shares       239       6,256,903       7,01         Income Fund Admiral Shares       232       27,617,817       27,61         Income Fund Admiral Shares       325       27,617,817       27,61         Income Fund Admiral Shares       13,879,480       3,55       27,617,817       3   |   |                |             |             |            |
| I Fund Institutional Class     689     24,244,033     25,02       Income Fund     340     -     5,71       al Index Fund Institutional Shares     945     29,708,008     29,8       al Index Fund Institutional Shares     945     29,708,008     29,8       al Index Fund Institutional Shares     945     29,708,008     29,8       al Index Fund Institutional Shares     119     1,816,206     1,95       antional Stock Index Fund Signal Shares     229     6,256,903     7,01       income Fund Admiral Shares     325     27,617,817     27,65       income Fund Admiral Shares     325     27,617,817     27,65       iounts     325     27,617,817     27,65       counts     325     27,617,817     27,65       formational Stock Index Total     9,526     264,306,444     267,86  |   | 4,976,810      | 5,073,683   | 5,655,381   |            |
| Income Fund       340       -       5,71         al Index Fund Institutional Shares       945       29,708,008       29,8         al Index Fund Institutional Shares       945       29,708,008       29,8         antional Stock Index Fund Signal Shares       119       1,816,206       1,9         national Stock Index Fund Signal Shares       299       6,256,903       7,0         notione Fund Admiral Shares       299       6,256,903       7,0         counts       325       27,617,817       27,66         counts       325       27,617,817       27,66         counts       325       27,617,817       27,66         counts       325       27,617,817       27,66         counts       325       264,306,444       267,86         counts       9,526       264,306,444       267,86   |   | 41 24,166,784  | 22,558,216  | 21,031,917  |            |
| al Index Fund Institutional Shares       945       29,708,008       29,8         d Market Index Signal Shares       119       1,816,206       1,95         national Stock Index Fund Signal Shares       42       68,976       1,05         national Stock Index Fund Signal Shares       299       6,256,903       7,07         Income Fund Admiral Shares       299       6,256,903       7,07         counts       325       27,617,817       27,65         counts       325       27,617,817       27,65         counts       325       27,617,817       27,65         counts       325       264,306,444       267,86         d Grand Total       9,526       264,306,444       267,86  | - 5,777,5   |                | 6,761,969   | 6.854.635   |            |
| d Market Index Signal Shares       119       1,816,206       1,95         mational Stock Index Fund Signal Shares       42       68,976       1(         Income Fund Admiral Shares       299       6,256,903       7,07         Sounts       325       27,617,817       27,65         counts       325       264,306,444       267,86         cfrand Total       9,526       264,306,444       267,86   |   | 43 33,071,292  | 35,225,833  | 36,733,048  |            |
| national Stock Index Fund Signal Shares     42     68,976     10       Income Fund Admiral Shares     299     6,256,903     7,07       bounts     325     27,617,817     27,65       counts     3,526     264,306,444     267,86       cf and Total     9,526     264,306,444     267,86   |   | 47 1,808,912   | 1,608,715   | 1,426,425   |            |
| Income Fund Admiral Shares         299         6,256,903         7,07           counts         325         27,617,817         27,65           counts         326         27,617,817         27,65           counts         325         27,617,817         27,65           counts         9,526         264,306,444         267,86           counts         9,526         264,306,444         267,86  |   | 94 172,365     | 235,176     | 409,962     |            |
| counts     325     27,617,817     27,65       cand Total     9,526     264,306,444     267,85       frand Total     9,526     13,879,480     3,55  |   | 93 7,526,961   | 7,567,893   | 8,138,832   |            |
| Grand Total         9,526         264,306,444         267,86           13,879,480         3,55   | 617,817   | 38 29,202,975  | 29,024,301  | 31,426,942  |            |
| 13,879,480 3,55  |   | 31 284,669,130 | 288,878,543 | 304,810,501 |            |
|  |   | 87 16.806.499  | 4.209.413   | 15.931.958  |            |
| Percentage Change 5.54% 1.35%  |   |                | 1.48%       | 5.52%       |            |
| Total Darticinants   |   |                | 200         |             |            |

East Bay Municipal Utility District CORE Investment Options Performance Activity 3rd Quarter of 2013

# 401(k) / 457 / 401(a) ADVISORY COMMITTEES

# 401(a) ADVISORY COMMITTEE meets immediately following the 401(k)/457 Meetings

# 2014 MEETING SCHEDULE

| Wednesday<br>March 5, 2014     | 9:00am | Administration Bldg<br>Small Training Room |
|--------------------------------|--------|--|
| Wednesday<br>June 4, 2014      | 9:00am | Administration Bldg<br>Small Training Room |
| Wednesday<br>September 3, 2014 | 9:00am | Administration Bldg<br>Small Training Room |
| Wednesday<br>December 3, 2014  | 9:00am | Administration Bldg<br>Small Training Room |

| (10/1/2013) |
|-------------|
| e Members   |
| Committee   |
| Advisory    |
| 401(k)/457  |

| NAME             | REPRESENTATION | ATION TELEPHONE MAIL SLOT E-MAIL | MAIL SLOT | E-MAIL             |
|------------------|----------------|----------------------------------|-----------|--------------------|
| Delores Turner   | Chairperson    | 287-0383                         | MS# 601   | dturner@ebmud.com  |
| Cynthia Adkisson | Local 2019     | 287-1627                         | MS# 704   | cadkisso@ebmud.com |
| David Beyer      | Local 21       | 287-1144                         | MS# 205   | dbeyer@ebmud.com   |
| David Correa     | Local 444      | 287-0426                         | MS# 80    | dcorrea@ebmud.com  |
| Garth Hall       | Local 21       | 287-2061                         | MS# 901   | ghall@ebmud.com    |
|                  | Management     | 287-0231                         | MS# 801   |                    |
| Gerald Hunter    | Local 444      | 287-2041                         | MS # 76   | ghunter@ebmud.com  |
| Eric Sandler     | Management     | 287-0310                         | MS# 801   | esandler@ebmud.com |
| Curtis Woodring  | Local 39       | 925-284-1649                     | MS# 71    | dwoodrin@ebmud.com |
| David Valenzuela | Local 2019     | 287-0588                         | MS# 302   | dvalenzu@ebmud.com |

# 401(a) Advisory Committee Members (10/1/2013)

| NAME           | REPRESENTATION | ATION TELEPHONE MAIL SLOT E-MAIL | <b>MAIL SLOT</b> | E-MAIL             |
|----------------|----------------|----------------------------------|------------------|--------------------|
| Delores Turner | Chairperson    | 287-0383                         | MS# 601          | dturner@ebmud.com  |
|                | Management     | 287-0231                         | MS# 801          |                    |
| Eric Sandler   | Management     | 287-0310                         | MS# 801          | esandler@ebmud.com |

# **Advisory Committees Staff**

| NAME                | JOB TITLE             | TELEPHONE MAIL SLOT E-MAIL | <b>MAIL SLOT</b> | E-MAIL             |
|---------------------|-----------------------|----------------------------|------------------|--------------------|
| Lisa Sorani         | Employee Services Mgr | 287-0713                   | MS# 601          | lsorani@ebmud.com  |
| Elizabeth Grassetti | Sr. HR Analyst        | 287-0760                   | MS# 601          | egrasset@ebmud.com |
| Dhanyale Dunbar     | HR Technician         | 287-0714                   | MS# 601          | ddunbar@ebmud.com  |

Advisory Committee Members as of 100113

#### East Bay Municipal Utility District

401(k) / 457 / 401(a)

#### **Deferred Compensation Plan Comparison**

2014

|   | 457  | 401(k) &<br>ROTH 401(k)   | 401(a)   |
|---|--|---|--|
| Eligibility   | Full-time regular, L<br>Job Share and Par  |   | Full-time regular, LT/TC, Intermittent, Job Share and Part-time employees belonging to an eligible group:         Senior management          ■ Locals 21, 2019 & 3          Non-represented management          ■ Confidential             |
| Contributions   | withholdi<br>457 new enrollments and contributio   | ng. Except ROTH 401(k), which is a  | payday of the following month. 457 contribution decreases  |
| Annual Maximum<br>Contribution for<br>Employees<br><i>under age 50</i>  | Lesser of: 100% of salary<br>or <b>\$17,500</b>  | Lesser of: 100% of salary or<br><b>\$17,500</b><br>Applies to <u>ALL</u> 401k pre-tax and<br>after-tax contributions<br>401k + Roth 401k = \$17,500 max | Lesser of: \$34,500 or % of base salary as shown below:Senior Management10%Non-represented Management7%Confidential3%Local 217%Local 20195%Local 392.5%  |
| – 401(k) and 401(a)<br>combined   |  |   | 1(k) and 401(a) maximum contribution:<br>of salary or <b>\$52,000</b> (\$17,500 + \$34,500)  |
| <ul> <li>Total combined for all<br/>three plans</li> </ul>  | Combined maximum for all t   | hree plans (401k, 457, & 401a) = <b>\$6</b>   | <b>9,500</b> (\$17,500 + \$17,500 + \$34,500 = \$69,500)   |
| Annual Maximum<br>Contribution for<br>Employees <u>age 50+</u>  | <b>\$23,000</b><br>(This includes additional \$5,500 for<br>50+ catch-up contributions)  | <b>\$23,000</b><br>(This includes additional \$5,500<br>for 50+ catch-up contributions)   | NOT APPLICABLE   |
| – 401(k) and 401(a)<br>combined   |  |   | i1(k) and 401(a) maximum contribution:<br>of salary or <b>\$57,500</b> (\$23,000 + \$34,500)   |
| <ul> <li>Total combined for all<br/>three plans</li> </ul>  | Combined maxim   | num contributions for all three plans:  | <b>\$80,500</b> (\$23,000 + \$23,000 + \$34,500)   |
| Special 457 Catch-Up<br>Contribution<br>(eligibility starts at age 51<br>or 3 years before<br>year of retirement)                             | Up to \$17,500 per year for 3 years<br>prior to year of retirement<br>** cannot have <b>age 50+</b> catch-up<br>contribution at the same time **<br>** cannot contribute to Special 457<br>Catch-up in year of retirement **                   | NOT APPLICABLE  | NOT APPLICABLE   |
| Loans (fees apply)<br>1-800-343-0860  | NOT AVAILABLE  |   | or \$50,000 (whichever is less) of vested account balance<br>ount balances if participant has both 401(k) & 401(a) *   |
| Rollovers<br>1-800-343-0860   | AVAILABLE  | AVAILABLE   | AVAILABLE  |
| Hardship Withdrawals<br>(Unforeseen Emergency)<br>& 401(k) Safe Harbor<br>Withdrawals (College<br>tuition / purchase of home)<br>510-287-0714 | AVAILABLE  | AVAILABLE   | NOT AVAILABLE  |
| Purchase of Prior<br>Retirement Service<br>Credit 510-287-0714  | AVAILABLE  | AVAILABLE   | NOT AVAILABLE  |
| Distribution Options<br>Upon Separation<br>1-800-343-0860<br>plan.fidelity.com/ebmud  | Leave funds in the EBMUD plan<br>(no administrative fees), transfer to<br>another employer plan, rollover to<br>an IRA, purchase annuity; take full,<br>partial, or periodic distributions<br>upon separation from the District<br>at any age. | transfe<br>rollover to an IRA, purchas<br>Distributions befor   | the EBMUD plan (no administrative fees),<br>er funds to another employer plan,<br>se annuity; take full, partial, or periodic distributions.<br>re age 59 ½ are subject to a 10% tax penalty<br>are age 55+ <u>and</u> retired from EBMUD. |





# 401(k) / 457 / 401(a) JULY 2013



FINANCIAL WELLNESS

Appointments, Drop-Ins, & Presentation with your Fidelity Rep

| <b>Tuesday</b><br>7/9/2013  | ADELINE MAINTENANCE CENTER – Dining Room<br>1100 – 21 <sup>st</sup> Street, Oakland<br>DROP-IN "HELP DESK" (no appointment needed)<br>7:00am – 8:30am   |
|-----------------------------|---|
|                             | ADMINISTRATION BUILDING – Dining Room<br>375- 11 <sup>th</sup> Street, Oakland (4 <sup>th</sup> Floor)<br>DROP-IN "HELP DESK" (no appointment needed)<br>9:00am – 11:00am   |
|                             | ADMINISTRATION BUILDING - Op/Net Conf Rm<br>375- 11 <sup>th</sup> Street, Oakland (right of Credit Union doors)<br>APPOINTMENTS (call 1-800-642-7131)<br>1:00pm - 4:30pm  |
| <b>Tuesday</b><br>7/16/2013 | ADMINISTRATION BUILDING - Boardroom Annex<br>375-11 <sup>th</sup> Street, Oakland (right of Boardroom doors)<br>APPOINTMENTS (call 1-800-642-7131)<br>8:000am - 4:30pm  |
| <b>Tuesday</b><br>7/30/2013 | ADELINE MAINTENANCE CENTER – TRC HR Office<br>1100 – 21 <sup>st</sup> Street, Oakland (connected to Training Room)<br>DROP-IN "HELP DESK" (no appointment needed)<br>7:00am – 10:00am   |
|                             | ADMINISTRATION BUILDING – Small Training Room<br>375-11 <sup>th</sup> Street, Oakland (2 <sup>nd</sup> floor, left of Boardroom doors)<br>PRESENTATION: "Getting Ready for Retirement!"<br>12:00pm – 1:00pm<br>** Employees may attend on their own time with their supervisor's approval. ** |
|                             | APPOINTMENTS (call 1-800-642-7131)<br>1:30pm – 4:00pm   |

Supervisors & Payroll Clerks — please share this information with staff members, absent employees & field personnel.



# 401(k) / 457 / 401(a) AUGUST 2013

ARE YOU

READ FOR

RETIREMEN

Fidelity Investments Appointments & Drop-Ins



| <b>Thursday</b><br>8/22/2013 | SOUTH AREA<br>589 East Lewelling Blvd, San Lorenzo, CA 94580<br>PRESENTATION: "Getting Ready for Retirement!"<br>7:30am – 8:00am  |
|------------------------------|---|
|                              | DROP-IN "HELP DESK" (no appointment needed)<br>8:00am – 10:00am   |
|                              | ADELINE MAINTENANCE CENTER – Small Training Rm<br>1100 – 21 <sup>st</sup> Street, Oakland<br>DROP-IN "HELP DESK" (no appointment needed)<br>11:30am – 3:30pm            |
| <b>Thursday</b><br>8/29/2013 | ADELINE MAINTENANCE CENTER – Small Training Rm<br>1100 – 21 <sup>st</sup> Street, Oakland<br>APPOINTMENTS (call 1-800-642-7131)<br>7:00am – 10:00am                     |
|                              | ADMINISTRATION BUILDING - Boardroom Annex<br>375- 11 <sup>th</sup> Street, Oakland (right of Boardroom doors)<br>APPOINTMENTS (call 1-800-642-7131)<br>11:00am - 4:00pm |

\*\* Employees may attend on their own time with their supervisor's approval. \*\*

Supervisors & Payroll Clerks — please share this information with staff members, absent employees & field personnel.





# 401(k) / 457 / 401(a) SEPTEMBER 2013

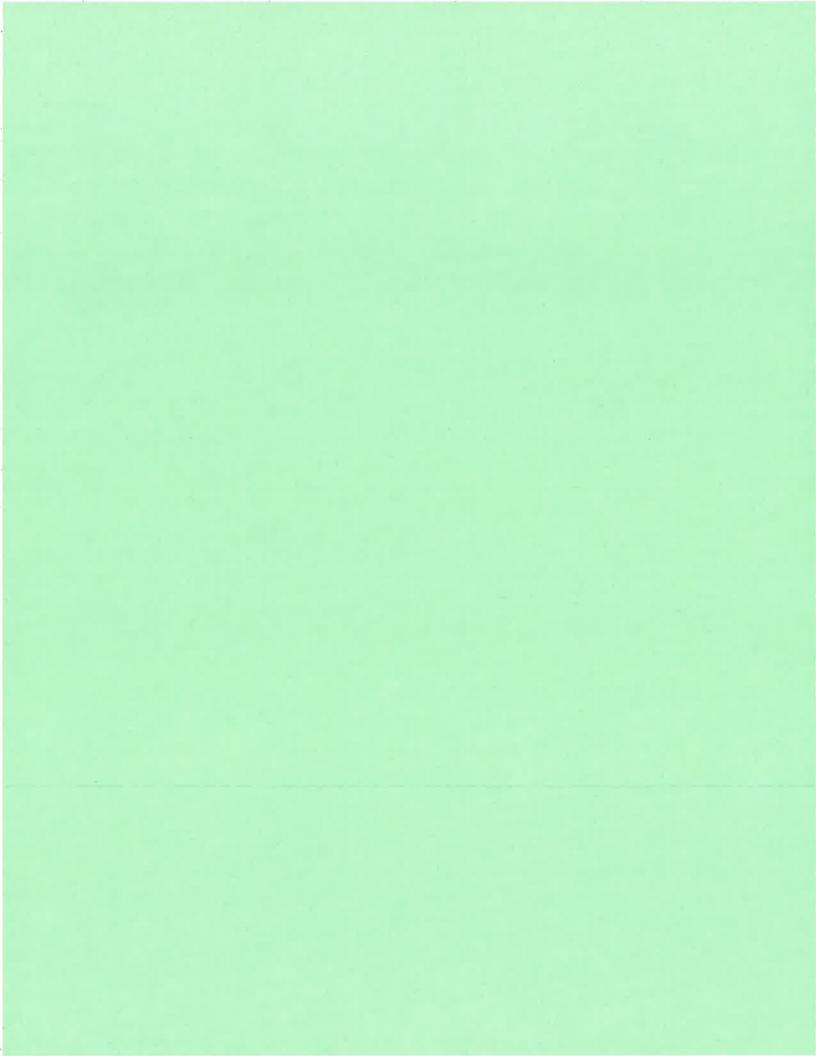
**Fidelity Investments** Appointments & Presentation

| Turadau                     |  |
|-----------------------------|--|
| <b>Tuesday</b><br>9/17/2013 | ADMINISTRATION BUILDING - Boardroom Annex                                      |
| 9/1//2013                   | 375- 11 <sup>th</sup> Street, Oakland <i>(to the right of Boardroom doors)</i> |
|                             | APPOINTMENTS (call 1-800-642-7131)   |
|                             | 8:00am – 2:00pm  |
| Wednesday                   | PARDEE – McLean Hall   |
| 9/18/2013                   | Sandretto Road, Valley Springs, CA 95252                                       |
|                             | <b>PRESENTATION ("It's NEVER Too Late to Save for Retirement!")</b>            |
|                             | 7:00am – 7:30am  |
|                             | <b>APPOINTMENTS (call 1-800-642-7131)</b>                                      |
|                             | 7:30am – 11:00am   |
|                             | MOKELUMNE – MOK Conference Room  |
|                             | 15083 Camanche Parkway South, Valley Springs, CA 95252                         |
|                             | <b>APPOINTMENTS (call 1-800-642-7131)</b>                                      |
|                             | 12:00pm – 3:00pm   |

\*\* Employees may attend on their own time with their supervisor's approval. \*\*

Supervisors & Payroll Clerks — please share this information with staff members, absent employees & field personnel.





# **East Bay Municipal Utility District**

# 3<sup>rd</sup> quarter 2013 Service Review



Prepared by, Suzanne Rogers, Vice President, Managing Director November 20, 2013

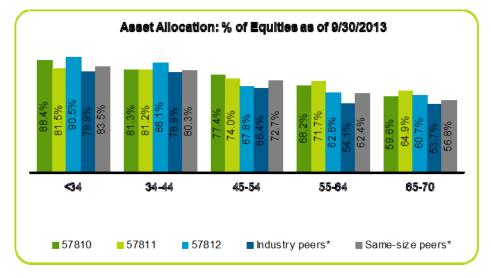
This document was originally prepared for plan sponsor use only.

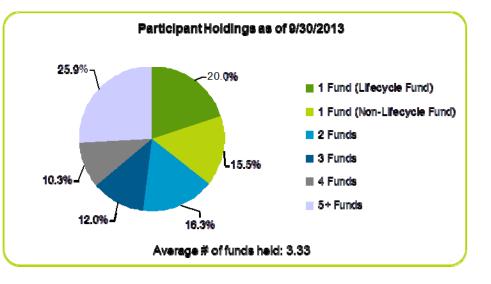
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# East Bay Municipal Utility District 3rd Quarter 2013 Review

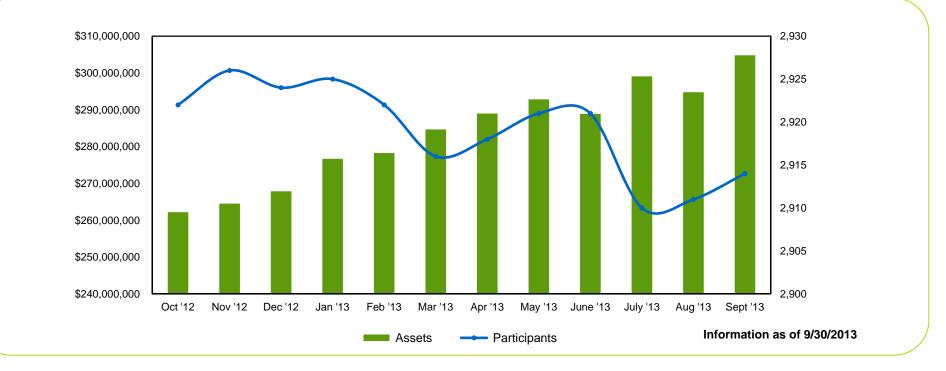
| Combined Plan Statistics                     | 09/2013       | 12/2012       | 12/2011       | Industry Peers* | Same-size Peers* |
|--|---------------|---------------|---------------|-----------------|------------------|
| Total assets                                 | \$304,810,561 | \$267,862,631 | \$231,662,697 | \$97,747,205    | \$109,081,838    |
| Total participants                           | 2,914         | 2,924         | 2,912         | 1,593           | 1,577            |
| YTD Employee contributions                   | \$12,100,687  | \$15,085,317  | \$15,389,817  | \$4,591,794     | \$5,018,496      |
| YTD Rollover contributions                   | \$469,340     | \$2,579,317   | \$637,932     | \$1,560,031     | \$3,647,377      |
| YTD Withdrawals                              | \$11,139,044  | \$10,752,660  | \$8,454,252   | \$7,762,559     | \$7,698,221      |
| YTD Net cash flow                            | \$1,504,018   | \$6,953,116   | \$7,149,605   | \$10,688,663    | \$3,630,388      |
| Average balance                              | \$104,602     | \$91,608      | \$79,555      | \$60,390        | \$70,185         |
| # single fund holders (excl. Lifecycle Fund) | 452           | 472           | 480           | 328             | 183              |





\* Please see "Important Additional Information" for information regarding plan peer size and industry comparisons. Peer size and industry comparisons are based on 12 month period ending 9/30/2013.

#### **Plan Assets Under Management at Fidelity**

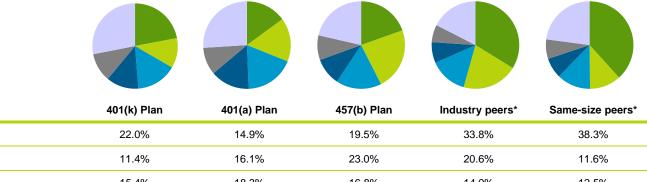


| Information As of 9/30/2013           | 401(k) Plan   | 401(a) Plan  | 457(b) Plan  |
|---------------------------------------|---------------|--------------|--------------|
| Total Participants                    | 1,634         | 415          | 865          |
| Active Participants                   | 1,290         | 320          | 636          |
| Participants Terminated with Balances | 344           | 95           | 229          |
| Total Plan Assets                     | \$200,070,647 | \$32,815,085 | \$71,924,829 |



#### **Single-Investment Option Holders**

Information as of 9/30/2013



| 1 Fund (Non-Lifecycle Fund) | 11.4%     | 16.1%     | 23.0%     | 20.6%     | 11.6%     |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|
| 2 Funds                     | 15.4%     | 18.3%     | 16.8%     | 14.0%     | 12.5%     |
| 3 Funds                     | 12.2%     | 14.5%     | 10.2%     | 7.7%      | 7.6%      |
| 4 Funds                     | 10.9%     | 10.1%     | 9.1%      | 6.4%      | 7.2%      |
| 5 or more Funds             | 28.1%     | 26.0%     | 21.4%     | 17.5%     | 22.9%     |
| Average # of Funds Held     | 3.5 funds | 3.4 funds | 3.0 funds | 2.8 funds | 3.0 funds |

#### Participants holding this fund

| Funds held as a single investment | Asset class                    | 401(k) Plan | 401(a) | 457(b) Plan | Total |  |
|-----------------------------------|--------------------------------|-------------|--------|-------------|-------|--|
| MIP II CL 1                       | Managed Income or Stable Value | 73          | 15     | 85          | 173   |  |
| VANGUARD INST INDEX               | Domestic Equity                | 24          | 9      | 19          | 52    |  |
| PIM TOTAL RT INST                 | Bond                           | 10          | 7      | 15          | 32    |  |
| FID BALANCED K                    | Balanced/Hybrid                | 9           | 5      | 11          | 25    |  |
| FID BLUE CHIP GR K                | Domestic Equity                | 11          | 6      | 4           | 21    |  |
| Plus 11 other funds               | -                              | 30          | 14     | 32          | 76    |  |
| Lifecycle Funds                   | -                              | 359         | 62     | 169         | 590   |  |
| BrokerageLink                     | -                              | 29          | 11     | 33          | 73    |  |
|                                   |                                |             |        |             |       |  |

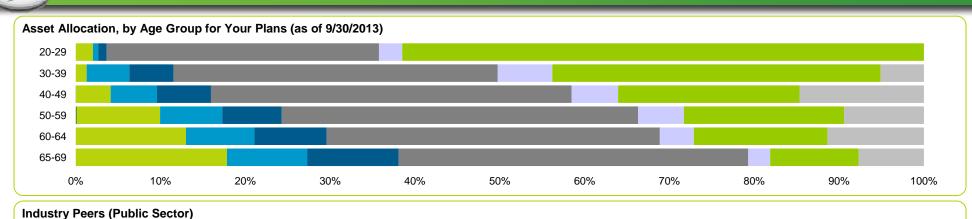
For plans that offer Fidelity BrokerageLink, it will appear as a fund (rather than a product offering) for purposes of providing plan data. \* Please see "Important Additional Information" for information regarding plan peer size and industry comparisons.

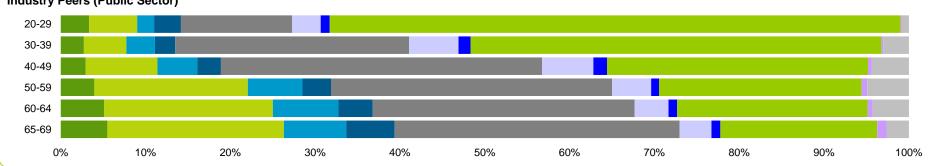


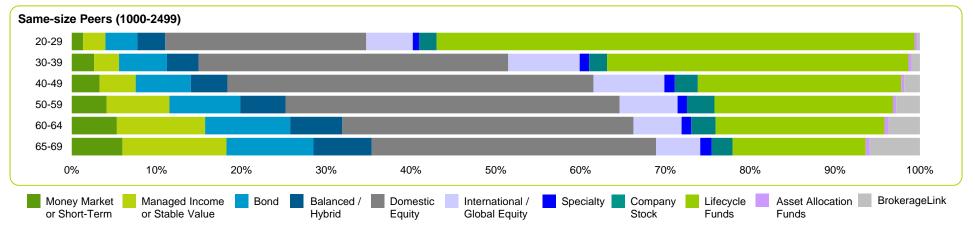
How many participants hold:

1 Fund (Lifecycle Fund)

# **Combined Plans Asset Allocation Analysis**



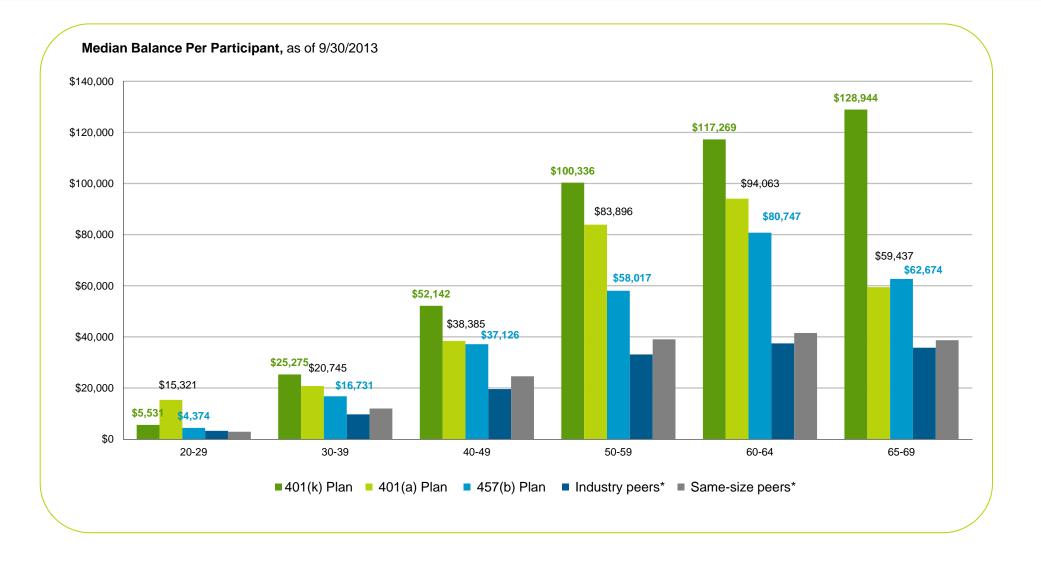




\* Please see "Important Additional Information" for information regarding plan peer size and industry comparisons.



#### **Participant Balances**



\* Please see "Important Additional Information" for information regarding plan peer size and industry comparisons.



# **Combined Plan Assets by Fund**

As of 9/30/2013

| Fund                 | # of Participants<br>Holding Fund | % of combined<br>plan Participants<br>Holding Fund | Total Assets | % of combined<br>Plan Assets |
|----------------------|-----------------------------------|--|--------------|------------------------------|
| VANGUARD INST INDEX  | 945                               | 32.43%   | \$36,733,048 | 12.05%                       |
| BROKERAGELINK        | 318                               | 10.91%   | \$31,426,942 | 10.31%                       |
| MIP II CL 1          | 785                               | 26.94%   | \$31,330,121 | 10.28%                       |
| FID BLUE CHIP GR K   | 819                               | 28.11%   | \$22,908,412 | 7.52%                        |
| PIM TOTAL RT INST    | 689                               | 23.64%   | \$21,031,917 | 6.90%                        |
| FID FREEDOM K 2020   | 340                               | 11.67%   | \$19,788,898 | 6.49%                        |
| DODGE & COX STOCK    | 638                               | 21.89%   | \$17,779,100 | 5.83%                        |
| FID BALANCED K       | 515                               | 17.67%   | \$15,209,575 | 4.99%                        |
| AF EUROPAC GROWTH R6 | 757                               | 25.98%   | \$14,144,800 | 4.64%                        |
| HEARTLAND VALUE INST | 557                               | 19.11%   | \$13,736,744 | 4.51%                        |
| H & W MID CAP VAL I  | 412                               | 14.14%   | \$10,430,523 | 3.42%                        |
| FID FREEDOM K 2015   | 152                               | 5.22%  | \$8,770,571  | 2.88%                        |
| MSIF MID CAP GRTH I  | 406                               | 13.93%   | \$8,304,075  | 2.72%                        |
| VANG WELLESLEY ADM   | 299                               | 10.26%   | \$8,138,832  | 2.67%                        |
| TRP EQUITY INCOME    | 340                               | 11.67%   | \$6,854,635  | 2.25%                        |
| FID FREEDOM K 2010   | 130                               | 4.46%  | \$6,243,209  | 2.05%                        |
| NB GENESIS - INST CL | 367                               | 12.59%   | \$5,655,381  | 1.86%                        |
| FID FREEDOM K 2025   | 151                               | 5.18%  | \$5,617,395  | 1.84%                        |



# **Plan Assets by Fund**

As of 9/30/2013

| Fund                 | # of Participants<br>Holding Fund | % of Participants<br>Holding Fund | Total Assets  | % of Plan Assets |
|----------------------|-----------------------------------|-----------------------------------|---------------|------------------|
| FID FREEDOM K 2030   | 210                               | 7.21%                             | \$5,549,621   | 1.82%            |
| FID FREEDOM K 2040   | 170                               | 5.83%                             | \$4,116,587   | 1.35%            |
| AM CENT SELECT INST  | 188                               | 6.45%                             | \$3,249,796   | 1.07%            |
| FID FREEDOM K 2035   | 105                               | 3.60%                             | \$1,828,390   | 0.60%            |
| FID FREEDOM K INCOME | 74                                | 2.54%                             | \$1,520,914   | 0.50%            |
| VANG TOT BD MKT SIG  | 119                               | 4.08%                             | \$1,426,425   | 0.47%            |
| FID FREEDOM K 2045   | 60                                | 2.06%                             | \$948,173     | 0.31%            |
| FID FREEDOM K 2050   | 51                                | 1.75%                             | \$879,914     | 0.29%            |
| VANG TOT INTL STK S  | 42                                | 1.44%                             | \$409,962     | 0.13%            |
| FID RETIRE MMKT      | 18                                | 0.62%                             | \$338,045     | 0.11%            |
| FID FREEDOM K 2000   | 25                                | 0.86%                             | \$278,980     | 0.09%            |
| FID FREEDOM K 2005   | 10                                | 0.34%                             | \$97,806      | 0.03%            |
| FID FREEDOM K 2055   | 9                                 | 0.31%                             | \$61,770      | 0.02%            |
| Total Market Value   |                                   |                                   | \$304,810,561 | 100.00%          |



### **Cash Flow Summary – Combined Plans**

| Cash Inflow       | Year ending: 9/2013 | Year ending: 9/2012 |
|-------------------|---------------------|---------------------|
| Contributions*    | \$15,877,337        | \$17,294,398        |
| Loan Repayments   | \$1,796,151         | \$1,823,827         |
| Interest on Loans | \$219,812           | \$229,764           |
| Total Cash Inflow | \$17,893,300        | \$19,347,990        |

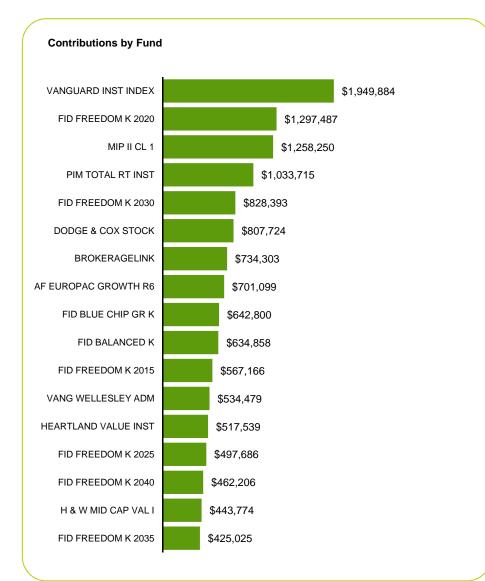
| Cash Outflow  | Year ending: 9/2013 | Year ending: 9/2012 |
|---|---------------------|---------------------|
| Loan Withdrawals  | \$2,136,754         | \$1,677,750         |
| Withdrawals   | \$13,012,198        | \$10,867,372        |
| Transaction-based Fees (Please see your plan recordkeeping agreement for details) | (\$15,618)          | \$15,928            |
| Total Cash Outflow  | \$15,133,334        | \$12,561,050        |
|   |                     |                     |
| Net Cash Flow   | \$2,759,966         | \$6,786,939         |

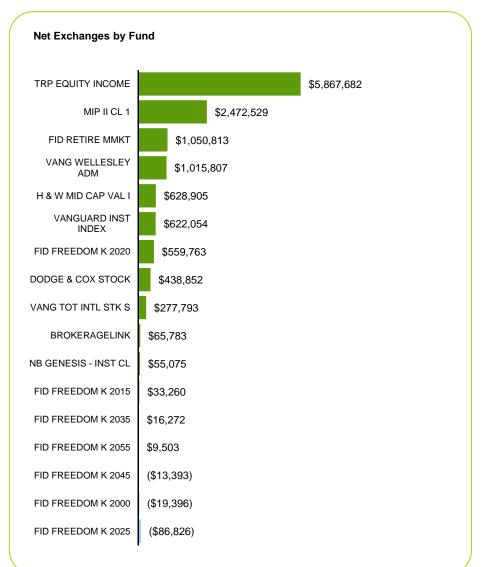


\* Contributions are comprised of all employee and employer sources, including rollovers into the plan.

# **Contributions and Net Exchanges**

For the 12-month period ending 9/30/2013

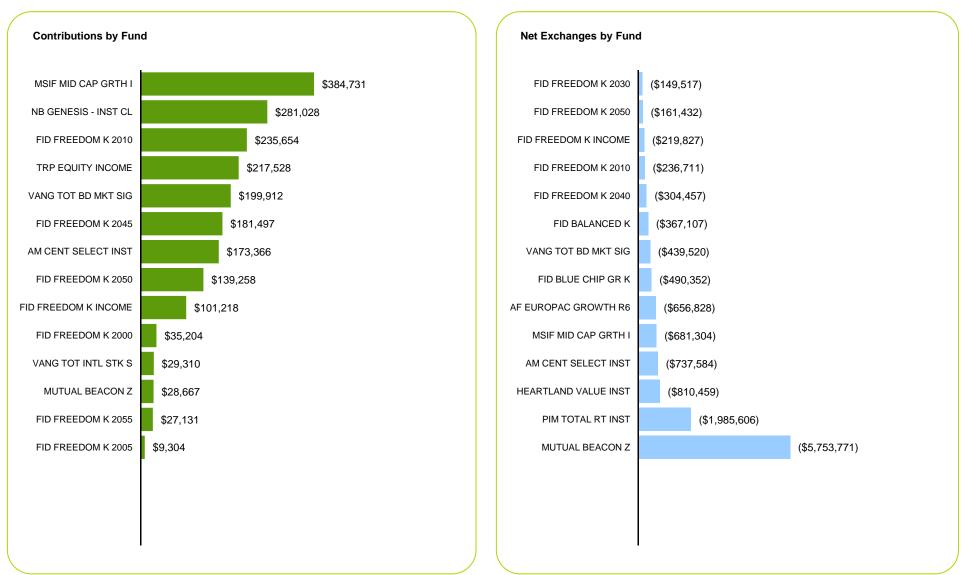






# **Contributions and Net Exchanges**

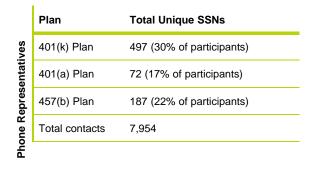
For the 12-month period ending 9/30/2013

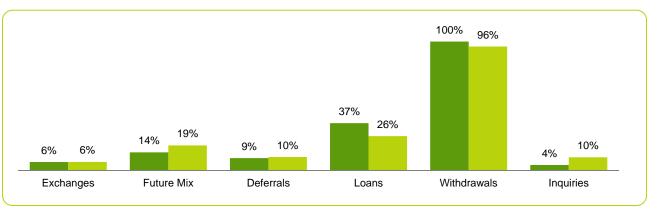


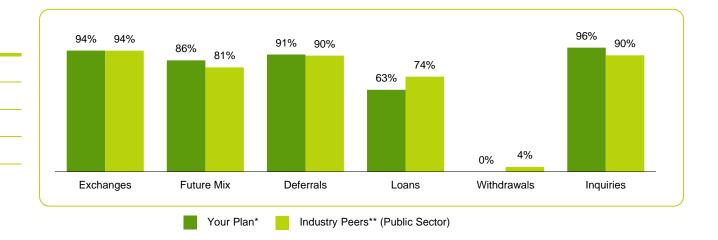


# **Customer Transactions by Channel**

For the 12-month period ending 9/30/2013







|                          | Plan              | Total Unique SSNs         |
|--------------------------|-------------------|---------------------------|
| (Web)                    | 401(k) Plan       | 989 (61% of participants) |
|                          | 401(a) Plan       | 285 (69% of participants) |
| NetBenefits <sup>®</sup> | 457(b) Plan       | 559 (65% of participants) |
| Net                      | Total contacts*** | 147,138                   |

\* Percentages based on (401(k) Plan: 1,634 participants), (401(a) Plan: 415 participants), (457(b) Plan: 865 participants)

\*\* Please see "Important Additional Information" for information regarding plan peer size and industry comparisons.

\*\*\* Total contact counts for the web channel, NetBenefits®, are calculated at the plan level. It is the total number of times participants accessed this channel. For any participants that have more than one plan with Fidelity, the count will be overstated. The measure of Total Unique SSN, expressed as a percentage, is not impacted by this issue.



# **Important Additional Information**

Information on Industry and Same Size Peers is based on plans currently record kept by Fidelity. Industry assignments are based on industry classification from multiple sources.

The information contained herein is summarized plan data based upon a maximum of four retirement plans. The plans presented are selected by Fidelity.

Plan size ranges are broken out as follows:

Under 150 participants 500 – 999 participants 5,000 – 9,999 participants 150 – 249 participants 1,000 – 2,499 participants 10,000 – 24,999 participants 250 – 499 participants 2,500 – 4,999 participants 25,000+ participants

For plans that offer Fidelity BrokerageLink, it will appear listed as a fund (rather than a product offering) for purposes of providing plan data. A self-directed brokerage account may entail greater risk and is not appropriate for everyone. Additional fees apply to a BrokerageLink account.

"Time-Weighted Cumulative Total Participant Return" is calculated using a Time Weighted Daily Valuation Method by geometrically linking the return of each of the sub-periods making up the entire return period. A new sub-period is considered to begin each time there is cash flow. For each sub-period, the beginning market value of the sub-period (which includes the cash flow) is subtracted from the ending market value of the sub-period and the difference is divided by the beginning market value. For purposes of this methodology, cash flow includes contributions, withdrawals, and plan fees. Exchanges, dividends and interest are not considered cash flows.

Retirement Income Planner, Portfolio Review, and Fidelity Income Strategy Evaluator are educational tools.

myPlan Snapshot is an educational calculator.

Portfolio Advisory Service at Work is a service of Strategic Advisers, Inc., a registered investment adviser and a Fidelity Investments company. This service provides discretionary money management for a fee.

Guidance provided by Fidelity is educational in nature, is not individualized and is not intended to serve as the primary or sole basis for your investment or tax-planning decisions.

Financial Engines is not affiliated with Fidelity Investments or its affiliates.



# **Important Information**

Asset Allocation does not ensure a profit or guarantee against loss.

#### Investment Risk

LifeCycle Funds: Target date funds are designed for investors expecting to retire around the year indicated in each fund's name. The funds are managed to gradually become more conservative over time as it approaches the target date. The investment risk of each target date fund changes over time as its asset allocation changes. The funds are subject to the volatility of the financial markets, including that of equity and fixed income investments in the U.S. and abroad, and may be subject to risks associated with investing in high-yield, small-cap, and foreign securities. Principal invested is not guaranteed at any time, including at or after the target dates.

Money Markets Funds: An investment in a money market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although the fund seeks to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in the fund.

Bond Funds: In general the bond market is volatile, and fixed income securities carry interest rate risk. (As interest rates rise, bond prices usually fall, and vice versa. This effect is usually more pronounced for longer-term securities.) Fixed income securities also carry inflation risk, liquidity risk, call risk and credit and default risks for both issuers and counterparties. Unlike individual bonds, most bond funds do not have a maturity date, so avoiding losses caused by price volatility by holding them until maturity is not possible.

Mid-Cap Funds: Investments in mid-sized companies may involve greater risks than those in larger, more well known companies, but may be less volatile than investments in smaller companies.

Small-Cap Funds The securities of smaller, less well-known companies can be more volatile than those of larger companies.

Foreign Funds: Foreign markets can be more volatile than U.S. markets due to increased risks of adverse issuer, political, market or economic developments, all of which may be magnified in emerging markets.

Sector funds: Stock markets, especially foreign markets, are volatile and can decline significantly in response to adverse issuer, political, regulatory, market, or economic developments. Sector funds can be more volatile because of their narrow concentration in a specific industry.

Company Stock Funds: Company stock investment options are neither a mutual fund nor a managed investment options.

REITs (Real Estate Investment Trusts): Changes in real estate values or economic downturns can have a significant negative effect on issuers in the real estate industry.

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Recordkeeping and plan administrative services provided by Fidelity Investments Institutional Operations Company, Inc.

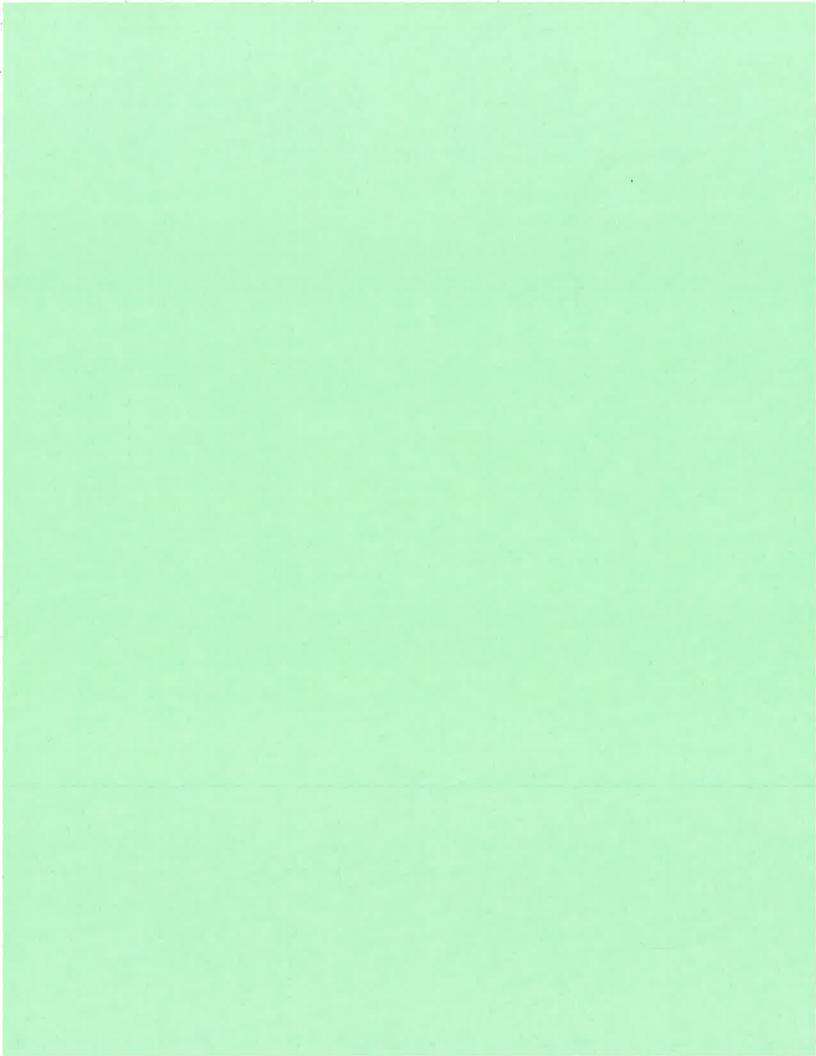
#### Before investing in any mutual fund, consider the investment objectives, risks, charges, and expenses. Contact Fidelity for a prospectus or, if available, a summary prospectus containing this information. Read it carefully.

Fidelity Brokerage Services LLC, Member NYSE, SIPC, 900 Salem Street, Smithfield, RI 02917

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#### Financial Markets and Economic Report November, 2013

#### As of November 13, 2013

- US GDP growth for the first quarter was reported at 2.8% by the Bureau of Economic Analysis, outpacing consensus estimates of about 2%. Previously, the early estimate of 1.7% for the second quarter has been revised up to 2.5%.
- In September the Federal Reserve surprised many when it announced that it will not begin tapering of its bond-buying program after all, and interest rates promptly fell in response. Rates had jumped again in August, with the 10 year note climbing to as high as 2.95%, but following the Fed's announcement the 10 year note returned to the 2.5%-2.6% range it had seen in the second quarter. As of November 12<sup>th</sup> the rate has trended back up to 2.75%
- US stocks rallied remarkably from June 30 into early August, with the S&P 500 reaching a high point in excess of 19% YTD, before giving back much of that over the remainder of the month. However, the Fed's change of course added to a strong bounce-back in September, with record highs seen on several indexes. Goldman Sachs reported that the S&P 500 was up 26.4% YTD on November 8th.
- Foreign stocks performance has been a case of the haves and the have-nots, with the developed countries represented in the EAFE index reported up 18.02% YTD on November 8<sup>th</sup>. Emerging markets have continued to struggle, with the MSCI Emerging Markets and BRIC indexes showing losses of -3.46% and -4.73% YTD, respectively. (Information courtesy of Goldman Sachs)
- Commodity prices have fallen back since rebounding after the spring "crash", with oil having settled back into a \$93-\$98 price range, still higher than the \$80-\$90 range that was enjoyed by the world for a few years. Gold and silver have recently lost favor again, but both are still more than 10% above their June lows.
- The Bureau of Labor Statistics reports that the latest unemployment number nationally is 7.3%, and the labor force participation rate fell to 62.8%, the lowest level since 1977.

| Other Significant Committee  | Other Significant Committee<br>Action |  |   | Fund action postponed to allow for all<br>potential fund changes to be made at the<br>same time. |                                  |  |   | efaulted to the Fidelity Managed Income<br>sy Market (FRTXX) was added solely for  | <b>STABLE VALUE FUND:</b><br>Table discussion of the stable value fund<br>for the 3/6/13 meeting.                                      |   |  | RECORDKEEPER CONTRACT:<br>Accepted Sub-Committee's     | contract with Fidelity Investments<br>effective January 1, 2013               |  |
|------------------------------|---------------------------------------|--|---|--|----------------------------------|--|---|--|--|---|--|--|---|--|
| 457, 401(k) and 401(a) Plans | Fund Mapping                          |  | MAP TO:<br>BOTH ½ to Huber Small Cap Value &<br>½ to Artisan Small Cap                        |  | MAP TO:<br>Huber Small Cap Value |  |   | cipant's EBMUD core investment options were d<br>d a 90-day equity wash. Fidelity Retirement Mone<br>ageLink accounts. All other transaction restricted  |  |   | MAP TO:<br>ICMA-RC Vantage Trust PLUS Fund             |  | MAP TO: T. Rowe Price Equity Income   |  |
| 457, 401()                   | Fund Action Taken                     | ADD:<br>Huber Small Cap Value<br>Artisan Small Cap | <b>CLOSE:</b><br>Heartland Value Fund Institutional<br>Neuberger Berman Genesis Institutional | WATCH:<br>Neuberger Berman Genesis Institutional   | ADD:<br>Huber Small Cap Value    | CLOSE:<br>Heartland Value Fund Institutional | LIQUIDATION OPTION:<br>Invoked one-year "put" clock to allow possible<br>liquidation of the Fidelity Managed Income<br>Portfolio II Class I stable value fund | <b>ADD:</b> Fidelity Retirement Money Market<br>Monies moved from BrokerageLink back to a participant's EBMUD core investment options were defaulted to the Fidelity Managed Income<br>Portfolio II Fund (MIP II). The MIP II implemented a 90-day equity wash. Fidelity Retirement Money Market (FRTXX) was added solely for<br>the purpose of holding assets moving out of BrokerageLink accounts. All other transaction restricted. | <b>POSTPONE:</b> Addition of the ICMA-RC<br>Vantage Trust PLUS Fund and closure of the<br>Fidelity Managed Income Portfolio II Class I | ADD:<br>ICMA-RC Vantage Trust PLUS Fund | CLOSE:<br>Fidelity Managed Income Portfolio II Class I | WATCH CONTINUED:<br>Heartland Value Fund Institutional | ADD:<br>T. Rowe Price Equity Income Fund<br>CLOSE: Mutual Beacon Fund Class Z |  |
|                              | Action<br>Date                        | 1/6/14   |   |  | POSTPONED                        |  | 3/18/13   | 3/1/13   | 12/5/12  | 3/9/13                                  |  |  | 11/26/12  |  |
|                              | Meeting<br>Date                       | 8/28/13  |   | 6/5/13   |                                  |  |   |  | 12/5/12  | 11/1/12                                 |  | 8/23/12  |   |  |

EBMUD Deferred Compensation Fund Changes

FUND CHANGES - meeting 11-20-13

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| 10455                        |                                   |   |  |   |   |   |                                   |  |  |
|------------------------------|-----------------------------------|---|--|---|---|---|-----------------------------------|--|--|
| 457, 401(k) and 401(a) Plans |                                   |   | MAP TO:<br>Heartland Value Fund Institutional<br>American Century Investments Select Fund<br>Institutional |   |   |   |                                   | MAP TO:<br>Fidelity Balanced Fund Class K<br>Fidelity Blue Chip Growth Fd Class K<br>Morgan Stanley Institutional Mid Cap Growth<br>Fund Class I<br>Neuberger Berman Genesis Fund Institutional<br>American Funds EuroPacific Growth Fund R6   |  |
| 457, 401(h                   | *Change SHARE CLASS – lower fees* | ADD:<br>Heartland Value Fund Institutional<br>American Century Investments Select Fund<br>Institutional | CLOSE:<br>Heartland Value Fund<br>American Century Investments Select Fund<br>Investor Class               | WATCH CONTINUED: Mutual Beacon<br>WATCH: Heartland Value Fund | ADD:<br>Vanguard Total Intl Stock Index Fund Sig Shares | LIQUIDATION OPTION:<br>Invoked one-year "put" clock to allow possible<br>liquidation of the Fidelity Managed Income<br>Portfolio II Class I stable value fund | WATCH CONTINUED:<br>Mutual Beacon | <ul> <li>*Change SHARE CLASS - lower fees*</li> <li>ADD:</li> <li>Fidelity Balanced Fund Class K</li> <li>Fidelity Blue Chip Growth Fund Class K</li> <li>Morgan Stanley Institutional Mid CapGrowth<br/>Fund Class I</li> <li>Neuberger Berman Genesis Fund Institutional</li> <li>American Funds EuroPacific Growth Fund Cl R6</li> <li>CLOSE:</li> <li>Fidelity Blue Chip Growth Fund</li> <li>Fidelity Blue Chip Growth Fund</li> <li>Morgan Stanley Institutional Mid Cap Growth</li> <li>Fund Class P</li> <li>Neuberger Berman Genesis Fund Investor Class</li> <li>American Funds EuroPacific Growth Fund Cl R4</li> <li>WATCH CONTINUED: Mutual Beacon</li> </ul> |  |
|                              | 6/1/12                            |   |  |   | 8/29/12   | 3/9/12  |                                   | 12/7/2011  |  |
|                              |                                   |   |  | 5/24/12   |   |   | 3/1/12                            | 11/30/11<br>8/18/11  |  |

EBMUD Deferred Compensation Fund Changes

FUND CHANGES - meeting 11-20-13

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### **East Bay MUD Retirement Plans**

### Performance Flash Report Through: 9/30/2013

|   |             |        |        |        | Annualized | ,      |        |        |        |        |        |
|---|-------------|--------|--------|--------|------------|--------|--------|--------|--------|--------|--------|
| Fund                                    | 3mo.        | YTD    | 1YR    | 3YR    | 5YR        | 10YR   | 2012   | 2011   | 2010   | 2009   | 2008   |
| Fidelity M&R MIP II: Class I            | 0.26        | 0.82   | 1.14   | 1.36   | 1.56       | 2.77   | 1.35   | 1.47   | 1.59   | 1.80   | 3.73   |
| US Treasury CMT 5 Year                  | 0.37        | 0.80   | 0.98   | 1.15   | 1.55       | 2.73   | 0.76   | 1.52   | 1.93   | 2.19   | 2.79   |
| +/- Index                               | (0.11)      | 0.02   | 0.16   | 0.21   | 0.01       | 0.04   | 0.59   | (0.05) | (0.34) | (0.39) | 0.94   |
| Category Rank                           | <b>e</b> ]• |        |        | •      | •          |        |        |        |        |        |        |
| PIMCO Total Return Insti                | 1.17        | -1.89  | -0.74  | 3.77   | 7.96       | 6.12   | 10.36  | 4.16   | 8.83   | 13.83  | 4.82   |
| Barciays US Aggregate Bond Index        | 0.57        | -1.89  | -1.68  | 2.86   | 5.41       | 4.59   | 4.21   | 7.84   | 6.54   | 5.93   | 5.24   |
| +/- Index                               | 0.60        | 0.00   | 0.94   | 0.91   | 2.55       | 1.52   | 6.15   | (3.68) | 2.29   | 7.90   | (0.42) |
| Category Rank                           | 6           | 52     | 35     | 34     | 18         | 5      | 12     | 88     | 29     | 49     | 12     |
|   |             |        |        |        |            |        |        |        |        |        |        |
| Vanguard Total Bond Market Index Signal | 0.54        | -1.95  | -1.83  | 2.76   | 5.34       | 4.54   | 4.15   | 7.69   | 6.54   | 6.04   | 5.15   |
| Barclays US Aggregate Bond Index        | 0.57        | -1.89  | -1.68  | 2.86   | 5.41       | 4.59   | 4.21   | 7.84   | 6.54   | 5.93   | 5.24   |
| +/- Index                               | (0.03)      | (0.06) | (0.15) | (0.10) | (0.07)     | (0.05) | (0.06) | (0.16) | (0.00) | 0.11   | (0.09) |
| Category Rank                           | 58          | 55     | 72     | 71     | 76         | 47     | 84     | 12     | 73     | 90     | 10     |
|   |             |        |        |        |            |        |        |        |        |        |        |
| Dodge & Cox Stock                       | 6.93        | 25.69  | 29.28  | 17.82  | 10.93      | 8.15   | 22.01  | -4.08  | 13.49  | 31.27  | -43.31 |
| Russell 1000 Value Index                | 3.94        | 20.47  | 22.30  | 16.25  | 8.86       | 7.99   | 17.51  | 0.39   | 15.51  | 19.69  | -36.85 |
| +/- Index                               | 2.99        | 5.22   | 6.97   | 1.57   | 2.07       | 0.16   | 4.51   | (4.47) | (2.02) | 11.58  | (6.46) |
| Category Rank                           | 4           | 4      | 5      | 5      | 11         | 31     | 1      | 79     | 46     | 13     | 93     |
| T. Rowe Price Equity Income             | 4.57        | 19.34  | 21.63  | 15.51  | 9.36       | 7.96   | 17.25  | -0.72  | 15.15  | 25.62  | -35.75 |
| Russell 1000 Value index                | 3.94        | 20.47  | 22.30  | 16.25  | 8.86       | 7.99   | 17.51  | 0.39   | 15.51  | 19.69  | -36.85 |
| +/- Index                               | 0.63        | (1.13) | (0.67) | (0.73) | 0.50       | (0.02) | (0.26) | (1.11) | (0.35) | 5.93   | 1.10   |
| Category Rank                           | 43          | 61     | 46     | 35     | 37         | 36     | 20     | 54     | 27     | 36     | 47     |
|   |             |        |        |        |            |        | _      |        |        |        | -      |
| Vanguard Institutional index I          | 5.23        | 19.77  | 19.31  | 16.24  | 10.04      | 7.57   | 15.98  | 2.09   | 15.05  | 26.63  | -36.95 |
| S&P 500 Index                           | 5.24        | 19.79  | 19.34  | 16.27  | 10.02      | 7.57   | 16.00  | 2.11   | 15.06  | 26.46  | -37.00 |
| +/- Index                               | (0.01)      | (0.02) | (0.04) | (0.03) | 0.02       | 0.01   | (0.02) | (0.02) | (0.02) | 0.17   | 0.04   |
| Category Rank                           | 64          | 47     | 57     | 24     | 27         | 36     | 36     | 19     | 31     | 52     | 39     |
| American Century Select Instl           | 8.70        | 16.89  | 13.04  | 15.43  | 10.62      | 6.14   | 14.97  | 1.62   | 14.82  | 35.09  | -39.58 |
| Russell 1000 Growth Index               | 8.11        | 20.87  | 19.27  | 16.94  | 12.07      | 7.82   | 15.26  | 2.64   | 16.71  | 37.21  |        |
| +/- Index                               | 0.59        | (3.98) | (6.24) | (1.51) | (1.45)     | (1.68) | (0.29) | (1.02) | (1.89) | (2.12) | (1.11) |
| Category Rank                           | 55          | 91     | 95     | 47     | 45         | 86     | 52     | 18     | 58     | 48     | 47     |
|   |             |        |        |        | -          |        |        |        |        |        |        |
| Fidelity Blue Chip Growth K             | 11.06       | 26.15  | 24.87  | 18.19  | 13.71      | 8.30   | 17.95  | -2.56  | 19.80  | 45.31  |        |
| Russell 1000 Growth Index               | 8.11        | 20.87  | 19.27  | 16.94  | 12.07      | 7.82   | 15.26  | 2.64   | 16.71  | 37.21  |        |
| +/- Index                               | 2.95        | 5.28   | 5.59   | 1.25   | 1.63       | 0.47   | 2.69   | (5.20) | 3.09   | 8.10   | (0.08) |
| Category Rank                           | 22          | 11     | 17     | 7      | 13         | 32     | 21     | 57     | 18     | 14     | 39     |

Data supplied by Morningstar.

### East Bay MUD Retirement Plans Derf . ....

| Performance Flash Report Through:        | 9/30/20        | 013                 |        |           |            |        |        |        |        |        |        |
|--|----------------|---------------------|--------|-----------|------------|--------|--------|--------|--------|--------|--------|
| · · · · · · · · · · · · · · · · · · ·    | -,,            |                     |        |           | Annualized | ,      |        |        |        |        |        |
| Fund                                     | 3mo.           | YTD                 | 1YR    | 3YR       | 5YR        | 10YR   | 2012   | 2011   | 2010   | 2009   | 2008   |
| Hotchkis and Wiley Mid-Cap Value I       | 8.20           | 33.87               | 41.09  | 23.43     | 20.59      | 11.86  | 31.09  | -8.60  | 34.41  | 56.49  | -43.05 |
| Russell Mid Cap Value Index              | 5.89           | 22.94               | 27.77  | 17.27     | 11.86      | 10.91  | 18.51  | -1.38  | 24.75  | 34.21  | -38.44 |
| +/- Index                                | 2.31           | 10.9 <mark>3</mark> | 13.32  | 6.16      | 8.73       | 0.95   | 12.59  | (7.22) | 9.66   | 22.28  | (4.60) |
| Category Rank                            | 15             | 2                   | 2      | 2         | 1          | 5      | 2      | 92     | 1      | 4      | 84     |
|  | tota terreturn |                     |        |           |            | -      |        |        |        |        | _      |
| Morgan Stanley Inst Mid Cap Growth I     | 10.82          | 27.35               | 29.92  | 13.13     | 15.18      | 12.28  | 9.49   | -6.89  | 32.94  | 60.19  | -47.22 |
| Russell Mid Cap Growth Index             | 9.34           | 25.42               | 27.54  | 17.65     | 13.92      | 10.16  | 15.81  | -1.65  | 26.38  | 46.29  | -44.32 |
| +/- Index                                | 1.48           | 1.93                | 2.39   | (4.52)    | 1.26       | 2.11   | (6.31) | (5.24) | 6.56   | 13.89  | (2.90) |
| Category Rank                            | 28             | 19                  | 16     | 85        | 9          | 3      | 87     | 74     | 6      | 3      | 80     |
| Heartland Value Inst                     | 10.20          | 20.06               | 22.27  | 14.11     | 10.50      | 8.06   | 13.99  | -6.73  | 21.50  | 44.86  | -39.40 |
| Russell 2000 Value Index                 | 7.59           | 23.07               | 27.04  | 16.57     | 9.13       | 9.29   | 18.05  | -5.50  | 24.50  | 20.58  | -28.92 |
| +/- Index                                | 2.61           | (3.02)              | (4.77) | (2.46)    | 1.36       | (1.23) | (4.07) | (1.23) | (3.00) | 24.28  | #####  |
| Category Rank                            | 6              | 90                  | 92     | 81        | 63         | 97     | 65     | 70     | 82     | 19     | 83     |
|  |                |                     |        |           |            |        |        |        |        |        |        |
| Neuberger Berman Genesis Inst            | 11.19          | 25.66               | 28.54  | 18.32     | 10.44      | 11.98  | 10.10  | 4.88   | 21.72  | 26.54  | -32.67 |
| Russell 2000 Index                       | 10.21          | 27.69               | 30.06  | 18.29     | 11.15      | 9.64   | 16.35  | -4.18  | 26.85  | 27.17  | -33.79 |
| +/- Index                                | 0.98           | (2.03)              | (1.51) | 0.03      | (0.71)     | 2.34   | (6.25) | 9.06   | (5.14) | (0.63) | 1.12   |
| Category Rank                            | 14             | 55                  | 60     | 36        | 62         | 7      | 90     | 3      | 84     | 67     | 34     |
| American Funds EuroPacific Gr R6         | 9.55           | 11.95               | 18.28  | 7.09      | 7.47       | 9.74   | 19.64  | -13.31 | 9.76   | 39.35  | -40.53 |
| MSCI AC World Ex USA (Net)               | 10.09          | 10.04               | 16.48  | 5.95      | 6.26       | 8.77   | 16.83  | -13.71 | 11.15  | 41.45  | -45.53 |
| +/- Index                                | (0.54)         | 1.90                | 1.80   | 1.14      | 1.21       | 0.97   | 2.81   | 0.40   | (1.39) | (2.09) | 5.00   |
| Category Rank                            | 62             | 61                  | 65     | 56        | 18         | 11     | 26     | 40     | 54     | 16     | 13     |
|  |                |                     |        |           |            |        |        |        |        |        |        |
| Vanguard Total Intl Stock Index Signal   | 10.27          | 9.79                | 17.14  | 5.90      | 5.87       | 8.48   | 18.21  | -14.52 | 11.06  | 36.73  | -44.10 |
| MSCI AC World Ex USA (Net)               | 10.09          | 10.04               | 16.48  | 5.95      | 6.26       | 8.77   | 16.83  | -13.71 | 11.15  | 41.45  | -45.53 |
| +/- Index                                | 0.18           | (0.25)              | 0.66   | (0.05)    | (0.38)     | (0.29) | 1.38   | (0.82) | (0.09) | (4.72) | 1.42   |
| Category Rank                            | 46             | 82                  | 75     | <b>79</b> | 47         | 30     | 51     | 61     | 44     | 26     | 54     |
| Ridallik, Balancod K                     | 5.11           | 12.43               | 12.68  | 11.45     | 9.73       | 7.88   | 13.04  | 1.76   | 13.92  | 28.29  | 24.21  |
| Fidelity Balanced K<br>US Balanced Index | 3.37           | 12.45               | 12.00  | 11.45     | 8.83       | 6.78   | 11.37  | 4.98   | 13.52  | 18.46  |        |
| +/- Index                                | 1.73           | 1.63                | 2.04   | 0.33      | 0.90       | 1.10   | 1.66   | (3.22) | 1.73   | 9.83   | (9.59) |
| Category Rank                            | 24             | 23                  | 37     | 15        | 11         | 10     | 28     | 25     | 17     | 25     | 78     |
| OutoPoly Kain                            |                | 10                  | 57     | -0        |            |        | 20     | _0     |        | 10     | 10     |
| Vanguard Wellesley Income Adm            | 1.76           | 5.32                | 6.06   | 8.89      | 9.66       | 7.32   | 10.10  | 9.74   | 10.71  | 16.14  | -9.79  |
| US Conservative Index                    | 2.44           | 6.46                | 6.44   | 8.44      | 7.89       | 6.18   | 9.01   | 6.12   | 10.47  | 14.34  | -13.20 |
| +/- Index                                | (0.68)         | (1.14)              | (0.38) | 0.46      | 1.77       | 1,15   | 1.09   | 3.62   | 0.24   | 1.80   | 3.40   |
| Category Rank                            | 71             | 35                  | 41     | 9         | 10         | 5      | 43     | 1      | 42     | 80     | 7      |

Data supplied by Morningstar.

### **East Bay MUD Retirement Plans**

| Performance Flash Report Through:  | 9/30/2 | 013             |        |        |            |        |       |        |       |       |         |
|------------------------------------|--------|-----------------|--------|--------|------------|--------|-------|--------|-------|-------|---------|
|                                    |        |                 |        |        | Annualized | 1      |       |        |       |       |         |
| Fund                               | 3mo.   | YTD             | 1YR    | 3YR    | 5YR        | 10YR   | 2012  | 2011   | 2010  | 2009  | 2008    |
| Fidelity Freedom K Income          | 2.15   | 2.70            | 3.11   | 4.56   | in i       | - A.   | 6.36  | 2.12   | 7.68  |       |         |
| Freedom Income Composite Benchmark | 1.76   | 3.04            | 3.54   | 4.17   | 4.53       | 4.27   | 5.05  | 2.82   | 6.16  | 10.02 | -7.24   |
| +/- Index                          | 0.39   | (0.34)          | (0.43) | 0.39   |            |        | 1.31  | (0.70) | 1.52  |       |         |
| Category Rank                      | 73     | 70              | 75     | 76     | •          | •      | 86    | 43     | 80    | •     |         |
|                                    |        |                 |        |        |            |        |       |        |       |       |         |
| Fidelity Freedom K 2000            | 2.13   | 2.67            | 3.16   | 4.65   |            | - 26   | 6.44  | 2.07   | 7.91  |       | 1.0     |
| Freedom 2000 Composite Benchmark   | 1.76   | 3.04            | 3.54   | 4.21   | 4.41       | 4.27   | 5.05  | 2.81   | 6.26  | 10.57 | -9.39   |
| +/- Index                          | 0.37   | (0.37)          | (0.38) | 0.44   |            |        | 1.39  | (0.74) | 1.65  |       |         |
| Category Rank                      | 95     | 87              | 89     | 87     | •          | •      | 88    | 28     | 97    | -     | -       |
|                                    |        |                 |        |        |            |        |       |        |       |       |         |
| Fidelity Freedom K 2005            | 3.16   | 5.09            | 5.63   | 6.43   | 1.14       |        | 8.77  | 0.36   | 10.64 |       |         |
| Freedom 2005 Composite Benchmark   | 2.73   | 5.90            | 6.69   | 6.59   | 6.15       |        | 7.77  | 2.13   | 9.46  | 17.74 | -19.53  |
| +/- Index                          | 0.43   | (0.81)          | (1.06) | (0.16) |            |        | 1.00  | (1.77) | 1.18  |       |         |
| Category Rank                      | 67     | 53              | 66     | 54     | •          |        | 68    | 61     | 58    | •     | •       |
|                                    |        |                 |        |        |            |        |       |        |       |       |         |
| Fidelity Freedom K 2010            | 4.16   | 7.16            | 7.77   | 7.78   |            |        | 10.53 | -0.19  | 11.77 |       |         |
| Freedom 2010 Composite Benchmark   | 3.83   | 8.44            | 9.51   | 8.37   | 7.44       | 6.18   | 9.87  | 2.16   | 10.71 | 19.04 | -20.51  |
| +/- Index                          | 0.33   | (1.28)          | (1.74) | (0.59) |            |        | 0.66  | (2.35) | 1.06  |       |         |
| Category Rank                      | 10     | 10              | 34     | 27     | -          |        | 32    | 75     | 29    | •     | •       |
|                                    |        |                 |        |        | _          |        |       |        |       |       |         |
| Fidelity Freedom K 2015            | 4.35   | 7.40            | 8.07   | 7.98   | 13         |        | 10.81 | -0.34  | 11.93 |       | i k šir |
| Freedom 2015 Composite Benchmark   | 4.02   | 8.85            | 9.97   | 8.64   | 7.49       |        | 10.14 | 2.1.4  | 10.87 | 19.94 | -22.41  |
| +/- Index                          | 0.33   | (1.45)          | (1.90) | (0.66) |            |        | 0.67  | (2.48) | 1.06  |       |         |
| Category Rank                      | 20     | 35              | 46     | 39     |            |        | 48    | 56     | 44    | •     | •       |
|                                    |        |                 |        |        |            |        |       |        |       |       |         |
| Fidelity Freedom K 2020            | 4.71   | 8.32            | 9.07   | 8.68   | . de       | 2 A    | 11.86 | -1.24  | 13.07 | 17.80 |         |
| Freedom 2020 Composite Benchmark   | 4.32   | 9.78            | 11.01  | 9.49   | 7.88       | 6.95   | 11.14 | 1.71   | 12.07 | 23.94 | -27.80  |
| +/- Index                          | 0.39   | (1.46)          | (1.94) | (0.81) |            |        | 0.72  | (2.95) | 1.00  |       |         |
| Category Rank                      | 30     | 39              | 54     | 41     | •          |        | 42    | 66     | 42    | •     | •       |
|                                    | -      |                 |        |        |            | _      |       |        |       |       |         |
| Fidelity Freedom K 2025            | 5.60   | 10.56           | 11.39  | 9.74   |            | 1.37-1 | 13.26 | -2.50  | 13.89 | 1.11  |         |
| Freedom 2025 Composite Benchmark   | 5.23   | 12.36           | 13.86  | 10.94  | 8.74       |        | 12.79 | 0.91   | 13.08 | 25.53 | -29.25  |
| +/- Index                          | 0.37   | (1.80)          | (2.47) | (1.20) |            |        | 0.47  | (3.41) | 0.81  |       |         |
| Category Rank                      | 30     | <mark>45</mark> | 58     | 40     | -          | ۲      | 43    | 64     | 36    | •     | •       |
|                                    | -      | -               |        |        |            |        |       |        |       | _     |         |
| Fidelity Freedom K 2030            | 5.89   | 11.28           | 12.08  | 10.03  | 1.44       | 181    | 13.65 | -3.09  | 14.18 | 1.445 |         |
| Freedom 2030 Composite Benchmark   | 5.50   | 13.15           | 14.71  | 11.40  | 8.59       | 7.43   | 13.20 | 0.57   | 13.35 | 27.50 | -33.28  |

Data supplied by Morningstar.

s

61

48

0.45

49

(3.66)

66

0.83

40

+/-Index 0.39 (1.87) (2.63) (1.37)

47

29

**Category Rank** 

### **East Bay MUD Retirement Plans**

| erformance Flash Report Through: | 9/30/2       | 013    |        |        |                    |      |        |        |           |         |          |
|----------------------------------|--------------|--------|--------|--------|--------------------|------|--------|--------|-----------|---------|----------|
|                                  |              |        |        | ,      | A <i>nnualized</i> | r    |        |        |           |         |          |
| und                              | 3mo.         | YTD    | 1YR    | 3YR    | 5YR                | 10YR | 2012   | 2011   | 2010      | 2009    | 2008     |
| Fidelity Freedom K 2035          | 6.67         | 13.33  | 14.20  | 10.75  | 18.4               | i i  | 14.60  | -4.53  | 14.72     |         |          |
| Freedom 2035 Composite Benchmark | 6.24         | 15.57  | 17.37  | 12.53  | 9.22               | ×    | 14.53  | -0.57  | 14.10     | 28.46   | -33.99   |
| +/- Index                        | 0.43         | (2.24) | (3.17) | (1.78) |                    |      | 0.07   | (3.96) | 0.62      |         |          |
| Category Rank                    | 35           | 48     | 67     | 54     |                    |      | 52     | 76     | 43        | •       | •        |
|                                  |              |        |        |        |                    |      |        |        |           |         |          |
| Fidelity Freedom K 2040          | 6.71         | 13.59  | 14.46  | 10.87  | - <b>1</b>         |      | 14.61  | -4.64  | 14.79     | 1.161   | T ter l  |
| Freedom 2040 Composite Benchmark | 6.37         | 15.92  | 17.75  | 12.69  | 9.25               | 7.89 | 14.63  | -0.64  | 14.16     | 29.75   | -35.33   |
| +/- Index                        | 0.34         | (2.33) | (3.29) | (1.82) |                    |      | (0.02) | (4.00) | 0.63      |         |          |
| Category Rank                    | 38           | 55     | 66     | 56     | •                  |      | 57     | 68     | <b>49</b> | •       | •        |
|                                  |              | _      |        |        |                    |      |        | _      |           |         |          |
| Fidelity Freedom K 2045          | 6.93         | 14.08  | 15.04  | 11.06  | ri-fi              |      | 14.97  | -4.95  | 14.97     | l Maria | 191      |
| Freedom 2045 Composite Benchmark | 6.52         | 16.40  | 18.29  | 12.92  | 9.36               |      | 14.90  | -0.85  | 14.29     | 30.14   | -35.76   |
| +/- Index                        | 0.41         | (2.32) | (3.25) | (1.86) |                    |      | 0.07   | (4.10) | 0.68      |         |          |
| Category Rank                    | 43           | 64     | 76     | 71     | -                  |      | 65     | 73     | 54        | •       |          |
|                                  |              |        |        |        |                    |      |        |        |           |         |          |
| Fidelity Freedom K 2050          | 6.98         | 14.26  | 15.15  | 11.15  |                    |      | 15.23  | -5.50  | 15.06     | lleten  | - Eigely |
| Freedom 2050 Composite Benchmark | <b>6.</b> 57 | 16.64  | 18.55  | 13.11  | 9.35               |      | 15.17  | -1.23  | 14.46     | 31.35   | -37.26   |
| +/- Index                        | 0.41         | (2.38) | (3.40) | (1.96) |                    |      | 0.06   | (4.27) | 0.60      |         |          |
| Category Rank                    | 39           | 58     | 70     | 60     |                    |      | 54     | 85     | 43        |         | -        |
|                                  |              |        |        | _      |                    | _    | _      |        |           |         |          |
| Fidelity Freedom K 2055          | 7.22         | 14.85  | 15.83  | 181-   | 23 I               | 1188 | 15.39  |        | 3         | 11.161  | 2.1      |
| Freedom 2055 Composite Benchmark | 6.86         | 17.52  | 19.52  | 22     | 220                | 151  | 15.48  |        | ¥         | ÷       |          |
| +/- Index                        | 0.36         | (2.67) | (3.69) |        |                    |      | (0.09) |        |           |         |          |
| Category Rank                    | 32           | 60     | 78     |        |                    |      | 53     |        |           |         |          |

Data supplied by Morningstar.

### East Bay MUD Retirement Plans (Recently Selected Funds)

9/30/2013

Performance Flash Report Through:

|  |        |        |        |        | Annualized   | ,            |        |        |        |        |        |
|--|--------|--------|--------|--------|--------------|--------------|--------|--------|--------|--------|--------|
| und  | 3mo.   | YTD    | 1YR    | 3YR    | 5YR          | 10YR         | 2012   | 2011   | 2010   | 2009   | 2008   |
| Huber Capital Small Cap Value Instl  | 7.54   | 24.18  | 30.05  | 23.87  | 20.55        |              | 28.85  | -2.52  | 37.92  | 85.80  | -47.95 |
| Russell 2000 Value Index   | 7.59   | 23.07  | 27.04  | 16.57  | 9.13         | 9.29         | 18.05  | -5.50  | 24.50  | 20.58  | -28.92 |
| +/- Index  | (0.05) | 1.11   | 3.01   | 7.30   | 11.42        |              | 10.80  | 2.98   | 13.42  | 65.22  | (19.03 |
| Category Rank  | 66     | 56     | 49     | 1      | 1            | •            | 2      | 28     | 3      | 2      | 98     |
| Artisan Small Cap Institutional  | 15.37  | 33.56  | 32.60  | 24.39  | 16.16        | 10.36        | 17.90  | 6.99   | 20.51  | 44.14  | -43.9  |
| Russell 2000 Growth Index  | 12.80  | 32.47  | 33.07  | 19.96  | 13.17        | 9.85         | 14.59  | -2.91  | 29.09  | 34.47  | -38.5  |
| +/- Index  | 2.57   | 1.08   | (0.47) | 4.43   | 2.99         | 0.50         | 3.32   | 9.90   | (8.57) | 9.67   | (5.39  |
| Category Rank  | 14     | 26     | 30     | 2      | 17           | 36           | 11     | 2      | 95     | 21     | 78     |
| Vanguard Target Retirement Income Inv  | 2.67   | 3.38   | 4.12   | 6.46   | 6.83         |              | 8.23   | 5.25   | 9.39   | 14.28  | -10.9  |
| Vanguard Target Retirement Income Index                                      | 2.66   | 3,42   | 4.25   | 6.54   | 6.84         | ×            | 8.42   | 5.30   | 9.42   | 14.32  | -11.3  |
| +/- Index  | 0.01   | (0.04) | (0.13) | (0.08) | (0.01)       |              | (0.19) | (0.05) | (0.03) | (0.04) | 0.41   |
| US OE Retirement Income  | 54     | 58     | 62     | 40     | 48           | ň            | 67     | 9      | 42     | 80     | 6      |
|  |        |        |        |        |              |              | _      |        |        |        | _      |
| Vanguard Target Retirement 2010 Inv  | 3.36   | 5.68   | 6.76   | 7.94   | 7.41         |              | 10.12  | 3.37   | 11.43  | 19.32  | -20.6  |
| Vanguard Target Retirement 2010 Index  | 3.44   | 5.92   | 6.98   | 8.03   | 7.44         | *            | 10.28  | 3.20   | 11.62  | 19.44  | -21.0  |
| +/- Index  | (0.08) | (0.24) | (0.22) | (0.09) | (0.03)       |              | (0.16) | 0.17   | (0.19) | (0.12) | 0.38   |
| US OE Target Date 2000-2010  | 58     | 47     | 49     | 22     | 23           | *            | 45     | 8      | 33     | 82     | 37     |
| Vanguard Target Retirement 2015 Inv  | 4.24   | 8.30   | 9.56   | 9.06   | 7.92         | T gen        | 11.37  | 1.71   | 12.47  | 21.30  | -24.0  |
| Vanguard Target Retirement 2015 Index  | 4.30   | 8.55   | 9.80   | 9.11   | 7.91         | *            | 11.50  | 1.48   | 12.60  | 21.38  | -24.4  |
| +/- Index  | (0.06) | (0.25) | (0.24) | (0.05) | 0.01         |              | (0.13) | 0.23   | (0.13) | (0.08) | 0.39   |
| US OE Target Date 2011-2015  | 21     | 17     | 30     | 14     | 18           |              | 34     | 19     | 34     | 76     | 15     |
| Vanguard Target Retirement 2020 Inv  | 4.87   | 10.20  | 11.70  | 9.93   | 8.20         |              | 12.35  | 0.60   | 13.12  | 23.10  | -27.0  |
| Vanguard Target Retirement 2020 Index  | 4.92   | 10.48  | 11.93  | 10.20  | 8.37         | •            | 12.51  | 0.94   | 13.28  | 23.41  | -27.5  |
| +/- Index  | (0.05) | (0.28) | (0.23) | (0.27) | (0.17)       |              | (0.16) | (0.34) | (0.16) | (0.31) | 0.48   |
| US OE Target Date 2016-2020  | 20     | 13     | 21     | 11     | 16           |              | 36     | 32     | 35     | 66     | 22     |
| Vanguard Target Retirement 2025 Inv  | 5.42   | 11.70  | 13.34  | 10.72  | 8.39         | 5.51         | 13.29  | -0.37  | 13.84  | 24.81  | -30.0  |
| Vanguard Target Retirement 2025 Index  | 5.44   | 12.00  | 13.60  | 10.98  | 8.59         |              | 13.44  | 0.02   | 13.96  | 25.26  | -30.5  |
| +/- Index  | (0.02) | (0.30) | (0.26) | (0.26) | (0.20)       |              | (0.15) | (0.39) | (0.12) | (0.45) | 0.4    |
| US OE Target Date 2021-2025  | 35     | 27     | 35     | 20     | 25           |              | 43     | 16     | 37     | 78     | 15     |
| Vanguard Target Retirement 2030 Inv  | 5.88   | 13.17  | 15.05  | 11.48  | 8.59         | la real      | 14.24  | -1.27  | 14.43  | 26.72  | -32.   |
| Vanguard Target Retirement 2030 Inv<br>Vanguard Target Retirement 2030 Index | 5.96   | 13.17  | 15.05  | 11.48  | 8.59<br>8.79 | <b>INTER</b> | 14.36  | -0.94  | 14.43  | 20.72  | -33.4  |
|  |        |        |        |        |              |              |        | (0.33) |        |        |        |
| +/- Index  | (0.08) | (0.38) | (0.26) | (0.28) | (0.20)       |              | (0.12) | _      | (0.18) | (0.41) | 0.50   |
| US 0E Target Date 2026-2030  | 30     | 30     | 36     | 15     | 19           |              | 38     | 22     | 33     | 74     | 18     |

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### East Bay MUD Retirement Plans (Recently Selected Funds)

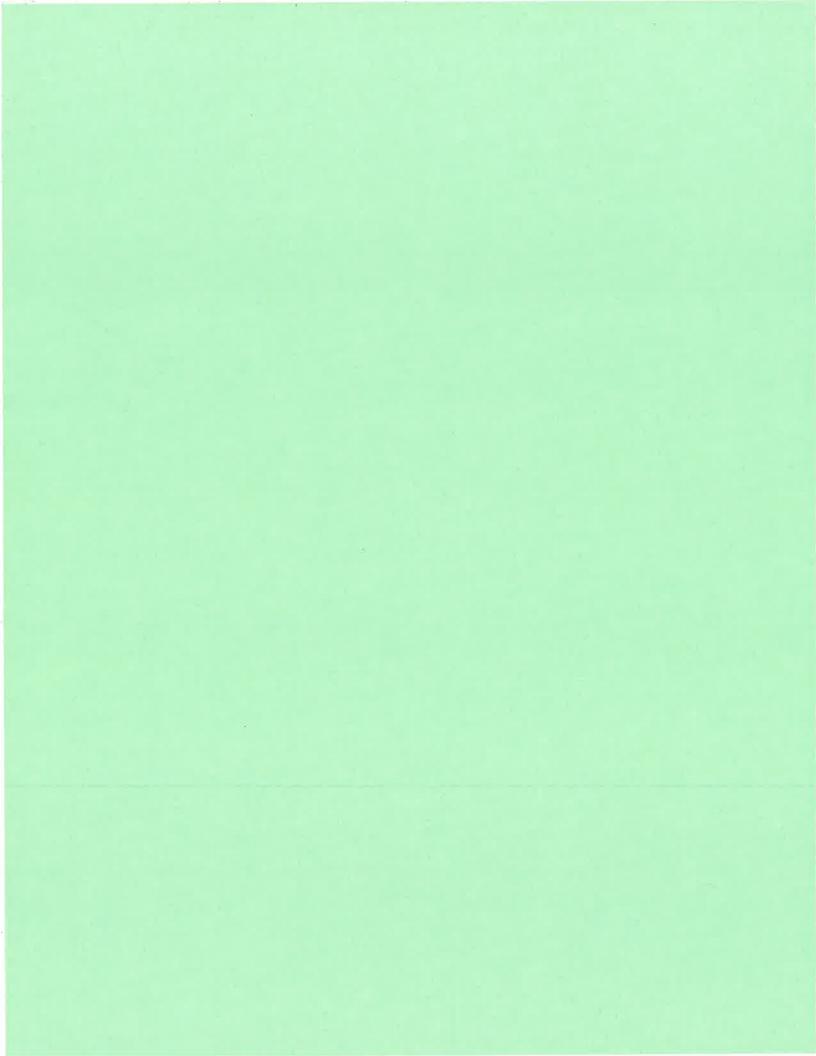
Performance Flash Report Through:

9/30/2013

|                                       |        |        |        |        | Annualized | ,     |        |        |        |        |        |
|---------------------------------------|--------|--------|--------|--------|------------|-------|--------|--------|--------|--------|--------|
| Fund                                  | 3mo.   | YTD    | 1YR    | 3YR    | 5YR        | 10YR  | 2012   | 2011   | 2010   | 2009   | 2008   |
| Vanguard Target Retirement 2035 Inv   | 6.46   | 14.69  | 16.77  | 12.23  | 8.87       | 199   | 15.16  | -2.24  | 15.14  | 28.17  | -34.66 |
| Vanguard Target Retirement 2035 Index | 6.48   | 15.08  | 16.99  | 12.51  | 9.08       | -     | 15.28  | -1.91  | 15.27  | 28.62  | -35.11 |
| +/- Index                             | (0.02) | (0.39) | (0.22) | (0.28) | (0.21)     |       | (0.12) | (0.33) | (0.13) | (0.45) | 0.45   |
| US OE Target Date 2031-2035           | 45     | 35     | 38     | 14     | 23         |       | 40     | 19     | 26     | 64     | 18     |
|                                       |        |        |        |        |            |       |        |        |        |        |        |
| Vanguard Target Retirement 2040 Inv   | 6.77   | 15.62  | 17.75  | 12.56  | 9.11       | 1.1   | 15.56  | -2.55  | 15.17  | 28.32  | -34.53 |
| Vanguard Target Retirement 2040 Index | 6.79   | 15.93  | 17.92  | 12.82  | 9.26       | ÷     | 15.57  | -2.11  | 15.33  | 28.62  | -35.11 |
| +/- Index                             | (0.02) | (0.31) | (0.17) | (0.26) | (0.15)     |       | (0.01) | (0.44) | (0.16) | (0.30) | 0.58   |
| US OE Target Date 2036-2040           | 33     | 23     | 33     | 11     | 16         | •     | 31     | 19     | 35     | 77     | 4      |
|                                       |        |        |        |        |            |       |        |        |        |        |        |
| Vanguard Target Retirement 2045 Inv   | 6.73   | 15.60  | 17.70  | 12.58  | 9.09       |       | 15.58  | -2.51  | 15.19  | 28.15  | -34.56 |
| Vanguard Target Retirement 2045 Index | 6.79   | 15.93  | 17.92  | 12.82  | 9.26       | *     | 15.57  | -2.11  | 15.33  | 28.62  | -35.11 |
| +/- Index                             | (0.06) | (0.33) | (0.22) | (0.24) | (0.17)     |       | 0.01   | (0.40) | (0.14) | (0.47) | 0.55   |
| US 0E Target Date 2041-2045           | 54     | 31     | 45     | 13     | 21         |       | 43     | 14     | 40     | 83     | 11     |
|                                       |        |        |        |        |            |       |        | _      |        |        |        |
| Vanguard Target Retirement 2050 Inv   | 6.76   | 15.59  | 17.74  | 12.56  | 9.10       |       | 15.58  | -2.54  | 15.20  | 28.31  | -34.62 |
| Vanguard Target Retirement 2050 Index | 6.79   | 15.93  | 17.92  | 12.82  | 9.26       | *     | 15.57  | -2.11  | 15.33  | 28.62  | -35.11 |
| +/- Index                             | (0.03) | (0.34) | (0.18) | (0.26) | (0.16)     |       | 0.01   | (0.43) | (0.13) | (0.31) | 0.49   |
| US OE Target Date 2046-2050           | 57     | 34     | 44     | 14     | 18         | •     | 44     | 11     | 35     | 91     | 5      |
|                                       | -      |        |        |        |            |       |        |        |        | _      |        |
| Vanguard Target Retirement 2055 Inv   | 6.78   | 15.60  | 17.73  | 12.71  |            | 17 H. | 15.58  | -2.27  |        |        | 1.1    |
| Vanguard Target Retirement 2055 Index | 6.79   | 15.93  | 17.92  | 12.82  |            |       | 15.57  | -2.11  | 27     |        | *      |
| +/- Index                             | (0.01) | (0.33) | (0.19) | (0.11) |            |       | 0.01   | (0.16) |        |        |        |
| US OE Target Date 2051+               | 66     | 40     | 55     | 11     | *          |       | 48     | 9      | *      | •      |        |

Data supplied by Morningstar.

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# EBMUD 401(a) PLAN

# INVESTMENT POLICY STATEMENT

# East Bay Municipal Utility District

November 20, 2013

East Bay Municipal Utility District 401(a) PLAN STATEMENT OF INVESTMENT POLICIES AND GUIDELINES

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This statement is set forth to provide a clear understanding of the investment policies, guidelines and objectives related to the administration of the East Bay Municipal Utility District (District) 401(a) Plan (the Plan). The Plan is a voluntary, deferred compensation Plan available to eligible employees who are interested in saving for retirement on a tax-advantaged basis. The Plan is also available to District retirees to the extent that they elect to sustain the investments they made in the Plan while employed by the District. The purpos of the Planis to (1) provide a vehicle for and to encourage additional retirement savings to supplement the retirement benefits provided to District employees, and (2) provide an ongoing vehicle for District retirees.

Advisory Committee to reflect changes in the capital markets, federal and state laws and policies affecting deferred compensation Plan, plan manner. It outlines the underlying philosophies and processes for selecting, monitoring and evaluating investment options and investment providers utilized by the Plan. This Investment Policy Statement will be reviewed at least annually and it can be revised at any time by the This Investment Policy Statement is further intended to assist the Advisory Committee in making investment-related decisions in a prudent participant objectives, or other factors relevant to the Plan.

## SUMMARY OF RESPONSIBILITIES

Plan Sponsor – The District is the PlanSponsor of the Plan. The responsibilities of the Plan Plan Sponsor include but are not limited to:

- Adopting and amending Plan Documents;
- Approving Plan service contracts; and
- Designating other fiduciaries of the Plan.

of the participants and beneficiaries. The Committee members, as fiduciaries, are required to perform their duties with the care, skill, prudence, utilized by the 401(a) Plan. It is the intent of the Advisory Committee to fulfill its responsibilities with respect to the Plan solely in the interest and diligence under the circumstances then prevailing that a prudent person acting in like capacity and familiar with such matters would use in Plan Committee – The Plan401(a) Advisory Committee selects, monitors and evaluates investment alternatives and investment providers the conduct of an enterprise of a like character and with like aims.

The Committee's responsibilities include the following:

| <ul> <li>ore of the categories will provide for a high degree of safety and capital preservation.</li> <li>B. Make and/or modify investment decisions at least annually.</li> <li>C. Receive or have access to the following information, as updated: <ul> <li>and return characteristics, and type and diversification of assets comprising cach alternative;</li> <li>and return characteristics, and type and diversification of assets comprising cach alternative;</li> <li>Heatification of the discription of the investment Alternatives available under the moders.</li> <li>Heatification of the discription of any transactions restored and investment products;</li> <li>Heatification of the discription of the investment Managers and investment products;</li> <li>Heatification of the discription of the available.</li> <li>Prospectuses, annual reports, and semi-annual reports on investment products, if available.</li> </ul> </li> <li>Prospectuses, annual reports, and semi-annual reports on investment products, if available.</li> <li>Prospectuses, annual reports, and semi-annual reports on investment products, if available.</li> <li>Prospectuses, annual reports, and semi-annual reports on investment products, if available.</li> </ul> <b>GENERAL INVESTMENT POLICY, OBJECTIVES AND STANDARDS GENERAL INVESTM</b>   | East Bay Municipal Utility District Deferred Compensation Fiam   | Statement of Investment Policies and Guidelines  | Statement of Investment Policies and Guidelines   | Statement of Investment Policies and Guidelines   | Statement of Investment Policies and Guidelines  | Statement of Investment Policies and Guidelines   |   |  |  |  |  |  | - $        -$   |   |   | - I initiate a local other construction of the blow her Control Drenth of Drenth of Drenth of the beaution of            |   | $\sim$ Age, illuvite allu vuivi uviitugi aptiuv vara vii i tati paruvipatitu  | A ~ income ond other demonstration data on Ulan nerticinante   |
|--|--|--|---|---|--|---|---|--|--|--|--|--|---|---|---|--|---|---|--|
| East Bay Municipal Utility District Deterred Compensation Fian   |  |  |   |   |  | Dare 5  | East Bay Municipal Utility District Deterred Compensation Flan  | East Bay Municipal Utility District Deterred Compensation Flan   | East Bay Municipal Utility District Deferred Compensation Flan   | o enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br>East Bay Municipal Utility District Deferred Compensation Plan   | o enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br>East Bay Municipal Utility District Deferred Compensation Plan   | o enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br>East Bay Municipal Utility District Deferred Compensation Plan   | <ul> <li>Development of new investment products in the marketplace</li> <li>Level of participant usage of investment products</li> <li>Level of participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br/>East Bay Municipal Utility District Deferred Compensation Plan</li> </ul>   | <ul> <li>Development of new investment products in the marketplace</li> <li>Level of participant usage of investment products</li> <li>Level of participants to establish different investment strategies, the Plan will offer investment categories that have varying return and East Bay Municipal Utility District Deferred Compensation Plan</li> </ul>   | <ul> <li>Development of new investment products in the marketplace</li> <li>Development of new investment products in the marketplace</li> <li>Level of participant usage of investment products</li> <li>O enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and East Bay Municipal Utility District Deferred Compensation Plan</li> </ul>  | <ul> <li>Liquidity and administrative constraints in posed on the Francy service riovacts</li> <li>Development of new investment products in the marketplace</li> <li>Level of participant usage of investment products</li> <li>Comparison of the stabilish different investment strategies, the Plan will offer investment categories that have varying return and East Bay Municipal Utility District Deferred Compensation Plan</li> </ul>   | <ul> <li>Liquidity and administrative constraints imposed on the Plan by Service Providers</li> <li>Development of new investment products in the marketplace</li> <li>Level of participant usage of investment products</li> <li>Level of participants to establish different investment strategies, the Plan will offer investment categories that have varying return and East Bay Municipal Utility District Deferred Compensation Plan</li> </ul>  | <ul> <li>Liquidity and administrative constraints imposed on the Plan by Service Providers</li> <li>Development of new investment products in the marketplace</li> <li>Level of participant usage of investment products</li> <li>O enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and East Bay Municipal Utility District Deferred Compensation Plan</li> </ul>  | <ul> <li>Age, mount and outer demographic data out ran participants</li> <li>Liquidity and administrative constraints imposed on the Plan by Service Providers</li> <li>Development of new investment products in the marketplace</li> <li>Level of participant usage of investment products</li> <li>Level of participants to establish different investment strategies, the Plan will offer investment categories that have varying return and East Bay Municipal Utility District Deferred Compensation Plan</li> </ul>   |
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|  | <ul> <li>Level of participant usage of investment products</li> <li>c) enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and</li> </ul>   | <ul> <li>Level of participant usage of investment products</li> <li>Level of participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br/>East Bay Municipal Utility District Deferred Compensation Plan<br/>Statement of Investment Policies and Guidelines</li> </ul>   | <ul> <li>Level of participant usage of investment products</li> <li>Level of participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br/>East Bay Municipal Utility District Deferred Compensation Plan<br/>Statement of Investment Policies and Guidelines</li> </ul>  | <ul> <li>Level of participant usage of investment products</li> <li>Level of participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br/>East Bay Municipal Utility District Deferred Compensation Plan<br/>Statement of Investment Policies and Guidelines</li> </ul>  | <ul> <li>Level of participant usage of investment products</li> <li>Level of participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br/>East Bay Municipal Utility District Deferred Compensation Plan<br/>Statement of Investment Policies and Guidelines</li> </ul>   | <ul> <li>Level of participant usage of investment products</li> <li>Level of participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br/>East Bay Municipal Utility District Deferred Compensation Plan<br/>Statement of Investment Policies and Guidelines</li> </ul>  | <ul> <li>Level of participant usage of investment products</li> <li>o enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and</li> </ul>   | <ul> <li>Level of participant usage of investment products</li> <li>c) enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and</li> </ul> | <ul> <li>Level of participant usage of investment products</li> <li>c) enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and</li> </ul>   |  |  |  | Development of new investment products in the marketplace   | Development of new investment products in the marketplace   | <ul> <li>Development of new investment products in the marketplace</li> </ul>   | <ul> <li>Liquidity and administrative constraints influence on the Fian by Service Libylace.</li> <li>Development of new investment products in the marketplace</li> </ul>   | <ul> <li>Liquidity and administrative constraints imposed on the Plan by Service Providers</li> <li>Development of new investment products in the marketplace</li> </ul>  | <ul> <li>Liquidity and administrative constraints imposed on the Plan by Service Providers</li> <li>Development of new investment products in the marketplace</li> </ul>  | <ul> <li>Age, income and outer demographic data out 1 tail participants</li> <li>Liquidity and administrative constraints imposed on the Plan by Service Providers</li> <li>Development of new investment products in the marketplace</li> </ul>   |
|  | <ul> <li>Level of participant usage of investment products</li> <li>c) enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and</li> </ul>   | <ul> <li>Level of participant usage of investment products</li> <li>Level of participant usage of investment products</li> <li>o enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br/>East Bay Municipal Utility District Deferred Compensation Plan<br/>Statement of Investment Policies and Guidelines</li> </ul>  | <ul> <li>Level of participant usage of investment products</li> <li>Level of participant usage of investment products</li> <li>o enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br/>East Bay Municipal Utility District Deferred Compensation Plan<br/>Statement of Investment Policies and Guidelines</li> </ul> | <ul> <li>Level of participant usage of investment products</li> <li>Level of participant usage of investment products</li> <li>o enable participants to establish different investment strategies, the Plan will offer investment categories that have varying return and<br/>East Bay Municipal Utility District Deferred Compensation Plan<br/>Statement of Investment Policies and Guidelines</li> </ul>   | <ul> <li>Level of participant usage of investment products</li> <li>Level of participant usage of investment products</li> <li>the Plan will offer investment categories that have varying return and<br/>East Bay Municipal Utility District Deferred Compensation Plan<br/>Statement of Investment Policies and Guidelines</li> </ul>  | <ul> <li>Level of participant usage of investment products</li> <li>Level of participant usage of investment products</li> <li>the Plan will offer investment categories that have varying return and<br/>East Bay Municipal Utility District Deferred Compensation Plan<br/>Statement of Investment Policies and Guidelines</li> </ul>           | <ul> <li>Level of participant usage of investment products</li> <li>the Plan will offer investment categories that have varying return and</li> </ul>   | <ul> <li>Level of participant usage of investment products</li> <li>the Plan will offer investment categories that have varying return and</li> </ul>  | <ul> <li>Level of participant usage of investment products</li> <li>the Plan will offer investment categories that have varying return and</li> </ul>  |  |  |  |   | - D1  |   | = Liquidity and administrative constraints introved on use right by betaics i to vide a to vide second se             | <ul> <li>Liquidity and administrative constraints imposed on the Plan by Service Providers</li> <li>Description of the modulation of the modulation</li></ul> | • Liquidity and administrative constraints imposed on the Plan by Service Providers   | <ul> <li>Age, income and outer demographic data out ran participants</li> <li>Liquidity and administrative constraints imposed on the Plan by Service Providers</li> </ul>   |

|  | C. Tier 3: Self-Directed Brokerage Account | <ul> <li>B. Tier 2: Asset Class Funds</li> <li>Stable Value/Money Market</li> <li>Bond/Fixed Income Funds</li> <li>Equity Funds</li> <li>International Funds</li> </ul> | A. Tier 1: Balanced, Risk-Based, or Target Date Funds | <b>INVESTMENTS</b><br>Investment options offered by the Plan will be categorized or grouped by similarities in investment objectives, style and risk. The Service Provider(s) may be utilized to assist in determining the categories of investment options. The Plan are intended to assist participants in meeting their long-term investment objectives by providing investment options within the following permitted investment categories (these categories are further explained later in this document): | also be reviewed by the Committee. The risk associated with an investment option should generally be similar to the risk associated with a same-style peer group. | In addition to providing a range of investment options, the Plan seek to provide investment options that are competitive in terms of<br>performance relative to appropriate investment performance and risk benchmarks. The performance and risk relationships of the Plan<br>investment options will be reviewed periodically by the Committee. Investment options should generally be given a full market cycle to<br>achieve stated objectives (market cycles normally occur over 3-5 year time periods). Investment options are expected to meet or exceed their<br>pre-determined benchmark index net of fees. Where peer groups are definable, investment options are expected to perform within the ranked<br>upper half of a sample of same style peers, net of fees. In addition to investment performance (net of fees), the funds' risk characteristics will<br>also be reviewed by the Committee. The risk associated with an investment option should generally be similar to the risk associated with a | A risk/reward structure is basic to investments. Generally, those investment options offering the greatest return over time also carry the highest risk or volatility of return. The inherent conflict between volatility and long-range asset accumulation can be lessened through diversification among asset classes. To provide participants the opportunity to select risk/reward strategies and to diversify the Plan assets, the Plan will offer a number of investment alternatives. | volatility characteristics. It is the responsibility of each participant to evaluate the investment alternatives and to select an appropriate mix. |
|--|--|---|---|--|---|---|--|--|
|--|--|---|---|--|---|---|--|--|

Investment options and categories may be added or deleted as deemed necessary by the Committee. At least one investment option shall be available within each listed investment category. The following table outlines the objectives and performance benchmarks for each of the Plan investment options. The risk associated with an investment option will be compared to appropriate risk benchmarks or measures for a samestyle group of peer funds, where definable.

| Investment Category                       | Description   |
|---|---|
| Stable Value/Money Market Funds           | Investment option products under this Plan option are invested in<br>money market instruments with an average maturity of less than 90<br>days or stable value instruments with maturities appropriate to the<br>investment option product.   |
| Bond/Fixed Income Funds                   | Investment option products under this Plan option are invested<br>primarily in investment grade debt securities with varying maturities.  |
| Balanced, Risk Based or Target Date Funds | Investment option products under this Plan option may be invested<br>among domestic and international stocks, bonds, and cash, and are to<br>be designed to realize the benefits of strategic asset allocation among<br>these asset classes.  |
| Equity Funds                              | Investment option products under this Plan option may include an<br>array of domestic equity alternatives that will provide participants<br>with the ability to invest in funds that differ in investment style<br>(growth vs. value) and capitalization bias (large cap, mid cap, small<br>cap). |
| International Funds                       | Investment option products under this Plan option are invested in<br>securities of countries outside the U.S. Some diversify their<br>investments across a broad range of markets and securities, while<br>others target a particular country or region.  |
| Self-Directed Brokerage Accounts          | Under this Plan option, employees are permitted to open a self-<br>directed brokerage account in addition to the core menu. There is no<br>oversight by the Committee as to the quality or viability of the<br>investment option products selected by the participant.                            |

East Bay Municipal Utility District Deferred Compensation Plan Statement of Investment Policies and Guidelines Page 8

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| <ul> <li>INVESTMENT OPTION SELECTION GUIDELINES</li> <li>The Plan is a defined contribution Plan provided by the District for its employees and retirees. The Committee acknowledges that a defined contribution program can provide a primary method for retirement savings and that individual participants will have differing circumstances and investment objectives. The Plan offers a variety of investment options intended to provide a sound and flexible means for participants to affect both the potential return and the degree of risk of their accounts.</li> <li>Investment options are selected that:</li> <li>Investment options are selected that:</li> <li>evert a risk/return of appropriate investment classes;</li> <li>e are distinguishable and have distinct risk/return characteristics;</li> <li>e well-diversified and professionally managed;</li> <li>charge fees that are reasonable for the asset class and investment style; and</li> <li>enovide, in the aggregate, the participant with the opportunity to structure a portfolio with risk and return characteristics at any point within a</li> </ul> | normally appropriate range of investment strategies.<br>In general, the criteria used by the Committee to select investment options for the Plan are the same as the criteria used to evaluate the investment options. | <ul> <li>INVESTMENT OPTION REVIEW GUIDELINES AND MONITORING</li> <li>The Committee will track performance periodically and fully review the investment options at least annually. The annual review will include, but will not be limited to, evaluations of the following for each fund:</li> <li>performance vs. appropriate benchmarks (e.g. performance vs. Russell 1000 Growth Index)</li> <li>performance vs. appropriate peer groups (e.g. ranking vs. Large Cap Growth fund universe)</li> <li>level of volatility and risk</li> <li>Investment Manager experience</li> <li>consistency of investment strategy and philosophy</li> </ul> | • style artit<br>• fees, including expense ratios, relative to the fund's respective category (e.g. Morningstar peer groups or other appropriate benchmarks) | In addition to the criteria outlined above, certain other extraordinary events may be considered by the Committee in determining whether termination and replacement of funds are warranted. These criteria include:<br>• changes in ownership, organizational structure, financial condition, and, especially, professional staff of the fund;<br>• the Investment Manager's involvement in material litigation or fraud;<br>• client-servicing problems (e.g., involving the trustee/recordkeeper) are experienced by Plan participants or Plan Sponsor;<br>• any other extraordinary event deemed worthy of consideration in the opinion of the Committee. | East Bay Municipal Utility District Deferred Compensation Plan<br>Statement of Investment Policies and Guidelines<br>Page 9 |
|---|--|--|--|---|---|
| INV)<br>The P<br>contri<br>and ir<br>affect<br>Invest<br>- cove<br>- are cove<br>- char   | norma<br>In ge<br>invest   | INV<br>The C<br>but w<br>but w<br>- perf<br>- leve<br>- cons   | • style  | In ad<br>termin<br>• char<br>• the ]<br>• clieu<br>• any  |   |

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Each investment option will be compared by the Committee to recognized, appropriate indices (benchmarks), and within universes of whose overall performance is used as a standard to measure investment performance (e.g. S&P 500 Index, Russell 1000 Index, etc.). A "peer group" is defined as a group of managed funds (indexed and actively managed), grouped together by an independent agent (such as investment managers and investment options with similar styles (peer groups). A "benchmark" is defined as an unmanaged group of securities Morningstar or Lipper). Performance will be considered over a full market cycle which is normally measured over a five year period.

# INVESTMENT OPTION TERMINATION AND WATCH GUIDELINES

Committees will seek to determine to the extent possible why performance has lagged and what corrective actions have been or are being taken If an investment option under-performs appropriate market indices and peer groups over a full market cycle (generally a five-year period), the by the Investment Manager. The Committee's review of underperforming funds may also include a review of the fund's utilization by Plan participants. The Committee may decide to take any of the following courses of action:

Establish a probationary period during which any area of concern will be assessed and, if necessary, corrected. The probationary period will generally last 2-3 calendar quarters and may be extended or reduced at the discretion of the Committee. After the probationary period, the Committee may:

- 1. Remove the fund from the probationary period if fund performance warrants.
  - 2. Supplement the fund with one or more alternative fund(s) in that category.
- 3. Replace the investment option with one or more alternative investment options for that category.
- 4. Map future contributions to one or more alternative funds if current fund has been closed to new investments ("frozen")
- 5. Eliminate the fund from the Plan, transfer participant residual balances to alternative fund(s), and map future contributions to the alternative fund(s)

| INVESTMENT OVERSIGHT RESPONSIBILITY AND PROXY VOTING  |   |
|---|---|
| Using this Investment Policy Statement, the Committee shall have overall responsibility for the selection, monitoring and termination of Investment Providers and investmentoption products. Additionally, the Committees shall be responsible for reviewing and maintaining these investment policies and guidelines.  | ction, monitoring and termination of<br>sible for reviewing and maintaining these   |
| Proxy voting rights shall be exercised in the best interest of the participants and beneficiaries of the Plan. The Committee may delegate the responsibility for promptly voting all proxies and related actions in a manner consistent with the long term interest and objectives of the Plan. The Committee shall keep records of the voting of proxies and related actions and will comply with all applicable regulatory obligations. | Plan. The Committee may delegate the generic term interest and objectives of the Plan. all applicable regulatory obligations. |
| On behalf of the East Bay Municipal Utility District Deferred Compensation Plan this Investment Policy Statement is adopted by the Committee and is effective as of the later of the two dates entered below:   | olicy Statement is adopted by the   |
|   |   |
| For 401(a) Advisory Committee:  |   |
| Date: By;   |   |
|   |   |
|   |   |
|   |   |
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| <ul> <li>Annualized Return Rate of return of the account smoothed as though the return occurred equally over twelve-month periods. When the specified time frame is for less than a year, the rate of return in projected as though the same performance continues to occur for a twelve-month period. Benchmarks A standard against which the performance of the portfolio can be measured, typically against a standard index, although a client manager may also set the benchmark. Duration The weighted maturity of a fixed-income investment's cash flows, used in the estimation of the price sensitivity of fixed-income securities for a given change in interest rates. Time periods are weighted by multiplying by the present value of its cash flows consist of coupon payment of capital). A bond's duration will almost always be shorter than its maturity, with the exception of zero-coupon bonds, where maturity and duration are equal.</li></ul> |
|---|
| <b>Growth Style Investing</b><br>Growth investors purchase companies that have above-average earnings growth and/or above-average sales growth rates.   |
| <b>Investment Objectives</b><br>The overall financial objectives of an investor. For example, whether the investor requires income or capital appreciation. The investor's objectives govern the investment strategy.   |
| Investment Options  |
| Large Cap<br>Large Capitalization – refers to those companies with a market capitalization of greater than \$10 billion.  |
| Liquidity<br>The ability to buy or sell an asset quickly and in large volume without substantially affecting the asset's price.   |
| <b>Market Capitalization</b><br>The dollar value of a public company based on the total number of shares of stock available multiplied by the price per share.  |
| East Bay Municipal Utility District Deferred Compensation Plan<br>Statement of Investment Policies and Guidelines<br>Page 12  |

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**GLOSSARY - CONTINUED** 

Mid Cap

Mid Capitalization – refers to those companies with a market capitalization between \$2 and \$10 billion.

Net of Fees

After subtraction of management fees.

Participants

Peer Group

Contemporaries of the same asset class that can be compared against one another to achieve a larger sense of how the particular portfolio is performing.

Portfolio

Refers to the complete list of securities held in an investment product.

Small Cap

Small Capitalization - refers to those companies with a market capitalization between \$500 million and \$1.99 billion.

**Standard Deviation** 

historically had returns that tended to be further dispersed around the mean than the index. This is another measure of volatility, but it doesn't Measures the range of returns and is based on a Normal Curve. Managers with lower standard deviations than the index have historically had returns that tended to fall closer to their mean return compared to the index. Managers with higher standard deviations than the index have distinguish downside performance from upside performance.

### Value Style Investing

Value investors rely on an examination of the underlying or unrealized value of a company as the primary criterion for deciding whether or not to buy a company's stock. Value stocks are often priced lower than growth stocks due to slower growth expectations, recent financial difficulty, or a host of other reasons.

### **APPENDIX A**

# **Investment Option Index and Peer Group Benchmarks**

| Investment Option                   | Performance Benchmark                    | Peer Group                   |
|-------------------------------------|--|------------------------------|
| Fidelity MIP II                     | Five Year Constant Maturity Treasury     | Custom Stable Value Universe |
| Vanguard Total Bond Market<br>Index | Barclays Capital US Aggregate Bond Index | US OE Intermediate-Term Bond |
| PIMCO Total Return Fund             | Barclays Capital US Aggregate Bond Index | US OE Intermediate-Term Bond |
| Dodge & Cox Stock                   | Russell 1000 Value Index                 | US OE Large Value            |
| T. Rowe Price Equity Income         | Russell 1000 Value Index                 | US OE Large Value            |
| Vanguard 500 Index                  | S&P 500 Index                            | US OE Large Blend            |
| American Century Select             | Russell 1000 Growth Index                | US OE Large Growth           |
| Fidelity Blue Chip Growth           | Russell 1000 Growth Index                | US OE Large Growth           |

 US UE 1 arget Date 2011-2013

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 East Bay Municipal Utility District Deferred Compensation Plan

 Statement of Investment Policies and Guidelines

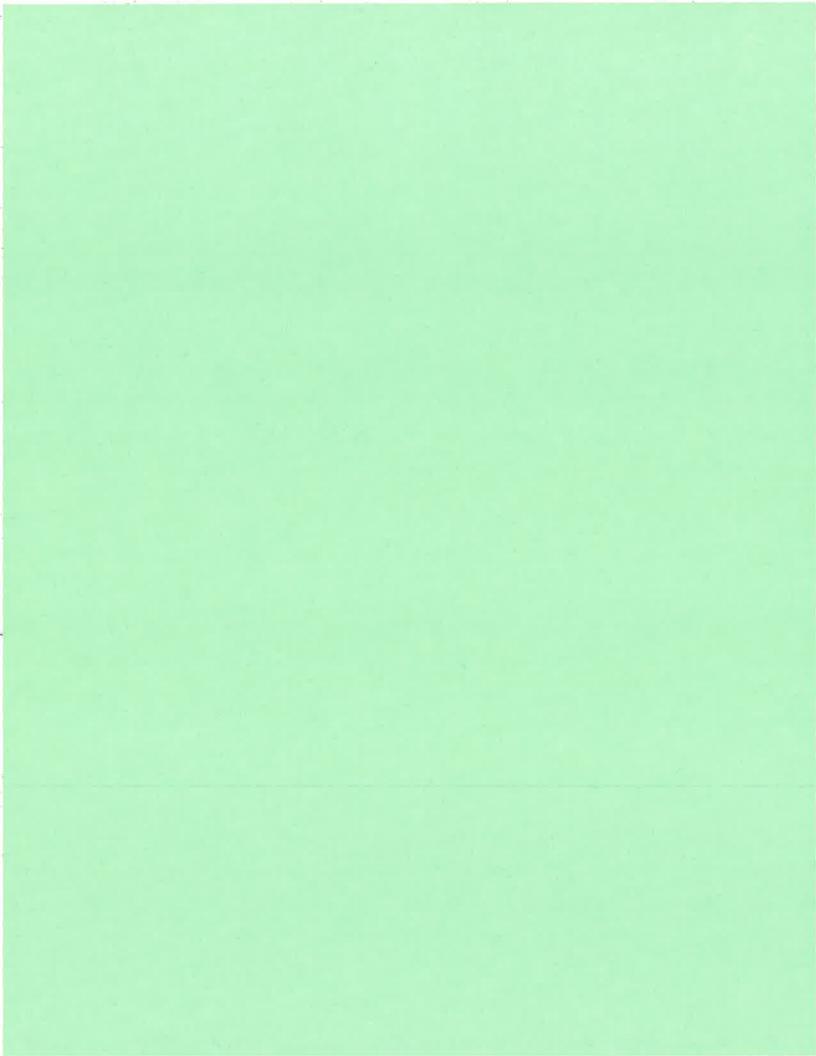
 Page 15

| Hotchkis & Wiley Mid Cap<br>Value    | Russell Mid Cap Value Index  | US OE Mid Cap Value           |
|--------------------------------------|------------------------------|-------------------------------|
| Morgan Stanley Mid Cap<br>Growth     | Russell Mid Cap Growth Index | US OE Mid Cap Growth          |
| Heartland Value                      | Russell 2000 Value Index     | US OE Small Value             |
| Neuberger Berman Genesis             | Russell 2000 Index           | US OE Small Blend             |
| Vanguard Total Intl Stock<br>Index   | Spliced Performance Index    | US OE Foreign Large Blend     |
| American Funds EuroPacific<br>Growth | MSCI AC World ex-USA Index   | US OE Foreign Large Blend     |
| Fidelity Balanced                    | US Balanced Index            | US OE Moderate Allocation     |
| Vanguard Wellesley Income            | US Conservative Index        | US OE Conservative Allocation |
| Fidelity Freedom K Income            | Custom Index                 | US OE Retirement Income       |
| Fidelity Freedom K 2000              | Custom Index                 | US OE Target Date 2000-2010   |
| Fidelity Freedom K 2005              | Custom Index                 | US OE Target Date 2000-2010   |
| Fidelity Freedom K 2010              | Custom Index                 | US OE Target Date 2000-2010   |
| Fidelity Freedom K 2015              | Custom Index                 | US OE Target Date 2011-2015   |

East Bay Municipal Utility District Deferred Compensation Plan Statement of Investment Policies and Guidelines Page 16

| Fidelity Freedom K 2020 | Crietom Indev | 11C OF Tournot Date 2016 2020 |
|-------------------------|---------------|-------------------------------|
|                         |               | US UE Targer Date 2010-2020   |
| Fidelity Freedom K 2025 | Custom Index  | US OE Target Date 2021-2025   |
| Fidelity Freedom K 2030 | Custom Index  | US OE Target Date 2026-2030   |
| Fidelity Freedom K 2035 | Custom Index  | US OE Target Date 2031-2035   |
| Fidelity Freedom K 2040 | Custom Index  | US OE Target Date 2036-2040   |
| Fidelity Freedom K 2045 | Custom Index  | US OE Target Date 2041-2045   |
| Fidelity Freedom K 2050 | Custom Index  | US OE Target Date 2046-2050   |
| Fidelity Freedom K 2055 | Custom Index  | US OE Target Date 2051+       |
|                         |               |                               |

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### DRAFT

### REVENUE SHARING AND EXPENSE PAYMENT POLICY FOR THE EAST BAY MUNICIPAL UTILITY DISTRICT 401(K) TAX DEFERRED SAVINGS PLAN, 457 DEFERRED COMPENSATION PLAN AND TRUST, AND 401(A) PLAN ("THE PLAN")

### **Revenue Sharing Compensation**

The agreements entered into between the East Bay Municipal Utilities District (EBMUD) and Service Providers, may state that a portion of revenue sharing amounts paid to the provider (such as "12b-1 fees") that are attributable to assets held or services provided under the Plan will be remitted by the providers to the Plan. Any such revenue sharing remittances received by the Plan shall be held in *unallocated trust asset accounts ("Revenue Share Credit Account")* maintained under the Plan, and thereafter shall be used exclusively for the benefit of Participants and their Beneficiaries and to defray the reasonable expenses of administering and managing the Plan.

### Payment of Expenses

All expenses incidental to the administration or protection of the Plan, and the management of the assets of the Plan, shall be paid from the assets of the Plan or by the Plan participants; unless the Plan Sponsor chooses to pay such expenses directly. To the extent permitted by law, the Plan Sponsor may be reimbursed from the Plan for any direct expenses properly and actually incurred in connection with the performance of services for the Plan.

Expenses may be paid or reimbursed from the Revenue Share Account within the guidelines set forth in this policy.

The expenses that may be paid from, or which may be reimbursed to the Plan Sponsor for its payment of, include, and are not limited to, the following:

- (a) Ongoing Plan administrative expenses, such as record keeping, legal, auditing, annual reporting, claims processing and similar administrative expenses;
- (b) Investment advisory, administrative investment or service fees and expenses;
- (c) Costs incurred in preparing, printing and distributing Plan-related documents and other Participant communication materials;
- (d) Costs associated with benefit distributions and transactions;
- (e) Expenses to provide investment assistance and education to Participants; and
- (f) Costs for providing on-going education, including the costs of attending seminars and conferences, for members of the Committee, fiduciaries, and staff with respect to the Plan as necessary or appropriate to assist in the discharge of their responsibilities to the Plan.
- (g) Request for Proposal process, to be done every 3-5 years.

### Allocation of Excess Revenue Share Compensation

Excess revenue (amounts in excess of reasonable plan expenses reference above) remaining in the Revenue Share Credit Account may be distributed to Plan participants on a pro-rata or per capita basis, as recommended by majority vote of the Deferred Compensation Advisory Committee.

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# 2013 ANNUAL PLAN ADMINISTRATION AND RECORDKEEPING BUDGET

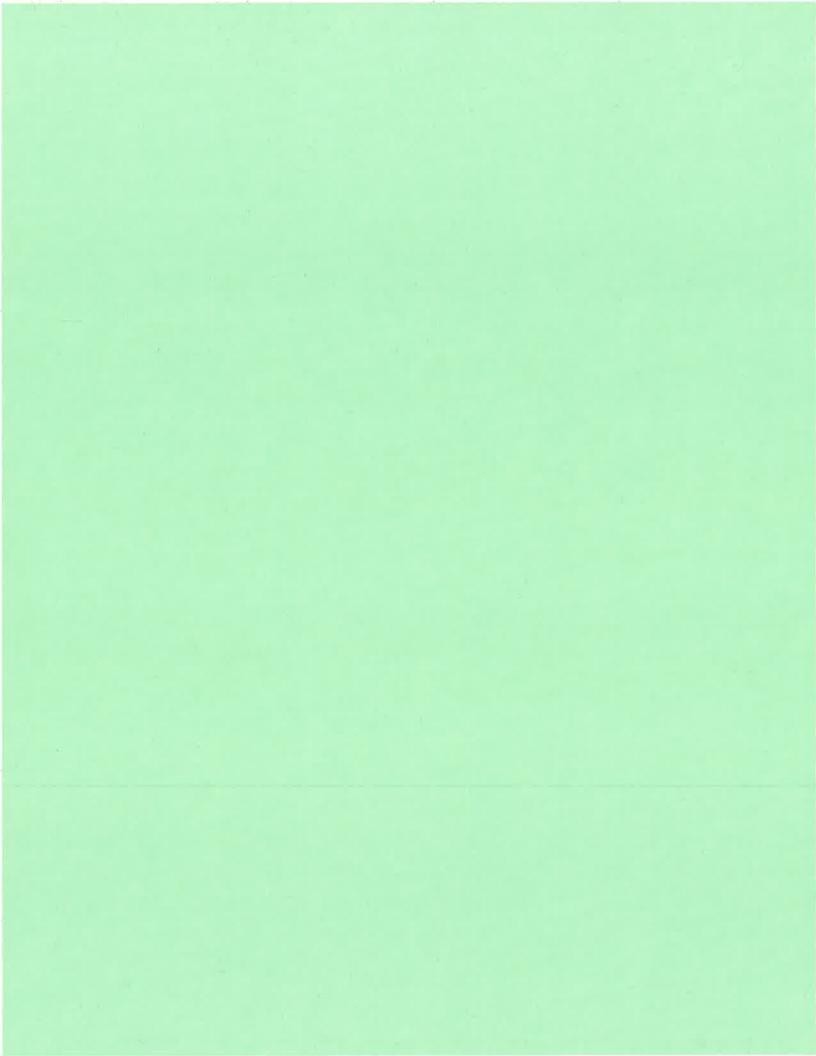
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| INCOME:<br>Revenue Share 2013                                 | ÷                | 256,742.00                 | (based on 2012 Yrend balances)   |
|---|------------------|----------------------------|--|
| Expenditures:<br>Third Party Administrator (TPA)              | \$               | 120,517.00                 | .045% of plan assests for 2013 contract  |
| Investment Consultant<br>Training & Education                 | ሉ ሉ              | 36,000.00<br>8,000.00      | annual (paid quarterly)<br>Staff and Committee Members (ex: NAGDCA, P&I, Western Pension Benefits) |
| RFP - contribution to reserve<br>Misc contribution to reserve | <del>به به</del> | 9,000.00<br>2,000.00       | \$45k every 5 years<br>Special Communication Campaigns other out of scope projects                 |
| Total Expenses:   | ŝ                | 175,517.00                 |  |
| Revenues Minus Expenditures:                                  | s.               | 81,225.00                  |  |
| Calculation of Revenue Share Deposits                         |                  |                            |  |
| Revenue Share 2013<br>Third Party Administrator (TPA)         | \$ \$            | 256,742.00<br>(120,517.00) |  |
| Revenue Share Net TPA Fees                                    | ŝ                | 136,225.00                 |  |
|   |                  |                            |  |

as of 11/13/2013

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| 2013<br>Dep/With Attributabl<br><u>Date</u> e <u>Quarter</u><br>\$19,296.00 | \$9,648.00         Jan-13         Q3 12           \$9,648.00         Feb-13         Q4 12           \$34,055.00         May-13         Q1 13           \$34,055.00         Jul-13         Q2 13 | \$87,406.00       Hyas Q1         -\$9,000.00       Apr-13       2013         -\$9,000.00       Jul-13       2013         -\$9,000.00       Jul-13       2013         -\$9,000.00       Aug-13       2013         -\$9,000.00       Aug-13       2013 | -\$27,000.00<br>\$79,702.00          |
|---|---|---|--------------------------------------|
| Dep/With Attributable<br>Date Quarter                                       | Q1 12<br>Q2 12  |   |                                      |
| Dep/With Date   | Jun-12<br>Sep-12  |   |                                      |
| 2012<br>  | \$9,648.00<br>\$9,648.00  | \$19,296.00   | \$0.00<br>\$19,296.00                |
| Beginning Balance:  | Deposits:   | Total 2012 Deposits:<br>Withdrawals:  | Total Withdrawal:<br>Ending Balance: |





## East Bay Municipal Utility District 457, 401(a), and 401(k) Retirement Plans

Money Market Manager Search

November 2013

Greg Settle Senior Consultant gsettle@hyasgroup.com ~For Institutional Use Only – Not for Public Distribution~

Hyas Group • 108 NW 9th Avenue Suite 203 Portland, Oregon 97209 • p: 971-634-1500 f: 971-275-1856 www.hyasgroup.com

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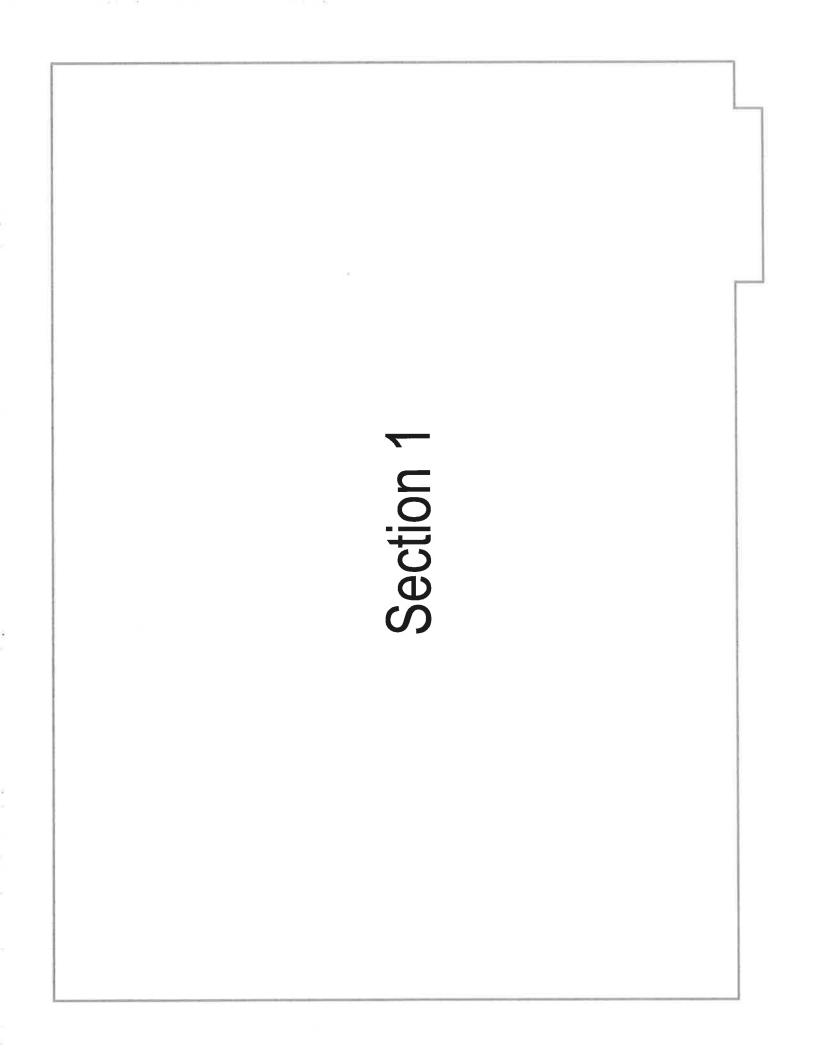
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| Section 1 Summary and Discussion |
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|----------------------------------|

Section 3 Fact Sheets

N 1 202



## East Bay Municipal Utility District

## 457, 401(a), and 401(k) Retirement Plans

Money Market Manager Search - November 2013

### **DOCUMENT SUMMARY**

assets. In follow-up of that decision, this manager search report has been prepared to serve as a formal due diligence document to either confirm brokerage accounts in its 457, 401(a), and 401(k) Retirement Plans ("Plans"). The District added the Fidelity Retirement Money Market Portfolio in March of 2013 to serve as this option. This fund is used solely for the purpose of holding monies that are being moved out of the self-directed brokerage option and cannot be selected as a stand-alone investment option. As such is unlikely to constitute a significant portion of the Plans' East Bay Municipal Utility District ("District") currently offers a money market option as a default option for assets moving out of self-directed the initial adoption of the Fidelity Retirement Money Market Portfolio or to select an alternative option.

## East Bay Municipal Utility District

## 457, 401(a), and 401(k) Retirement Plans

Money Market Manager Search – November 2013

### **Options:**

primarily invested in securities issued by instrumentalities of the US Government and has a smaller allocation to US Treasury securities. Due to its focus on securities that are supported by US Government entities, some of which enjoy support of the US Treasury, the fund offers a relatively high degree of credit strength. However, an option such as this may provide slightly lower returns over a full market cycle as these securities typically primarily invests at least 80% of its assets in US Government securities and agreements to purchase these securities. Currently, the fund is Fidelity Government Money Market: The fund seeks a high level of current income consistent with liquidity and capital preservation. The fund entail a premium that is commensurate with their high level of credit quality.

Fidelity Retirement Money Market (current option): The fund seeks to obtain as high a level of current income as is consistent with the preservation of capital and liquidity by investing in U.S. dollar-denominated money market securities of domestic and foreign issuers and repurchase agreements. regulatory requirements for money market funds for the quality, maturity, and diversification of investments. The fund may potentially enter into The fund may invest more than 25% of total assets in the financial services industries and will invest in compliance with industry-standard reverse repurchase agreements.

acceptances, commercial paper, and other money market securities. To be considered high-quality, a security generally must be rated in one of Vanguard Prime Money Market: The fund invests in high-quality, short-term money market instruments, including certificates of deposit, banker's the two highest credit-quality categories for short-term securities. The fund will maintain a dollar-weighted average maturity of 90 days or less. East Bay Municipal Utility District

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## 457, 401(a), and 401(k) Retirement Plans

Money Market Manager Search - November 2013

## Peer Group Rankings (as of 9/30/2013):

| 5Yr 7Yr | 31 32 | 6 6 | 11 6 |
|---------|-------|-----|------|
| 3Yr     | 4     | 42  | 17   |
| 1 Yr    | 42    | 42  | 00   |

| 2012 | 2011 | 2010 | 2009 | 2008 | 2007 |
|------|------|------|------|------|------|
| 58   | 47   | 49   | ส    | 33   | 34   |
| 58   | 47   | 38   | e    | 4    | 19   |
| 18   | 14   | 18   | 9    | 12   | 14   |

### FUND COST/SHARE CLASSES

| Linicetweet Antisia              | Ticker | Expense<br>Ratio | Revenue<br>Share |
|----------------------------------|--------|------------------|------------------|
| Fidelity Government Money Market | FGMXX  | 0.17%            | 0.20%            |
| Fidelity Retirement Money Market | FRTXX  | 0.31%            | 0.20%            |
| Vanguard Prime Money Market      | VMMXX  | 0.16%            | 0.00%            |



| Fund Operations   |                   |                   |                            |  |                   |                         |                             | i i   |
|---|-------------------|-------------------|----------------------------|--|-------------------|-------------------------|-----------------------------|-------|
|   | Ticker            | Inception<br>Date | Manager<br>Name            | Longest<br>Tenured<br>Manager<br>Start<br>Date | Management<br>Fee | Net<br>Expense<br>Ratio | Fund Size                   |       |
| Fidelity Money: Retirement Govt MMkt FGMXX                    | GMXX              | 12/16/1988        | Management Team 10/30/2006 | 1 10/30/2006                                   | 0.42              | 0.17                    | 3,934,704,359               |       |
| Fidelity Retirement Money Market FF                           | FRTXX             | 12/2/1988         | Management Team 10/30/2006 | n 10/30/2006                                   | 0.42              | 0.31                    | 14,181,159,723              |       |
| Vanguard Prime Money Market Inv                               | XXMMV             | 6/4/1975          | David R. Glocke            | 7/1/2003                                       | 0.13              | 0.16                    | 131,326,229,811             |       |
| US Money Market-Taxable                                       |                   | 10/1/1972         |                            |  |                   | 0.18                    |                             |       |
| Portfolio Asset Allocation                                    |                   |                   |                            |  |                   |                         |                             | Î     |
|   | Portfolio<br>Date | Hold              | # of<br>lings % Top 10     |  | Cash<br>%(Net)    | Equity<br>%(Net) 9      | Bond Other<br>%(Net) %(Net) | let)  |
| Fidelity Money: Retirement Govt MMkt                          | 8/31/2013         | e                 | 31 86.02                   |  | 50.65             | 0.00                    | 51.37 -2.                   | -2.03 |
| Fidelity Retirement Money Market                              | 8/31/2013         |                   | 143 38.77                  |  | 97.63             | 0.00                    | 2.52 -0.                    | -0.15 |
| Vanguard Prime Money Market Inv<br>Source: Morningstar Direct | 5/31/2013         |                   | 555 18.20                  |  | 94.39             | 0.00                    | 2.76 2.                     | 2.85  |

East Bay Municipal Utility District Money Market Fund Search November 2013 4

| Performance Relative to Peer Group   | Group        |   |  |                             |         |                             |             |                                 |         |                             |
|--|--------------|---|--|-----------------------------|---------|-----------------------------|-------------|---------------------------------|---------|-----------------------------|
| Peer Group (5-95%): Money Market Funds - U.S Money Market-Taxable                                  | .S Money Mai | -ket-Taxable                                      |  |                             |         |                             |             |                                 |         |                             |
| 1.60   | ł            |   |  |                             |         |                             |             |                                 |         |                             |
| 1,40   |              |   |  |                             |         |                             |             |                                 |         |                             |
| 1.20   |              |   |  |                             |         |                             |             |                                 | •       | 0                           |
| 1.00   |              |   |  |                             |         |                             |             |                                 | >       |                             |
| 0.80   |              |   |  |                             |         |                             |             | ]                               | 1       |                             |
| 0.60   |              |   |  |                             |         |                             |             |                                 |         |                             |
| 0.40   |              |   |  |                             |         |                             |             | 1                               |         |                             |
| 0<br>50<br>11<br>11  |              |   |  | ¢                           | Γ       | 0                           |             |                                 |         |                             |
| R 0.00   |              | 1 Year  |  | 3 Years                     | 1       | ß                           | 5 Years     | 11                              | 7 Years |                             |
| <ul> <li>Fidelity Money: Retirement Govt MMkt</li> <li>USTREAS Stat US T-Bill 90 Day TR</li> </ul> |              | <ul> <li>Fidelity Re</li> <li>US Money</li> </ul> | idelity Retirement Money Market<br>JS Money Market-Taxable | ney Market<br>ble           |         | <ul> <li>Va</li> </ul>      | nguard Prim | Vanguard Prime Money Market Inv | t Inv   |                             |
| Trailing Returns -   |              |   |  |                             |         |                             |             |                                 |         |                             |
| Data Point: Return   |              |   |  |                             |         |                             |             |                                 |         |                             |
|  | Qt           | Peer<br>group<br>percentile                       | 1 Year   | Peer<br>group<br>percentile | 3 Years | Peer<br>group<br>percentile | 5 Years     | Peer<br>group<br>percentile     | 7 Years | Peer<br>group<br>percentile |
| Fidelity Money: Retirement Govt MMkt   | 0.003        | 55  | 0.010  | 42                          | 0.011   | 44                          | 0.148       | 31                              | 1.255   | 32                          |
| Fidelity Retirement Money Market   | 0.003        | 55  | 0.010  | 42                          | 0.011   | 42                          | 0.269       | 6                               | 1,410   | თ                           |
| Vanguard Prime Money Market Inv  | 0.012        | 7   | 0.025  | 20                          | 0.039   | 17                          | 0.267       | თ                               | 1.399   | 11                          |
| USTREAS Stat US T-Bill 90 Day TR   | 0.008        | 11  | 0.062  | 0                           | 0.073   | 10                          | 0.113       | 45                              | 1.069   | 69                          |

12

East Bay Municipal Utility District Money Market Fund Search November 2013

244 V S

19

Source: Morningstar Direct

US Money Market-Taxable

ß

54

1.145

43

0.117

20

0.029

26

0.019

20

0.003

| East Bay Municipal Utility District<br>Money Market Fund Search<br><sup>November 2013</sup>        | y Dist     | rict                        |  |   |                         |                             |      |                             |                          |                                 |            |                             |      |                             |
|--|------------|-----------------------------|--|---|-------------------------|-----------------------------|------|-----------------------------|--------------------------|---------------------------------|------------|-----------------------------|------|-----------------------------|
| Performance Relative to Peer Group   | r Group    |                             |  |   |                         |                             |      |                             |                          |                                 |            |                             |      |                             |
| Peer Group (5-95%): Money Market Funds - U.S Money Market-Taxable                                  | - Money Ma | arket-Taxable               |  |   |                         |                             |      |                             |                          |                                 |            |                             |      |                             |
| 5.50   |            |                             |  |   |                         |                             |      |                             |                          |                                 |            |                             | k    | ſ                           |
| 4.50   |            |                             |  |   |                         |                             |      |                             |                          | 0                               | \$         |                             |      | 0                           |
| 4.00   |            |                             |  |   |                         |                             |      |                             |                          |                                 |            |                             |      | I.                          |
| 3.50   |            |                             |  |   |                         |                             |      |                             |                          |                                 |            |                             |      | 1                           |
| 3.00   |            |                             |  |   |                         |                             |      |                             |                          |                                 |            |                             |      |                             |
| 2.50   |            |                             |  |   |                         |                             | ſ    |                             |                          |                                 |            |                             |      |                             |
| 2.00   |            |                             |  |   |                         |                             |      |                             | 0                        |                                 |            |                             |      |                             |
| 1.50   |            |                             |  |   |                         |                             |      | 0                           |                          |                                 |            |                             |      |                             |
| 1.00   |            |                             |  |   |                         |                             |      |                             |                          |                                 |            |                             |      |                             |
| Return 0.50<br>Return 0.50<br>2012   | c          | N                           | 2010                                     | 4   | 2009                    | 0                           | 2008 | 80                          |                          | 2007                            |            | 2006                        |      |                             |
|  |            |                             |  |   |                         |                             |      |                             |                          |                                 |            |                             |      |                             |
| <ul> <li>Fidelity Money: Retirement Govt MMkt</li> <li>USTREAS Stat US T-Bill 90 Day TR</li> </ul> |            |                             | <ul> <li>Fide</li> <li>♦ US N</li> </ul> | Fidelity Retirement Money Market<br>US Money Market-Taxable | nt Money I<br>t-Taxable | Market                      |      |                             | <ul> <li>Vang</li> </ul> | Vanguard Prime Money Market Inv | loney Marl | ket Inv                     |      |                             |
| <b>Calendar Year Returns</b>   |            |                             |  |   |                         |                             |      |                             |                          |                                 |            |                             |      |                             |
| Data Point: Return   |            |                             |  |   |                         |                             |      |                             |                          |                                 |            |                             |      | ı                           |
|  | 2012       | Peer<br>group<br>percentile | 2011                                     | Peer<br>group<br>percentile                                 | 2010                    | Peer<br>group<br>percentile | 2009 | Peer<br>group<br>percentile | 2008                     | Peer<br>group<br>percentile     | 2007       | Peer<br>group<br>percentile | 2006 | Peer<br>group<br>percentile |
| Fidelity Money: Retirement Govt MMkt   | 0.01       | 58                          | 0.01                                     | 47  | 0.01                    | 49                          | 0.29 | 22                          | 2.37                     | 33                              | 4.90       | 34                          | 4.77 | 31                          |
| Fidelity Retirement Money Market   | 0.01       | 58                          | 0.01                                     | 47  | 0.02                    | 38                          | 0.63 | n                           | 2.93                     | 4                               | 5.09       | 19                          | 4.85 | 22                          |
| Vanguard Prime Money Market Inv  | 0.04       | 18                          | 0.04                                     | 14  | 0.06                    | 18                          | 0.53 | Q                           | 2.77                     | 12                              | 5.14       | 14                          | 4.88 | 19                          |
| USTREAS Stat US T-Bill 90 Day TR   | 0.08       | 11                          | 0.06                                     | 11  | 0.14                    | 7                           | 0.16 | 42                          | 1.39                     | 81                              | 4.44       | 72                          | 4.85 | 22                          |
| US Money Market-Taxable  | 0.04       | 17                          | 0.02                                     | 24  | 0.03                    | 26                          | 0.18 | 38                          | 2.01                     | 57                              | 4.62       | 61                          | 4,41 | 65                          |

Source: Morningstar Direct

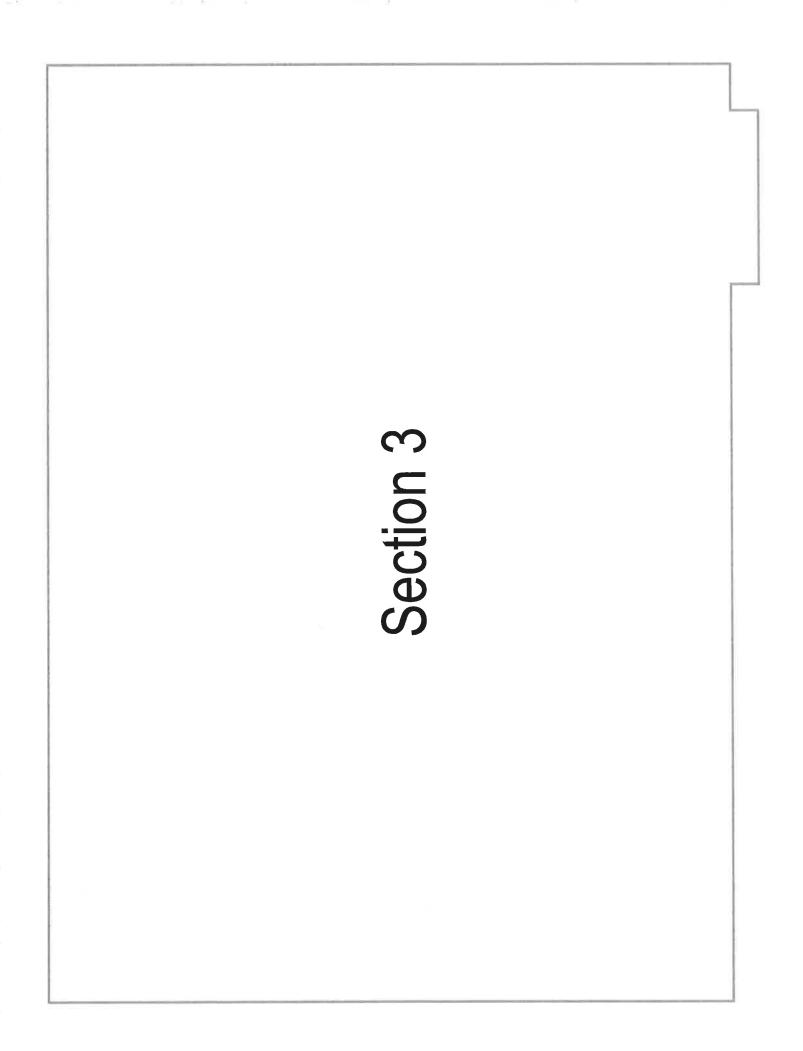
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|  | Time Period: 7/1/2010 to 6/30/2013   |                         |                           |         |                 |                 |                  |                        |                          |
|--|--------------------------------------|-------------------------|---------------------------|---------|-----------------|-----------------|------------------|------------------------|--------------------------|
| t         10000         0.00         5.78         0.00         13           100.00         0.00         0.01         3.95         0.01         0.47         0.00         15           100.00         0.00         0.01         3.92         0.03         0.00         54           100.00         0.00         0.01         3.84         0.02         0.00         54           100.00         0.00         0.01         3.84         0.02         0.00         54           100.00         0.00         0.01         3.84         0.02         0.00         54           100.00         0.00         0.01         3.84         0.02         0.00         38           100.00         0.00         0.01         0.01         3.84         0.02         0.00         38           100.00         0.00         0.01         84 be         94 be <t< th=""><th></th><th>Up<br/>Months<br/>Percent</th><th>Down<br/>Period<br/>Percent</th><th>Std Dev</th><th>Sharpe<br/>Ratio</th><th>Best<br/>Quarter</th><th>Worst<br/>Quarter</th><th>Up<br/>Capture<br/>Ratio</th><th>Down<br/>Capture<br/>Ratio</th></t<> |                                      | Up<br>Months<br>Percent | Down<br>Period<br>Percent | Std Dev | Sharpe<br>Ratio | Best<br>Quarter | Worst<br>Quarter | Up<br>Capture<br>Ratio | Down<br>Capture<br>Ratio |
| 100.00         0.00         0.00         5.95         0.01         0.00         15           100.00         0.00         0.01         3.32         0.03         0.00         54           100.00         0.00         0.01         3.32         0.03         0.00         54           100.00         0.00         0.01         3.84         0.02         0.00         54           100.00         0.00         0.01         3.84         0.02         0.00         38           100.00         0.00         0.01         3.84         0.02         0.00         38           100.00         0.00         0.01         0.01         0.02         0.00         38           100.00         0.00         0.11         0.12         0.13         0.13         0.11           100.000         0.00         0.01         0.38         0.36         0.30         0.38           100.000         0.00         0.01         0.36         0.44         0.38         0.30         0.38           100.000         0.00         0.01         0.38         0.36         0.30         0.38           100.000         0.00         0.01         0.38  | Fidelity Money: Retirement Govt MMkt | 100.00                  | 0.00                      | 0.00    | -5.78           | 0.00            | 0.00             | 13                     |                          |
| $ \begin{array}{cccccccccccccccccccccccccccccccccccc$  | Fidelity Retirement Money Market     | 100.00                  | 0.00                      | 0.00    | -5.95           | 0.01            | 0.00             | 15                     |                          |
| $ \begin{array}{cccccccccccccccccccccccccccccccccccc$  | Vanguard Prime Money Market Inv      | 100.00                  | 0.00                      | 0.01    | -3.92           | 0.03            | 0.00             | 54                     |                          |
| 100.00         0.00         0.01         3.84         0.02         0.00         38 <b>F SYears I D</b> Period         Particle         Name         0.00         38 <b>F SYears</b> Period         Period         Particle         Name         Name         Name         38 $100.00$ 0.00         0.17         0.55         0.67         0.00         211 $100.00$ 0.00         0.22         1.13         0.67         0.00         211 $100.00$ 0.00         0.22         1.09         0.67         0.00         211 $100.00$ 0.00         0.12         0.12         0.45         0.00         211 $100.00$ 0.00         0.13         0.12         0.45         0.00         211 $100.00$ 0.00         0.13         0.24         0.00         111         0.01 $100.00$ 0.00         0.12         0.45         0.00         111         0.01 $100.00$ 0.00         0.12         0.45         0.00         111         0.01 $100.00$ 0.00<  | USTREAS Stat US T-Bill 90 Day TR     | 100.00                  | 0.00                      | 0.01    | -0.47           | 0.04            | 0.00             | 100                    |                          |
| - 5 Years         - 1         -  | US Money Market-Taxable              | 100.00                  | 0.00                      | 0.01    | -3.84           | 0.02            | 0.00             | 38                     |                          |
| $ \begin{array}{l l l l l l l l l l l l l l l l l l l $  | Performance Statistics - 5 Y         | 'ears                   |                           |         |                 |                 |                  |                        |                          |
|  | Time Period: 7/1/2008 to 6/30/2013   |                         |                           |         |                 |                 |                  |                        |                          |
| 4         100.00         0.00         0.17         0.55         0.52         0.00         135           100.00         0.00         0.24         1.13         0.67         0.00         211           100.00         0.00         0.22         1.09         0.64         0.00         201           100.00         0.00         0.00         0.13         0.12         1.09         201           100.00         0.00         0.01         0.01         0.01         0.01         201           100.00         0.00         0.01         0.12         0.12         0.12         1.11           100.00         0.00         0.01         0.12         0.12         1.11         1.11           100.00         0.00         0.13         0.12         0.12         1.11         1.11           I         100.00         0.00         0.12         0.12         0.00         110           I         100.00         0.00         0.55         0.12         1.29         0.00         110           I         100.00         0.00         0.55         1.29         0.00         100         120           I         100.00         0.55   |                                      | Up<br>Period<br>Percent | Down<br>Period<br>Percent | Std Dev | Sharpe<br>Ratio | Best<br>Quarter | Worst<br>Quarter | Up<br>Capture<br>Ratio | Down<br>Capture<br>Ratio |
| $ \begin{array}{cccccccccccccccccccccccccccccccccccc$  | Fidelity Money: Retirement Govt MMkt | 100.00                  | 00'0                      | 0.17    | 0.55            | 0.52            | 0.00             | 135                    |                          |
| $ \begin{array}{cccccccccccccccccccccccccccccccccccc$  | Fidelity Retirement Money Market     | 100.00                  | 0.00                      | 0.24    | 1.13            | 0.67            | 0.00             | 211                    |                          |
| $ \begin{array}{cccccccccccccccccccccccccccccccccccc$  | Vanguard Prime Money Market Inv      | 100.00                  | 00.0                      | 0.22    | 1.09            | 0.64            | 0.00             | 201                    |                          |
| 100.00       0.00       0.13       0.12       0.45       0.00       111         -10 Yars       Up       Down       0.13       0.14       0.00       111         ·10       Up       Down       Starpe       Best       Worst       Capture       Ratio         *10       100.00       0.00       0.55       0.49       1.27       0.00       110         *100.00       0.00       0.55       0.49       1.27       0.00       110       100         *100.00       0.00       0.55       0.49       1.21       0.00       110       100       110       100         *100.00       0.00       0.55       1.29       0.00       110       100       110       100       110       100       110       110         *100.00       0.00       0.55       -1.86       1.26       0.00       110       100       100       100       100       100       100       100       100       100       110       110       110       110       110       110       110       110       110       110       110       110       110       110       110       110       110       110       110<   | USTREAS Stat US T-Bill 90 Day TR     | 100.00                  | 00-00                     | 0.09    | -0.81           | 0.38            | 0.00             | 100                    |                          |
| LID Years       Up       Down       Best       Worst       Up       Down       D   | US Money Market-Taxable              | 100.00                  | 0.00                      | 0.13    | 0.12            | 0,45            | 00.0             | 111                    |                          |
| Up         Down         Sharpe         Best         Worst         Capture           Period         Period         Std Dev         Ratio         Quarter         Quarter         Capture           Percent         Percent         0.00         0.54         -0.32         1.27         0.00         102           100.00         0.00         0.55         0.49         1.31         0.00         102           100.00         0.00         0.55         0.49         1.31         0.00         110           100.00         0.00         0.55         0.55         1.29         0.00         110           100.00         0.00         0.52         -1.86         1.26         0.00         100           100.00         0.00         0.50         -1.86         1.28         0.00         100  | Performance Statistics - 10          | Years                   |                           |         |                 |                 |                  |                        |                          |
| Up<br>Period<br>Period         Down<br>Period         Sharpe<br>Ratio         Best<br>Quarter         Worst<br>Quarter         Up<br>Ratio         C           Nkt         100.00         0.00         0.54         -0.32         1.27         0.00         102           Nkt         100.00         0.00         0.55         0.49         1.31         0.00         102           100.00         0.00         0.55         0.49         1.31         0.00         110           100.00         0.00         0.55         1.29         0.00         110           100.00         0.00         0.55         -1.86         1.26         0.00         110           100.00         0.00         0.52         -1.86         1.26         0.00         100           100.00         0.00         0.50         -1.86         1.16         0.00         100  | Time Period: 7/1/2003 to 6/30/2013   |                         |                           |         |                 |                 |                  |                        |                          |
| Mkt         100.00         0.00         0.54         -0.32         1.27         0.00           100.00         0.00         0.55         0.49         1.31         0.00           100.00         0.00         0.55         0.49         1.31         0.00           100.00         0.00         0.55         0.55         1.29         0.00           100.00         0.00         0.52         -1.86         1.26         0.00           100.00         0.00         0.50         -1.69         0.00         0.00   |                                      | Up<br>Period<br>Percent | Down<br>Period<br>Percent | Std Dev | Sharpe<br>Ratio | Best<br>Quarter | Worst<br>Quarter | Up<br>Capture<br>Ratio | Down<br>Capture<br>Ratio |
| 100.00         0.00         0.55         0.49         1.31         0.00           100.00         0.00         0.55         0.55         1.29         0.00           100.00         0.00         0.52         -1.86         1.26         0.00           100.00         0.00         0.50         -1.69         1.18         0.00  | Fidelity Money: Retirement Govt MMkt | 100.00                  | 0.00                      | 0.54    | -0.32           | 1.27            | 0.00             | 102                    |                          |
| 100.00         0.00         0.55         0.55         1.29         0.00           100.00         0.00         0.52         -1.86         1.26         0.00           100.00         0.00         0.50         -1.69         1.18         0.00  | Fidelity Retirement Money Market     | 100.00                  | 0.00                      | 0.55    | 0.49            | 1.31            | 0.00             | 110                    |                          |
| Day TR         100.00         0.00         0.52         -1.86         1.26         0.00           100.00         0.00         0.50         -1.69         1.18         0.00   | Vanguard Prime Money Market Inv      | 100.00                  | 0.00                      | 0.55    | 0.55            | 1.29            | 00.0             | 110                    |                          |
| 100.00 0.00 0.50 -1.69 1.18 0.00   | USTREAS Stat US T-Bill 90 Day TR     | 100.00                  | 0.00                      | 0.52    | -1.86           | 1.26            | 0.00             | 100                    |                          |
|  | US Money Market-Taxable              | 100.00                  | 00.0                      | 0.50    | -1.69           | 1.18            | 0.00             | 92                     |                          |

East Bay Municipal Utility District Money Market Fund Search November 2013

Source: Morningstar Direct

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### Fidelity<sup>®</sup> Money Market Trust Retirement Money Market Portfolio

Fund Manager: Michael Widrig (Since 9/2008)

### Ticker: FRTXX

### **Fund Goal**

Seeks to provide as high a level of current income as is consistent with the preservation of principal and liquidity.

### Fund Strategy

Investing in U.S. dollar-denominated money market securities of domestic and foreign issuers and repurchase agreements. Investing more than 25% of total assets in the financial services industries. Potentially entering into reverse repurchase agreements.

<u>Understanding investment performance:</u> As you review this update, please remember that the performance data stated represents past performance, which does not guarantee future results. Investment return and principal value of an investment will fluctuate; therefore, you may have a gain or loss when you sell your shares. Current performance may be higher or lower than the performance stated. To obtain the most recent month-end performance, please call Fidelity or visit fidelity.com/performance.

### Standard Time Period – as of 9/30/2013

|      |      | Cumula | tive Retu    | urns (%)    |              | A    | verage A | nnual R | eturns (% | 6)   |
|------|------|--------|--------------|-------------|--------------|------|----------|---------|-----------|------|
|      | YTD  | 3 Mo   | 1 Mo<br>July | 1 Mo<br>Aug | 1 Mo<br>Sept | 1 Yr | 3 Yr     | 5 Yr    | 10 Yr     | LOF  |
| Fund | 0.01 | 0.00   | 0.00         | 0.00        | 0.00         | 0.01 | 0.01     | 0.27    | 1.76      | 3.67 |

Fund Inception: 12/02/1988

7-Day Yield (as of 9/30/13): 0.01% 7-Day Yield Without Subsidy\*\* (as of 9/30/13): -0.18%

The current yield of the money market mutual fund listed above reflects the current earnings of the fund, while the total return refers to a specific past holding period.

### Calendar Year Returns (%)

|      | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |
|------|------|------|------|------|------|------|------|
| Fund | 0.01 | 0.01 | 0.02 | 0.63 | 2.93 | 5.12 | 4.82 |

Expense Ratio after Reductions as of 10/31/12: 0.42%

The most current Annual or Semi-Annual Report as of 02/28/2013 reflects a net expense ratio of 0.34%. Prospectus expenses shown above may not include certain voluntary caps and waivers that reduce the actual expenses of the fund. The voluntary waivers and caps can be discontinued at any time.

Expense Ratio is after reductions and is an annualized figure which reflects amounts reimbursed by the fund company or reductions from brokerage service arrangements or other expense offset arrangements. For Fidelity Funds, it is from the fund's most current annual or semiannual report. This figure represents the net expenses paid by the fund.

Total returns are historical and include change in share value and reinvestment of dividends and capital gains, if any. Cumulative total returns are reported as of the period indicated. Life of Fund figures are reported as of the inception date to the period indicated. These figures do not include the effect of sales charges, if any, as these charges are waived for contributions made through your company's employee benefit plans. If sales charges were included, returns would have been lower.

The returns of funds with reimbursed expenses would be lower than if their expenses had not been reimbursed.

\*\* The yield without applicable waivers or reimbursements, whenever Fidelity is subsidizing all or a portion of the fund's expenses as of the current reporting period. Absent such waivers or reimbursements, the returns would have been lower. Waivers and/or reimbursements may be discontinued any time.

### Composition by Instrument (%)

| Instrument                              | 9/30/13 |
|---|---------|
| Treasury Debt                           | 6.87    |
| Government Agency Debt                  | 4.63    |
| Asset Backed Commercial Paper           | 1.23    |
| Financial Company Commercial Paper      | 13.35   |
| Other Commercial Paper                  | 3.71    |
| Certificates of Deposit                 | 46.23   |
| Insurance Company Funding Agreements    | 0.00    |
| Other Notes                             | 3.16    |
| Treasury Repurchase Agreements          | 1.94    |
| Government Agency Repurchase Agreements | 9.44    |
| Other Repurchase Agreements             | 8.16    |
| Variable Rate Demand Notes              | 0.18    |
| Other Municipal Debt                    | 0.45    |
| Investment Companies                    | 0.00    |
| Other Instruments                       | 0.63    |
| Net Other Assets                        | 0.02    |

Composition by Instrument is as of the date indicated and may not be representative of the fund's current or future investments

### Composition by Quality (%)

| Quality     | 9/30/13 |
|-------------|---------|
| First Tier  | 97.14   |
| Second Tier | 2.86    |

A First Tier security is a money market fund eligible security whose credit rating falls in the highest short-term rating category of the Nationally Recognized Statistical Rating Organizations. An unrated security is First Tier if it represents comparable quality to a rated security as defined by SEC Rule 2a-7 under the Investment Company Act of 1940 ("Rule 2a-7"). Government securities, as defined by Rule 2a-7, are also considered First Tier securities.

A Second Tier security is a money market fund eligible security that is not a First Tier security.

### Weighted Average Maturity (as of 9/30/13): 52 Days

### Total Net Assets (as of 9/30/13): \$ 14,179.8 Million

An investment in a money market fund is not insured or guaranteed by the FDIC or any other government agency. Although money market funds seek to preserve the value of your investment at \$1 per share, it is possible to lose money by investing in these funds.

Foreign securities are subject to interest rate, currency exchange rate, economic, and political risks. Interest rate increases can cause the price of a money market security to decrease

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Source: FMR Co.

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Before investing in any mutual fund, please carefully consider the investment objectives, risks, charges, and expenses. For this and other information, call or write Fidelity for a free prospectus or, if available, a summary prospectus. Read it carefully before you invest.

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### Fidelity<sup>®</sup> Money Market Trust Retirement Government Money Market Portfolio

Fund Manager: Kevin Gaffney (Since 4/2012)

### Ticker: FGMXX

### Fund Goal

Seeks as high a level of current income as is consistent with the security of principal and liquidity.

### Fund Strategy

Normally investing at least 80% of assets in U.S. Government securities and repurchase agreements for those securities. Potentially entering into reverse repurchase agreements.

<u>Understanding investment performance:</u> As you review this update, please remember that the performance data stated represents past performance, which does not guarantee future results. Investment return and principal value of an investment will fluctuate; therefore, you may have a gain or loss when you sell your shares. Current performance may be higher or lower than the performance stated. To obtain the most recent month-end performance, please call Fidelity or visit fidelity.com/performance.

### Standard Time Period – as of 9/30/2013

|      | Cumulative Returns (%) |      |              |             |              | Average Annual Returns (%) |      |      |       |      |
|------|------------------------|------|--------------|-------------|--------------|----------------------------|------|------|-------|------|
|      | YTD                    | 3 Mo | 1 Mo<br>July | 1 Mo<br>Aug | 1 Mo<br>Sept | 1 Yr                       | 3 Yr | 5 Yr | 10 Yr | LOF  |
| Fund | 0.01                   | 0.00 | 0.00         | 0.00        | 0.00         | 0.01                       | 0.01 | 0.15 | 1.63  | 3.56 |

Fund Inception: 12/16/1988

7-Day Yield (as of 9/30/13): 0.01%

7-Day Yield Without Subsidy\*\* (as of 9/30/13): -0.30%

The current yield of the money market mutual fund listed above reflects the current earnings of the fund, while the total return refers to a specific past holding period.

### Calendar Year Returns (%)

|      | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |
|------|------|------|------|------|------|------|------|
| Fund | 0.01 | 0.01 | 0.01 | 0.29 | 2.37 | 4.93 | 4.74 |

Expense Ratio as of 10/31/2012: 0.42%

The most current Annual or Semi-Annual Report as of 02/28/2013 reflects a net expense ratio of 0.20%. Prospectus expenses shown above may not include certain voluntary caps and waivers that reduce the actual expenses of the fund. The voluntary waivers and caps can be discontinued at any time.

Expense Ratio is after reductions and is an annualized figure which reflects amounts reimbursed by the fund company or reductions from brokerage service arrangements or other expense offset arrangements. For Fidelity Funds, it is from the fund's most current annual or semiannual report. This figure represents the net expenses paid by the fund.

Total returns are historical and include change in share value and reinvestment of dividends and capital gains, if any. Cumulative total returns are reported as of the period indicated. Life of Fund figures are reported as of the inception date to the period indicated. These figures do not include the effect of sales charges, if any, as these charges are waived for contributions made through your company's employee benefit plans. If sales charges were included, returns would have been lower.

The returns of funds with reimbursed expenses would be lower than if their expenses had not been reimbursed.

\*\* The yield without applicable waivers or reimbursements, whenever Fidelity is subsidizing all or a portion of the fund's expenses as of the current reporting period. Absent such waivers or reimbursements, the returns would have been lower. Waivers and/or reimbursements may be discontinued any time.

### Composition by Instrument (%)

| Instrument                                   | 9/30/13 |  |  |  |
|--|---------|--|--|--|
| U.S. Treasury Bills                          | 0.00    |  |  |  |
| U.S. Treasury Coupons                        | 6.44    |  |  |  |
| U.S. Treasury Strips                         | 0.00    |  |  |  |
| U.S. Treasury Inflation-Protected Securities | 0.00    |  |  |  |
| Agency Fixed Rate Securities                 | 36.31   |  |  |  |
| Agency Floating Rate Securities              | 12.11   |  |  |  |
| Repurchase Agreements                        | 46.28   |  |  |  |
| Other Money Market Investments               | 0.00    |  |  |  |
| Net Other Assets                             | -1.14   |  |  |  |

Composition by Instrument is as of the date indicated and may not be representative of the fund's current or future investments

### Weighted Average Maturity (as of 9/30/13): 56 Days

### Total Net Assets (as of 9/30/13): \$3,997.1 Million

An investment in a money market fund is not insured or guaranteed by the FDIC or any other government agency. Although money market funds seek to preserve the value of your investment at \$1 per share, it is possible to lose money by investing in these funds.

Interest rate increases can cause the price of money market securities to decrease.

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Source: FMR Co.

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Before investing in any mutual fund, please carefully consider the investment objectives, risks, charges, and expenses. For this and other information, call or write Fidelity for a free prospectus or, if available, a summary prospectus. Read it carefully before you invest.

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### Vanguard Prime Money Market Fund

### **Investor Shares**

Money market fund

### **Investment objective**

Vanguard Prime Money Market Fund seeks to provide current income while maintaining liquidity and a stable share price of \$1.

### Investment strategy

The fund invests in high-quality, short-term money market instruments, including certificates of deposit, banker's acceptances, commercial paper, and other money market securities. To be considered high-quality, a security generally must be rated in one of the two highest credit-quality categories for short-term securities by at least two nationally recognized rating services (or by one, if only one rating service has rated the security). If unrated, the security must be determined by Vanguard to be of quality equivalent to those in the two highest credit-quality categories. The fund will invest more than 25% of its assets in securities issued by companies in the financial services industry. The fund will maintain a dollar-weighted average maturity of 60 days or less.

See reverse side for Fund Profile.

### Who should invest

- Investors seeking interest income and a stable share price.
- Investors seeking liquidity (the ability to convert assets into cash).

### Who should not invest

Investors seeking long-term growth of capital.

Total net assets: \$103,449 million

Expense ratio: 0.16% as of December 28, 2012

Ticker symbol: VMMXX

Newspaper listing: VangPr

Inception date: June 4, 1975

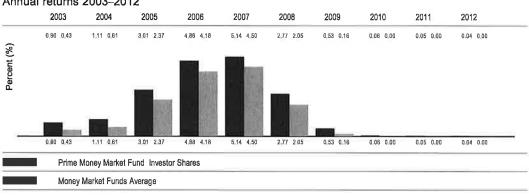
Fund number: 0030

### Overall risk level: Conservative Aggressive



### Performance





### Total returns

|  | Periods Ended September 30, 2013       |         |                 |             |                |               |              |
|--|--|---------|-----------------|-------------|----------------|---------------|--------------|
|  | 7-Day SEC<br>Yield*                    | Quarter | Year to<br>Date | One<br>Year | Three<br>Years | Five<br>Years | Ten<br>Years |
| Prime Money Market Fund<br>Investor Shares | 0.01%                                  | 0.01%   | 0.02%           | 0.02%       | 0.04%          | 0.27%         | 1.76%        |
| Money Market Funds Average                 | •••••••••••••••••••••••••••••••••••••• | 0.00%   | 0.00%           | 0.00%       | 0.00%          | 0.10%         | 1.38%        |

The performance data shown represent past performance, which is not a guarantee of future results. Investment returns will fluctuate. Current performance may be lower or higher than the performance data cited. For performance data current to the most recent month end, visit our website at vanguard.com/performance. Figures for periods of less than one year are cumulative returns. All other figures represent average annual returns. Performance

figures include the reinvestment of all dividends and any capital gains distributions. All returns are net of expenses. Money Market Funds Average: Derived from data provided by Lipper, a Thomson Reuters Company.

\*Seven-day current yield net of expenses. The yield quotation more closely reflects the current earnings of the fund than the total return quotation.

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### Vanguard Prime Money Market Fund

**Investor Shares** 

### Plain talk about risk

The fund is designed for investors with a low tolerance for risk; however, the fund's performance could be hurt by:

**Income risk:** The chance that the fund's income will decline because of falling interest rates. Because the fund's income is based on short-term interest rates—which can fluctuate significantly over short periods—income risk is expected to be high.

Manager risk: The chance that poor security selection or focus on securities in a particular sector, category, or group of companies will cause the fund to underperform relevant benchmarks or other funds with a similar investment objective.

**Credit risk:** The chance that the issuer of a security will fail to pay interest and principal in a timely manner, or that negative perceptions of the issuer's ability to make such payments will cause the price of that security to decline. Credit risk should be very low for the fund because it invests only in securities that are considered to be of high quality.

**Industry concentration risk:** The chance that there will be overall problems affecting a particular industry. Because the fund will invest more than 25% of its assets in securities of companies in the financial services industry, the fund's performance will depend to a greater extent on the overall condition of that industry.

### Investment terms

**Expenses:** The costs of running a fund, expressed as a percentage of the fund's assets. For example, a fund may have expenses that total 0.30% (less than half of 1%) of its assets.

**Interest:** Payments made by a company, a government, or a government agency to investors who lend them money. For example, an investor buys a bond from a company, which agrees to pay back the loan by a certain date at a set rate.

Mutual fund: An investment company that pools the money of many shareholders and invests it in a variety of securities in an effort to achieve a specific objective over time.

Total return: The change in the net asset value of an investment, assuming reinvestment of all dividend and capital gain distributions.

### Fund profile as of September 30, 2013

### Distribution by issuer-Bonds

| Bankers Acceptances     | 0.0% |
|-------------------------|------|
| Certificates of Deposit | 3.9  |
| U.S. Commercial Paper   | 10.8 |
| Other                   | 3.2  |
| Repurchase Agreements   | 0.1  |
| U.S. Govt. Obligations  | 23.5 |
| U.S. Treasury Bills     | 22.6 |
| Yankee/Foreign          | 35.9 |
|                         |      |

An investment in a money market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although the fund seeks to preserve the value of your investment at \$1 per share, it is possible to lose money by investing in the fund. All funds subject to risk

For more information about Vanguard funds, visit vanguard.com or call 800-523-1188 to obtain a prospectus. Investment objectives, risks, charges, expenses, and other important information about a fund are contained in the prospectus; read and consider it carefully before investing.

Financial advisor clients: For more information about Vanguard funds, contact your financial advisor to obtain a prospectus.

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